



## Legislation Text

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**DATE:** October 24, 2019

**TO:** Board of Mayor and Aldermen

**FROM:** Eric Stuckey, City Administrator  
Kristine Brock, Assistant City Administrator / CFO  
Paul Holzen, Director of Engineering  
Brian Wilcox, Purchasing Manager

**SUBJECT:**

Consideration Of Procurement Award To 360 Network Solutions Of Marietta, Georgia, In The Total Amount Of \$38,391.93 For Access Security Components For Traffic Signals And Intelligent Transportation System For The Traffic Operations Division Of The Engineering Department (Purchasing Office Procurement Solicitation No. 2020-014; \$50,000 Budgeted In 110-89530-41610 For Fiscal Year 2020; Contract No. 2019-0316) (WS 11/12/19)

**Purpose**

The purpose of this procurement is to purchase access security components for traffic signals and intelligent transportation system. This equipment would be used to secure access to traffic signal hardware and City's fiber optic cable network.

**Background**

The City published on October 3, 2019 a Notice to Bidders in the *Williamson Herald* for access security components for traffic signals and intelligent transportation system. In addition, bid documents were sent on or about the same date directly to eight (8) potential bidders known or thought to be interested in this solicitation. Bids from four (4) suppliers were publicly opened at the bid opening held on October 22, 2019. A tabulation of the bids received for this solicitation is attached.

**Financial Impact**

The responsible bidder that submitted the lowest priced responsive bid, 360 Network Solutions of Marietta, Georgia, is in the total amount of \$38,391.93 for the specified products. This bid was identified because it is the lowest bid that meets or exceeds the City's intention as expressed and implied by the City's specifications as well as the instructions, terms and conditions pertaining to this procurement solicitation. The Engineering Department Traffic Operations Division budget for fiscal year 2020 allocates \$50,000 out of the General Fund for this purchase. The 360 Network Solutions bid amount is \$11,608.07 (23%) under budget.

**Options**

In accordance with the bid documents, the City reserves the right to reject any and all bids.

**Recommendation**

Staff recommends that the City accept, contingent upon Law Department and City Administrator approval of City Contract No. 2019-0316, the apparent lowest best bid, from 360 Network Solutions of Marietta, Georgia, in the total amount of \$38,391.93 for the specified products, and award this procurement to this bidder. The City's Purchasing Manager believes the prepared solicitation documents as distributed allowed for competition among multiple service providers, and that the staff recommendation appears to be made in a fair and impartial manner based upon the proposals received. Pursuant to authority previously granted by the Board of Mayor and Aldermen, Contract No. 2019-0316 has been prepared for execution by the City Administrator and is attached pending approval by the Board of Mayor and Aldermen of the staff recommendation to accept the bid from and award the procurement to 360 Network Solutions.