

City of Franklin Monthly Reports for November 2019 EXECUTIVE SUMMARY

Schedule 1: Local Sales Tax

The local sales tax remittance from the State of Tennessee for August 2019 sales (received by the City in October 2019) was \$2,938,112 compared to \$2,848,326 for the same month in 2018, a monthly year over year increase of \$89,786 or 3.2%. In comparison, sales tax collections for the State of Tennessee were up 4.7%.

The year-to-date increase over last fiscal year is 5.2%.

Schedule 2: Building Permits

2020 year-to-date is less than 2019 by 7.7%, and compared to 2020 budget is less by 16.4%.

Schedule 3: Road Impact Fees *

Combined 2020 year-to-date compared to 2019 is 51.0% less, and compared to 2020 budget is less by 46.6%. By quadrant, Arterial Area 2020 year-to-date compared to 2019 is 49.3% less, and compared to 2020 budget is less by 45.5%. Coll Area 1 2020 year-to-date compared to 2019 is 67.5% less, and compared to 2020 budget is 69.9% less; Coll Area 2 2020 year-to-date compared to 2019 is 62.5% less, and compared to 2020 budget is 9.8% more; Coll Area 3 2020 year-to-date compared to 2019 is 10.3% more, and compared to 2020 budget is 35.5% less; Coll Area 4 2020 year-to-date compared to 2020 budget is 97.3% less.

Schedule 4: Facilities Tax (City) *

2020 year-to-date compared to 2019 is 45.3% less, and compared to 2020 budget is less by 16.3%.

Schedule 5: Facilities Tax (County) *

2020 year-to-date compared to 2019 is 18.8% more, and compared to 2020 budget is 24.3% less.

Schedule 6: Gasoline Taxes (State Street Aid Fund)

The gasoline tax remittance from the State of Tennessee for August 2019 sales (received by the City in October 2019) was \$242,660 compared to \$232,096 for the same month in 2018, an increase of \$10,564 or 4.6%. For budget comparisons, the City anticipated collections of \$230,168 for August 2019, a difference of \$12,492 more, or 5.4%. The year-to-date increase over last fiscal year is 6.0%.

Schedule 7: Conference Center

The City's ½ share of the profit for September 2019 was \$68,500. In September 2018, the City's ½ share of the profit was \$40,369.

Schedule 8: City of Franklin Grants

The City currently has Twenty-Seven (27) Grants totaling \$61 million with \$40 million remaining to be spent.

* Fees collected from Road Impact and Facilities Tax assessments are one time revenues used to fund infrastructure improvements and are highly dependent upon timing of development.



Schedule 1: Local Sales Tax Fund General Account: 110-31300-00000

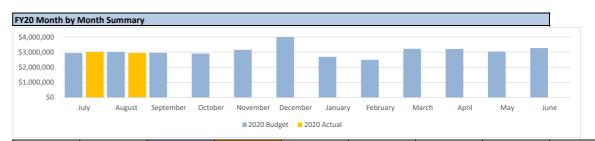
Summary: Tennessee Code Annotated 67-6-702 authorizes the levy of a local sales tax. The maximum rate authorized is 2.75%. The current rate increased from 2.25% to the maximum of 2.75% effective April 1, 2018. The tax is applied only to the first \$1,600 of any single article of personal property. The City receives 1/2 of the 2.75% rate collected within the City. Williamson County receives the other 1/2, plus an administrative fee of 1% of the City's 1/2 of the tax. Beginning with April 2018 taxes, the City contributes its share of the .5% increase to the County's School Debt Service. The County withholds the contribution for school debt service from the amount remitted to the City. Finance will track the 36 month contribution period, to end with March 2021 sales (to be received in May 2021).

Monthly Report for November 2019: The local sales tax remittance from the State of Tennessee for August 2019 sales (received by the City in October 2019) was \$2,938,112 compared to \$2,848,326 for the same month in 2018, a monthly year over year increase \$89,786, or 3.2% more. In comparison, sales tax collections for the State of Tennessee were up 4.7%. October receipts (August sales) are the second month of the FY 2020 fiscal year for both the City of Franklin and the State of Tennessee

The additional local option sales tax rate of 0.50%, for a total local rate of 2.75%, became effective April 1, 2018. The City of Franklin has pledged its 2nd half share of this additional tax to School Debt Service for a period of 3 years. For August 2019, the funds foregone by the City and contributed to Schools is \$590,327. Total contribution to date to Schools from the City's portion is \$9,938,455.



