

City of Franklin, Tennessee Board of Mayor and Aldermen

Stormwater Fund Review Update

BOMA Work Session

January 28, 2020



Agenda

- Review of November 2018 Study
- Progress
 - Billing Structure
 - Update to Impervious Surface Maps
 - Financial Sustainability
- Options
- Next Steps
- Questions



Review of November 2018 Study

- Finance Department spearheaded review of the Stormwater Fund
- Analyzed financial and operational stability of City Stormwater Fund
- Researched 14 other municipalities within Tennessee & Nationally to determine how others funds function. Found Franklin to have a basic fee structure and comparatively lower rates

- Staff recommended more funding for fund, billing structure be analyzed, and Title 23 be amended to ensure a review every five years of the fee and fund



Review of November 2018 Study

- Fee Structure: Based upon "ERU" Equivalent Residential Unit
- Fee has not increased since 2004 (inception of the fund)

STORMWATER Applies to all properties inside the city limits of Franklin										
	SMALL	LARGE	Designated	ERU						
3,350 = impervious surface*	(<3,350 ft*)	(>3,350 ft*)	Rate	(3,350 ft*)						
Residential - Inside City	\$2.74	\$4.38	NA	NA						
Duplexes/Trailers (not codified)	NA	NA	\$2.74	NA						
Apts/Condos (not codified)	NA	NA	\$2.74	NA						
Commercial - Inside City (per ERU)	NA	NA	NA	\$3.65						

- BOMA asked staff to continue to research and bring back refined recommendations



Progress - Billing Structure

- Engineering, Finance, and Revenue Management reviewed existing stormwater customers and classifications to better understand our current billing structure

- Analyzed customer data to understand how multi-family units are billed
- Determined current billing structure is suitable for system needs



Progress - Impervious Surface Maps

- Administration, Finance, Information Technology (GIS) and Revenue Management reviewed impervious surface maps in comparison to billing data to determine billing accuracy

- Integrated 2018 aerial (LIDAR) information into maps used to determine impervious surface.

- Determined City, for the most part, is accurately capturing existing and new impervious surface areas and minimal change required to current ERU



Progress - Financial Sustainability

- Finance and Stormwater (Engineering and Streets) divisions reviewed current and forecast revenues and expenditures for the stormwater fund
- Staff worked to refine necessary operational capital equipment needs (for streets division)

- Validated earlier 2018 study that in order to maintain financial sustainability of the stormwater fund, either a fee increase or expense shift to the general fund is required or both



Options for Financial Sustainability

Parameters

- Staff analyzed 3, 5 and 10 year scenarios

- Assumed 0.5% growth in revenues (new customers), 5% net growth in Personnel costs (no new personnel) and 2% net growth in operations, regular equipment replacement
 Maintain at least \$1,000,000 in Fund Balance (for state requirements & emergencies)
- Options DO NOT ASSUME sufficient resources for Stormwater Capital Projects – only Operational needs



Options for Financial Sustainability Status Quo: No fee increase, no expense shift

	2020		2021		2022		2023		2024	
	Forecast	Forecast		Forecast		Forecast		Forecast		
Beginning Balance	\$ 3,800,010	\$	1,337,282	\$	1,337,614	\$	801,619	\$	269,701	
Revenues	\$ 2,647,500	\$	2,660,738	\$	2,674,041	\$	2,687,411	\$	2,700,848	
Personnel	\$ 1,632,440	\$	1,714,062	\$	1,799,765	\$	1,889,753	\$	1,984,241	
Operations	\$ 927,788	\$	946,344	\$	965,271	\$	984,576	\$	1,004,268	
Capital	\$ 2,550,000	\$	-	\$	445,000	\$	345,000	\$	257,000	
Streets Capital	\$ -	\$	-	\$	445,000	\$	345,000	\$	257,000	
Engineering Capital	\$ 2,550,000	\$	-	\$	-	\$	-	\$	-	
Expenses	\$ 5,110,228	\$	2,660,406	\$	3,210,036	\$	3,219,329	\$	3,245,509	
Remaining Fund Balance	\$ 1,337,282	\$	1,337,614	\$	801,619	\$	269,701	\$	(274,959)	

