



## Legislation Details (With Text)

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<b>Title:</b>	Revenue Forecast For The Fiscal Year 2020-2021 Budget. (Finance 1/9/20)				
<b>Sponsors:</b>	Eric Stuckey, Kristine Brock, Michael Walters Young, Holland Schellhase				
<b>Indexes:</b>					
<b>Code sections:</b>					
<b>Attachments:</b>	1. Revenue Presentation - 01092020 - ESS.pdf, 2. FY 2021 Budget - Revenue Model - B&F - Jan 2020.pdf, 3. 2019.11.15SFBPacket.pdf				

Date	Ver.	Action By	Action	Result
1/9/2020	1	Budget & Finance Committee	referred	

**DATE:** January 3, 2020

**TO:** Board of Mayor and Aldermen  
Budget & Finance Committee

**FROM:** Eric Stuckey, City Administrator  
Kristine Brock, Assistant City Administrator for Finance & Administration  
Michael Walters Young, Budget & Strategic Innovation Manager  
Holland Schellhase, Management Fellow

**SUBJECT:**  
Revenue Forecast For The Fiscal Year 2020-2021 Budget. (Finance 1/9/20)

**Purpose**  
The purpose of this memo is to provide information to the Franklin Board of Mayor and Aldermen (BOMA) concerning the resources that may be available for the next budget year.

**Background**  
While the forecasting of revenue is a year-round process, January is an appropriate time to begin reviewing the current forecast for revenue in the next fiscal year. At this point, four-five months of revenue is known for the current fiscal year. While the bulk of property tax has not been collected, the assessment values are fully projected. The largest revenue category, local sales tax, has only four months of actual results reported; however, the trend of receipts versus budgeted figures gives some guidance as to what the final numbers might be.

At the meeting of January 9th, a comprehensive revenue model of all 14 budgeted funds will be presented. This is the first version of the Revenue Model for the FY 2021 Operating Budget process. Although early, it is a

comprehensive forecast inclusive of all funds for which budgets are approved by the BOMA - including the comprehensive forecast inclusive of all funds for which budgets are approved by the BOMA - including the General Fund, all Special Purpose Funds and all Proprietary (business-type) Funds.

This forecast will be refined as the process moves forward, and more revenues in FY 2020 are received.

A PowerPoint presentation summarizing the attached model and detailed estimates from the Tennessee State Funding Board will be presented at the meeting.

**Financial Impact**

This is a report only and no action required. No financial impact is anticipated from this report, however, there is a clear financial impact as a result of this forecast as it will set the amount of available spending for the City in FY 2021.

**Recommendation**

Staff will update this forecast as the budget process moves forward.