Fiscal Year	Amount	\$ Inc./ (Dec.) from Prior Year	% Inc./ (Dec.) from Prior Year	Contribution to County School Debt .5% Apr 2018- Mar 2021
2009	\$21,152,554	(\$2,032,880)	-8.8%	
2010	\$20,969,821	(\$182,733)	-0.9%	
2011	\$22,720,666	\$1,750,845	8.3%	
2012	\$24,197,413	\$1,476,747	6.5%	
2013	\$25,995,733	\$1,798,320	7.4%	
2014	\$27,254,742	\$1,259,009	4.8%	
2015	\$28,943,994	\$1,689,252	6.2%	
2016	\$31,309,366	\$2,365,372	8.2%	
2017	\$32,694,268	\$1,384,902	4.4%	
2018	\$34,151,972	\$1,457,704	4.5%	\$1,692,308
2019	\$36,168,178	\$2,016,206	5.9%	\$7,052,013
Average Increase	e (Decrease)	\$ 1.180.249	4.2%	\$ 8.744.321



Month	2019 Actual	2020 Budget	2020 Actual	\$ Inc./(Dec.) from 2019 Actual	% Inc./(Dec.) from 2019 Actual	\$ Inc./(Dec.) from 2019 Budget	% Inc./(Dec.) from 2019 Budget	Contribution to County School Debt .5% Apr 2018-Mar 2021
July	\$2,811,662	\$2,944,419	\$3,015,527	\$203,865	7.3%	\$71,108	2.4%	\$603,803
August	\$2,848,326	\$3,016,301	\$2,938,112	\$89,786	3.2%	(\$78,189)	-2.6%	\$590,327
September	\$2,933,410	\$2,958,481						
October	\$3,068,712	\$2,906,130						
November	\$3,026,420	\$3,158,930						
December	\$3,865,896	\$4,200,440						
January	\$2,682,263	\$2,694,869						
February	\$2,622,735	\$2,492,689						
March	\$3,060,153	\$3,226,262						
April	\$3,034,501	\$3,210,927						
May	\$3,064,704	\$3,045,508						
June	\$3,149,396	\$3,269,030						
·	\$36,168,178	\$37,123,985	\$5,953,639	\$146,826	5.2%	(\$3,540)	-0.1%	\$1,194,130
	Total	Total	Total	Average	Average	Average	Average	Total

\$293,651

Total

(\$7,080)

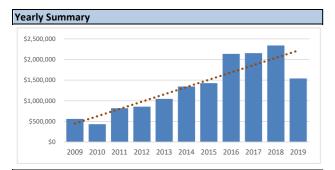


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Schedule 2: **Building Permits** Fund **General Fund** Account: 110-32120-00000

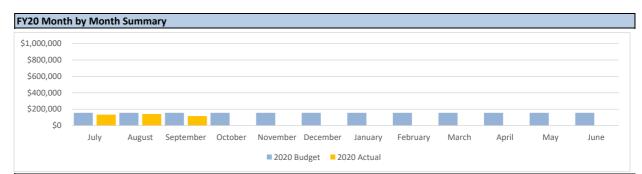
Summary: A part of General Fund Revenues, these fees are paid to the City to offset and pay for the staffing costs borne by the City to extend services due to construction growth. There has been growth in both residential and commercial sides of development. This revenue has been difficult to predict by month because permits are often obtained and fees paid in advance of construction.

Monthly Report for November 2019: 2020 year-to-date is less than 2019 by 7.7%, and compared to 2020 budget is less by 16.4%.



Fiscal Year	Amount	\$ Inc./ (Dec.) from Prior Year	% Inc./ (Dec.) from Prior Year
2009	\$559,112	(\$1,836,017)	-76.7%
2010	\$430,901	(\$128,211)	-22.9%
2011	\$820,111	\$389,210	90.3%
2012	\$855,409	\$35,298	4.3%
2013	\$1,046,947	\$191,538	22.4%
2014	\$1,343,978	\$297,031	28.4%
2015	\$1,426,188	\$82,210	6.1%
2016	\$2,136,322	\$710,134	49.8%
2017	\$2,153,262	\$16,940	0.8%
2018	\$2,339,364	\$186,102	8.6%
2019	\$1,539,655	(\$799,709)	-34.2%
Average Increas	o (Docrosso)	\$ (77.770)	7.0%