Annual Rate Increase	0.0%
Annual Growth In System (a.k.a. customers)	0.5%
Annual Personnel Increase	5.0%
Annual Operations Increase	2.0%



Options for Financial Sustainability Option #1: Fee Increase of 5% annually

	2020		2021		2022			2023	2024		
		Forecast		Forecast		Forecast		Forecast		Forecast	
Beginning Balance	\$	3,800,010	\$	1,337,282	\$	1,470,651	\$	1,208,745	\$	1,100,431	
Revenues	\$	2,647,500	\$	2,793,774	\$	2,948,130	\$	3,111,015	\$	3,282,898	
Personnel	\$	1,632,440	\$	1,714,062	\$	1,799,765	\$	1,889,753	\$	1,984,241	
Operations	\$	927,788	\$	946,344	\$	965,271	\$	984,576	\$	1,004,268	
Capital	\$	2,550,000	\$	-	\$	445,000	\$	345,000	\$	257,000	
Streets Capital	\$	-	\$	-	\$	445,000	\$	345,000	\$	257,000	
Engineering Capital	\$	2,550,000	\$	-	\$	-	\$	-	\$	-	
Expenses	\$	5,110,228	\$	2,660,406	\$	3,210,036	\$	3,219,329	\$	3,245,509	
Remaining Fund Balance	\$	1,337,282	\$	1,470,651	\$	1,208,745	\$	1,100,431	\$	1,137,820	
Yr over Year \$			\$	133,369	\$	(261,905)	\$	(108,315)	\$	37,390	
Annual Rate Increase			5.0%								
Annual Growth In System (a.k.a. customers)				0.5%							
Annual Personnel Increase				5.0%]						
Annual Ope	Annual Operations Increase			2.0%]						



Options for Financial Sustainability Option #2: Shift Expenses to Streets Dept.

- Shift \$350,000-\$450,000 annually back to G/F

	2020		2021		2022		2023		2024	
	Budget		Forecast		Forecast		Forecast		Forecast	
Beginning Balance	\$	3,800,010	\$	1,337,282	\$	1,542,614	\$	1,471,869	\$	1,315,964
Revenues	\$	2,647,500	\$	2,660,738	\$	2,674,041	\$	2,687,411	\$	2,700,848
Personnel	\$	1,632,440	\$	1,509,062	\$	1,584,515	\$	1,663,741	\$	1,746,928
Operations	\$	927,788	\$	946,344	\$	965,271	\$	984,576	\$	1,004,268
Capital	\$	2,550,000	\$	-	\$	195,000	\$	195,000	\$	257,000
Streets Capital	\$	-	\$	-	\$	195,000	\$	195,000	\$	257,000
Engineering Capital	\$	2,550,000	\$	-	\$	-	\$	-	\$	-
Expenses	\$	5,110,228	\$	2,455,406	\$	2,744,786	\$	2,843,317	\$	3,008,195
Remaining Fund Balance	\$	1,337,282	\$	1,542,614	\$	1,471,869	\$	1,315,964	\$	1,008,617
Yr over Year \$			\$	205,332	\$	(70,745)	\$	(155,906)	\$	(307,347)
Annual Rate Increase			0.0%							
Annual Growth In System (a.k.a. customers)				0.5%						
Annual Personnel Increase				5.0%						
Annual Op	Annual Operations Increase			2.0%						



Next Steps

Staff will prepare a budget recommendation
 for FY 2021 to be presented in March to Budget
 & Finance

- FY 2021 budget recommendation in May will include some combination either fee increase or expense shift

- Staff will work towards a five-year rate plan for the Stormwater Fund similar to Water & Sewer and ask BOMA to consider adopting multiple years of rates at one time.



Questions