Average Increase (Decrease) (77,770) 7.0%



Month	2019 Actual	2020 Budget	2020 Actual	\$ Inc./(Dec.) from 2019	% Inc./(Dec.) from 2019	\$ Inc./(Dec.) from 2020	% Inc./(Dec.) from 2020
			2020 / 101441	Actual	Actual	Budget	Budget
July	\$107,435	\$156,354	\$134,388	\$26,953	25.1%	(\$21,966)	-14.0%
August	\$189,940	\$156,354	\$141,468	(\$48,472)	-25.5%	(\$14,886)	-9.5%
September	\$127,084	\$156,354	\$116,050	(\$11,034)	-8.7%	(\$40,304)	-25.8%
October	\$110,782	\$156,354			0.0%		0.0%
November	\$97,666	\$156,354			0.0%		0.0%
December	\$137,807	\$156,354			0.0%		0.0%
January	\$139,163	\$156,354			0.0%		0.0%
February	\$95,465	\$156,354			0.0%		0.0%
March	\$97,262	\$156,354			0.0%		0.0%
April	\$137,829	\$156,354			0.0%		0.0%
May	\$181,594	\$156,354			0.0%		0.0%
June	\$117,628	\$156,354			0.0%		0.0%
	\$1,539,655	\$1,876,250	\$391,906	(\$10,851)	-7.7%	(\$25,719)	-16.4%
	Total	Total	Total	Average	Average	Average	Average
				(\$32,553)		(\$77,157)	
				Total		Total	



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Schedule 3: Road Impact Fees Fund Road Impact Account: 128-(32800-32804)-00000

Summary: The Road Impact Fund is a special revenue fund created for the accounting of expenditures in accord with City Ordinance 88-13 on the proceeds of road impact fees from new development. These funds can be used to pay for new arterial roads, directly or through payment of debt service on bonds associated with the projects. After completing an update of the major thoroughfare plan, the City re-examined the structure of road impact fees which was approved in April 2011. Effective 7/1/2017, collections pertaining to collector roads within the 4 quadrants of Franklin may begin. This report will be updated to show those collections when they occur.

Monthly Report for November 2019: 2020 year-to-date compared to 2019 is 51.0% less, and compared to 2020 budget is less by 46.6%.

Note: Fees collected from Road Impact and Facilities Tax assessments are one time revenues used to fund infrastructure improvements and are highly dependent upon timing of development.



Fiscal Year	Amount	\$ Inc./ (Dec.) from Prior Year	% Inc./ (Dec.) from Prior Year
2009	\$426,916	(\$1,083,047)	-71.7%
2010	\$629,194	\$202,278	47.4%
2011	\$2,466,846	\$1,837,652	292.1%
2012	\$1,391,645	(\$1,075,201)	-43.6%
2013	\$3,306,075	\$1,914,430	137.6%
2014	\$4,021,752	\$715,677	21.6%
2015	\$3,358,431	(\$663,321)	-16.5%
2016	\$7,586,724	\$4,228,293	125.9%
2017	\$7,180,150	(\$406,574)	-5.4%
2018	\$11,585,500	\$4,405,350	61.4%
2019	\$7,638,442	(\$3,947,058)	-34.1%
Average Increase	e (Decrease)	\$ 557,134	46.8%



8.0 4.1-	2010 4 - 4 1	2020 Parkers	2020 4 - 1 - 1	\$ Inc./(Dec.)	% Inc./(Dec.)	\$ Inc./(Dec.)	% Inc./(Dec.)
Month	2019 Actual	2020 Budget	2020 Actual	from 2019	from 2019	from 2020	from 2020
				Actual	Actual	Budget	Budget
July	\$252,693	\$816,703	\$457,068	\$204,375	80.9%	(\$359,635)	-44.0%
August	\$1,496,451	\$816,703	\$508,801	(\$987,650)	-66.0%	(\$307,902)	-37.7%
September	\$918,650	\$816,703	\$342,306	(\$576,344)	-62.7%	(\$474,397)	-58.1%
October	\$365,085	\$816,703			0.0%		0.0%
November	\$440,428	\$816,703			0.0%		0.0%
December	\$1,429,104	\$816,703			0.0%		0.0%
January	\$560,956	\$816,703			0.0%		0.0%
February	\$218,728	\$816,703			0.0%		0.0%
March	\$217,163	\$816,703			0.0%		0.0%
April	\$360,160	\$816,703			0.0%		0.0%
May	\$1,321,760	\$816,703			0.0%		0.0%
June	\$57,264	\$816,703			0.0%		0.0%
	\$7,638,442	\$9,800,438	\$1,308,175	(\$453,206)	-51.0%	(\$380,645)	-46.6%
	Total	Total	Total	Average	Average	Average	Average
				(\$1,359,619)		(\$1,141,934)	

Total



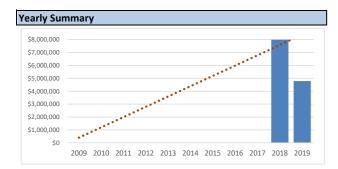
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Schedule 3A: Arterial Area Fund Road Impact Account: 128-32800-00000

Summary: The Road Impact Fund is a special revenue fund created for the accounting of expenditures in accord with City Ordinance 88-13 on the proceeds of road impact fees from new development. These funds can be used to pay for new arterial roads, directly or through payment of debt service on bonds associated with the projects. After completing an update of the major thoroughfare plan, the City re-examined the structure of road impact fees which was approved in April 2011. Effective 7/1/2017, collections pertaining to collector roads within the 4 quadrants of Franklin may begin. This report will be updated to show those collections when they occur.

Monthly Report for November 2019: 2020 year-to-date compared to 2019 is 49.3% less, and compared to 2020 budget is less by 45.5%.

Note: Fees collected from Road Impact and Facilities Tax assessments are one time revenues used to fund infrastructure improvements and are highly dependent upon timing of development.



Amount	\$ Inc./ (Dec.) from Prior Year	% Inc./ (Dec.) from Prior Year				
	•					
Breakdown betw	veen Quadrants b	egan in FY 2019.				
\$11,585,500	\$11,585,500	100.0%				
\$4,785,438	(\$6,800,062)	-58.7%				
	Breakdown betv \$11,585,500	Breakdown between Quadrants b				

Average Increase (Decrease) \$ (6,800,062)

\$2,000,000												
\$1,500,000												
\$1,000,000												
\$500,000												
\$0												
7-	July	August	September	October	November	December	January	February	March	April	May	June

				\$ Inc./(Dec.)	% Inc./(Dec.)	\$ Inc./(Dec.)	% Inc./(Dec.)
Month	2019 Actual	2020 Budget	2020 Actual	from 2019	from 2019	from 2020	from 2020
				Actual	Actual	Budget	Budget
July	\$158,320	\$487,100	\$280,019	\$121,699	76.9%	(\$207,081)	-42.5%
August	\$905,319	\$487,100	\$310,836	(\$594,483)	-65.7%	(\$176,264)	-36.2%
September	\$507,202	\$487,100	\$205,476	(\$301,726)	-59.5%	(\$281,624)	-57.8%
October	\$265,677	\$487,100			0.0%		0.0%
November	\$353,686	\$487,100			0.0%		0.0%
December	\$855,136	\$487,100			0.0%		0.0%
January	\$378,228	\$487,100			0.0%		0.0%
February	\$136,113	\$487,100			0.0%		0.0%
March	\$133,194	\$487,100			0.0%		0.0%
April	\$225,503	\$487,100			0.0%		0.0%
May	\$814,090	\$487,100			0.0%		0.0%
June	\$52,970	\$487,100			0.0%		0.0%
	\$4,785,438	\$5,845,202	\$796,331	(\$258,170)	-49.3%	(\$221,657)	-45.5%
	Total	Total	Total	Average	Average	Average	Average
				(\$774,510)		(\$664,970)	

Total



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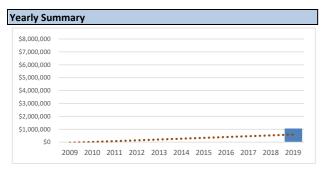
Schedule 3B: Coll Area 1 Fund Road Impact Account: 128-32801-00000

Summary: The Road Impact Fund is a special revenue fund created for the accounting of expenditures in accord with City Ordinance 88-13 on the proceeds of road impact fees from new development. These funds can be used to pay for new arterial roads, directly or through payment of debt service on bonds associated with the projects. After completing an update of the major thoroughfare plan, the City re-examined the structure of road impact fees which was approved in April 2011. Effective 7/1/2017, collections pertaining to collector roads within the 4 quadrants of Franklin may begin. This report will be updated to show those collections when they occur.

Coll Area 1 - Area north of Murfreesboro Road/3rd Avenue South and east of East Main Street/Franklin Road and within the corporate boundaries of the city.

Monthly Report for November 2019: 2020 year-to-date compared to 2019 is 67.5% less, and compared to 2020 budget is less by 69.9%.

Note: Fees collected from Road Impact and Facilities Tax assessments are one time revenues used to fund infrastructure improvements and are highly dependent upon timing of development.



Amount	\$ Inc./ (Dec.) from Prior Year	% Inc./ (Dec.) from Prior Year				
Breakdown betv	veen Quadrants b	egan in FY 2019.				
\$0	\$0					
\$1,057,313	\$1,057,313	100.0%				
	Breakdown betv	Breakdown between Quadrants b				

Average Increase (Decrease) \$ 1,057,313

\$2,000,000												
\$1,500,000												
\$1,000,000												
\$500,000												
\$0					_		_	_		_	_	_
	July	August	September	October	November	December	January	February	March	April	May	June

				\$ Inc./(Dec.)	% Inc./(Dec.)	\$ Inc./(Dec.)	% Inc./(Dec.)
Month		2020 Budget	2020 Actual	from 2019	from 2019	from 2020	from 2020
	2019 Actual			Actual	Actual	Budget	Budget
July	\$6,680	\$82,401	\$18,633	\$11,953	178.9%	(\$63,768)	-77.4%
August	\$159,505	\$82,401	\$10,519	(\$148,986)	-93.4%	(\$71,882)	-87.2%
September	\$62,651	\$82,401	\$45,163	(\$17,488)	-27.9%	(\$37,238)	-45.2%
October	\$5,352	\$82,401			0.0%		0.0%
November	\$3,340	\$82,401			0.0%		0.0%
December	\$459,764	\$82,401			0.0%		0.0%
January	\$10,020	\$82,401			0.0%		0.0%
February	\$37,391	\$82,401			0.0%		0.0%
March	\$3,340	\$82,401			0.0%		0.0%
April	\$3,340	\$82,401			0.0%		0.0%
May	\$302,590	\$82,401			0.0%		0.0%
June	\$3,340	\$82,401			0.0%		0.0%
	\$1,057,313	\$988,809	\$74,315	(\$51,507)	-67.5%	(\$57,629)	-69.9%
	Total	Total	Total	Average	Average	Average	Average

(\$154,521)

Total

(\$172,887)



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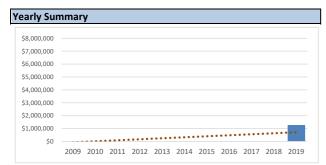
Schedule 3C: Coll Area 2 Fund Road Impact Account: 128-32802-00000

Summary: The Road Impact Fund is a special revenue fund created for the accounting of expenditures in accord with City Ordinance 88-13 on the proceeds of road impact fees from new development. These funds can be used to pay for new arterial roads, directly or through payment of debt service on bonds associated with the projects. After completing an update of the major thoroughfare plan, the City re-examined the structure of road impact fees which was approved in April 2011. Effective 7/1/2017, collections pertaining to collector roads within the 4 quadrants of Franklin may begin. This report will be updated to show those collections when they occur.

Coll Area 2 - Area south of Murfreesboro Road/3rd Avenue South and east of Columbia Avenue/Columbia Pike and within the corporate boundaries of the city.

Monthly Report for November 2019: 2020 year-to-date compared to 2019 is 62.5% less, and compared to 2020 budget is more by 9.8%.

Note: Fees collected from Road Impact and Facilities Tax assessments are one time revenues used to fund infrastructure improvements and are highly dependent upon timing of development.



Fiscal Year	Amount	\$ Inc./ (Dec.) from Prior Year	% Inc./ (Dec.) from Prior Year
2009			
2010			
2011			
2012			
2013	Breakdown betv	veen Quadrants b	egan in FY 2019.
2014			
2015			
2016			
2017			
2018	\$0	\$0	
2019	\$1,282,977	\$1,282,977	100.0%

Average Increase (Decrease) \$ 1,282,977

\$2,000,000												
\$1,500,000												
\$1,000,000												
\$500,000												
\$0					_			_	_	_	_	_
	July	August	September	October	November	December	January	February	March	April	May	June

				\$ Inc./(Dec.)	% Inc./(Dec.)	\$ Inc./(Dec.)	% Inc./(Dec.)
Month	2019 Actual	2020 Budget	2020 Actual	from 2019	from 2019	from 2020	from 2020
				Actual	Actual	Budget	Budget
July	\$44,005	\$82,401	\$109,852	\$65,847	149.6%	\$27,451	33.3%
August	\$352,909	\$82,401	\$131,411	(\$221,498)	-62.8%	\$49,011	59.5%
September	\$326,636	\$82,401	\$30,060	(\$296,576)	-90.8%	(\$52,341)	-63.5%
October	\$55,244	\$82,401			0.0%		0.0%
November	\$70,042	\$82,401			0.0%		0.0%
December	\$94,164	\$82,401			0.0%		0.0%
January	\$74,426	\$82,401			0.0%		0.0%
February	\$15,164	\$82,401			0.0%		0.0%
March	\$51,587	\$82,401			0.0%		0.0%
April	\$102,476	\$82,401			0.0%		0.0%
May	\$127,724	\$82,401			0.0%		0.0%
June	(\$31,400)	\$82,401			0.0%		0.0%
	\$1,282,977	\$988,809	\$271,323	(\$150,742)	-62.5%	\$8,040	9.8%
	Total	Total	Total	Average	Average	Average	Average

(\$452,227)

Total

\$24,121



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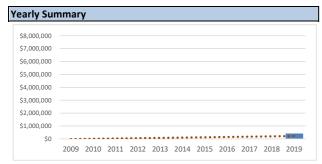
Schedule 3D: Coll Area 3 Fund Road Impact Account: 128-32803-00000

Summary: The Road Impact Fund is a special revenue fund created for the accounting of expenditures in accord with City Ordinance 88-13 on the proceeds of road impact fees from new development. These funds can be used to pay for new arterial roads, directly or through payment of debt service on bonds associated with the projects. After completing an update of the major thoroughfare plan, the City re-examined the structure of road impact fees which was approved in April 2011. Effective 7/1/2017, collections pertaining to collector roads within the 4 quadrants of Franklin may begin. This report will be updated to show those collections when they occur.

Coll Area 3 - Area south of New Highway 96W and west of 5th Avenue South and Columbia Avenue/Columbia Pike and within the corporate boundaries of the city.

Monthly Report for November 2019: 2020 year-to-date compared to 2019 is 10.3% more, and compared to 2020 budget is less by 35.5%.

Note: Fees collected from Road Impact and Facilities Tax assessments are one time revenues used to fund infrastructure improvements and are highly dependent upon timing of development.



Fiscal Year	Amount	\$ Inc./ (Dec.) from Prior Year	% Inc./ (Dec.) from Prior Year
2009		•	
2010			
2011			
2012			
2013	Breakdown betv	veen Quadrants b	egan in FY 2019.
2014			
2015			
2016			
2017			
2018	\$0	\$0	
2019	\$396,897	\$396,897	100.0%

Average Increase (Decrease) \$ 396,897

\$2,000,000											
\$1,500,000											
\$1,000,000											
\$500,000											
\$0			_	_	_	_	_				_
		September	October		December	January	February	March	April	May	June

				\$ Inc./(Dec.)	% Inc./(Dec.)	\$ Inc./(Dec.)	% Inc./(Dec.)
Month	2019 Actual	2020 Budget	2020 Actual	from 2019	from 2019	from 2020	from 2020
				Actual	Actual	Budget	Budget
July	\$43,688	\$82,401	\$41,884	(\$1,804)	-4.1%	(\$40,517)	-49.2%
August	\$78,718	\$82,401	\$56,035	(\$22,683)	-28.8%	(\$26,366)	-32.0%
September	\$22,161	\$82,401	\$61,607	\$39,446	178.0%	(\$20,794)	-25.2%
October	\$38,812	\$82,401			0.0%		0.0%
November	\$10,020	\$82,401			0.0%		0.0%
December	\$13,360	\$82,401			0.0%		0.0%
January	\$20,040	\$82,401			0.0%		0.0%
February	\$26,720	\$82,401			0.0%		0.0%
March	\$28,207	\$82,401			0.0%		0.0%
April	\$28,841	\$82,401			0.0%		0.0%
May	\$63,996	\$82,401			0.0%		0.0%
June	\$22,334	\$82,401			0.0%		0.0%
	\$396,897	\$988,809	\$159,526	\$4,986	10.3%	(\$29,225)	-35.5%
	Total	Total	Total	Average	Average	Average	Average

\$14,959 *Total*

(\$87,676)



Finance Department - Monthly Reports

Schedule 3E: Coll Area 4 Fund Road Impact Account: 128-32804-00000

Summary: The Road Impact Fund is a special revenue fund created for the accounting of expenditures in accord with City Ordinance 88-13 on the proceeds of road impact fees from new development. These funds can be used to pay for new arterial roads, directly or through payment of debt service on bonds associated with the projects. After completing an update of the major thoroughfare plan, the City re-examined the structure of road impact fees which was approved in April 2011. Effective 7/1/2017, collections pertaining to collector roads within the 4 quadrants of Franklin may begin. This report will be updated to show those collections when they occur.

Coll Area 4 - Area north of New Highway 96W, 5th Avenue North, Main Street and west of East Main Street and Franklin Road and within the corporate boundaries of the city.

Monthly Report for November 2019: 2020 year-to-date compared to 2019 is more, and compared to 2020 budget is less by 97.3%.

Note: Fees collected from Road Impact and Facilities Tax assessments are one time revenues used to fund infrastructure improvements and are highly dependent upon timing of development.

early Sur	nmar	<u>y </u>									
\$8,000,000											
\$7,000,000											
\$6,000,000											
\$5,000,000											
\$4,000,000											
\$3,000,000											
\$2,000,000											
\$1,000,000											
\$0										• • • • •	•••
	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019

Fiscal Year	Amount	\$ Inc./ (Dec.) from Prior Year	% Inc./ (Dec.) from Prior Year
2009		•	
2010			
2011			
2012			
2013	Breakdown betv	veen Quadrants b	egan in FY 2019.
2014			
2015			
2016			
2017			
2018	\$0	\$0	
2019	\$115,817	\$115,817	100.0%

Average Increase (Decrease) \$ 115,817

2,000,000												
1,500,000												
1,000,000												
\$500,000												
\$0		_	_		_	_	_	_		_	_	_
	July	August	September	October	November	December	January	February	March	April	May	June

				\$ Inc./(Dec.)	% Inc./(Dec.)	\$ Inc./(Dec.)	% Inc./(Dec.)
Month	2019 Actual	2020 Budget	2020 Actual	from 2019	from 2019	from 2020	from 2020
				Actual	Actual	Budget	Budget
July	\$0	\$82,401	\$6,680	\$6,680	0.0%	(\$75,721)	-91.9%
August	\$0	\$82,401	\$0	\$0	0.0%	(\$82,401)	-100.0%
September	\$0	\$82,401	\$0	\$0	0.0%	(\$82,401)	-100.0%
October	\$0	\$82,401			0.0%		0.0%
November	\$3,340	\$82,401			0.0%		0.0%
December	\$6,680	\$82,401			0.0%		0.0%
January	\$78,242	\$82,401			0.0%		0.0%
February	\$3,340	\$82,401			0.0%		0.0%
March	\$835	\$82,401			0.0%		0.0%
April	\$0	\$82,401			0.0%		0.0%
May	\$13,360	\$82,401			0.0%		0.0%
June	\$10,020	\$82,401			0.0%		0.0%
	\$115,817	\$988,809	\$6,680	\$2,227	0.0%	(\$80,174)	-97.3%
	Total	Total	Total	Average	Average	Average	Average

\$6,680

Total

(\$240,522)



Finance Department - Monthly Reports

Schedule 4: Facilities Tax (City) Fund Facilities Tax Account: 130-31600-00000

Summary: A special revenue fund used to account for the proceeds authorized by a private act of the Tennessee General Assembly of 1987 for the City to levy and collect a privilege tax on new development to provide that new development contribute its fair share of providing new public facilities made necessary by growth. Such taxes may be expended **only** on police, fire, sanitation, and parks and recreation.

Monthly Report for November 2019: 2020 year-to-date compared to 2019 is 45.3% less, and compared to 2020 budget is less by 16.3%.

Note: Fees collected from Road Impact and Facilities Tax assessments are one time revenues used to fund infrastructure improvements and are highly dependent upon timing of development.



Fiscal Year	Amount	\$ Inc./ (Dec.) from Prior Year	% Inc./ (Dec.) from Prior Year
2009	\$1,115,914	(\$1,840,370)	-62.3%
2010	\$963,748	(\$152,166)	-13.6%
2011	\$2,748,927	\$1,785,179	185.2%
2012	\$1,845,690	(\$903,237)	-32.9%
2013	\$2,617,339	\$771,649	41.8%
2014	\$3,848,783	\$1,231,444	47.0%
2015	\$2,468,473	(\$1,380,310)	-35.9%
2016	\$4,827,968	\$2,359,495	95.6%
2017	\$3,864,453	(\$963,515)	-20.0%
2018	\$4,788,042	\$923,589	23.9%
2019	\$2,598,810	(\$2,189,232)	-45.7%

Average Increase (Decrease) (\$32,498) 16.7%



				\$ Inc./(Dec.)	% Inc./(Dec.)	\$ Inc./(Dec.)	% Inc./(Dec.)
Month	2019 Actual	2020 Budget	2020 Actual	from 2019	from 2019	from 2020	from 2020
				Actual	Actual	Budget	Budget
July	\$140,513	\$202,385	\$166,390	\$25,877	18.4%	(\$35,995)	-17.8%
August	\$337,384	\$163,437	\$165,263	(\$172,121)	-51.0%	\$1,826	1.1%
September	\$367,428	\$186,681	\$130,881	(\$236,547)	-64.4%	(\$55,800)	-29.9%
October	\$152,305	\$472,682			0.0%		0.0%
November	\$163,543	\$229,808			0.0%		0.0%
December	\$269,292	\$209,430			0.0%		0.0%
January	\$172,649	\$152,455			0.0%		0.0%
February	\$110,709	\$239,792			0.0%		0.0%
March	\$108,211	\$213,053			0.0%		0.0%
April	\$201,792	\$197,174			0.0%		0.0%
May	\$418,449	\$215,084			0.0%		0.0%
June	\$156,535	\$393,019			0.0%		0.0%
	\$2,598,810	\$2,875,000	\$462,534	(\$127,597)	-45.3%	(\$29,990)	-16.3%
	Total	Total	Total	Average (\$382,791)	Average	Average (\$89,969)	Average

Total



Finance Department - Monthly Reports

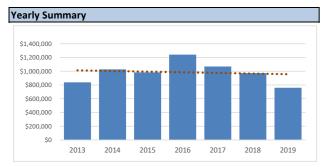
Schedule 5: Facilities Tax (County) Fund Facilities Tax (County) Account: 132-31600-00000

Summary: City's share of Williamson County's Adequate School Facilities Tax. 30% of the proceeds are distributed to the incorporated cities within the county, and an additional 30% is divided pro rata among the incorporated cities based on population in the last decennia census. All funds are to be used for the purpose of providing public facilities, the need for which is reasonably related to new development. The County uses 100% of its amount for public school purposes.

Monthly Report for November 2019: 2020 year-to-date compared to 2019 is 18.8% more, and compared to 2020 budget is 24.3% less.

Note: Fees collected from Road Impact and Facilities Tax assessments are one time revenues used to fund infrastructure improvements and are highly dependent upon timing of development.

Note: Recorded in Capital Projects Fund beginning in FY 2011 (as per Resolution 2010-69). In June 2017, the County Facilities Tax Fund was created. Funds remaining in the Capital Projects Fund were transferred to the new fund.



Fiscal Year	Amount	\$ Inc./ (Dec.) from Prior Year	% Inc./ (Dec.) from Prior Year
2009			
2010	County Facilitie	es Tax receipts be	gan in FY 2012.
2011			
2012	\$672,961	\$672,961	100.0%
2013	\$838,523	\$165,562	24.6%
2014	\$1,026,933	\$188,410	22.5%
2015	\$982,605	(\$44,328)	-4.3%
2016	\$1,241,241	\$258,636	26.3%
2017	\$1,068,030	(\$173,211)	-14.0%
2018	\$971,814	(\$96,216)	-9.0%
2019	\$759,873	(\$211,941)	-21.8%
	/5	A 04.004	45.50/

Average increase (Decrease) \$ 94,964 15.5%	Average Increase (Decrease)	\$	94,984	15.5%
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250,000 -						
200,000						
150,000						
100,000 - \$50,000 -						
\$0 -						

				\$ Inc./(Dec.)	% Inc./(Dec.)	\$ Inc./(Dec.)	% Inc./(Dec.)
Month	2019 Actual	2020 Budget	2020 Actual	from 2019	from 2019	from 2020	from 2020
				Actual	Actual	Budget	Budget
July	\$51,187	\$104,167	\$72,832	\$21,644	42.3%	(\$31,335)	-30.1%
August	\$79,084	\$104,167	\$76,092	(\$2,991)	-3.8%	(\$28,074)	-27.0%
September	\$68,790	\$104,167	\$87,657	\$18,867	27.4%	(\$16,510)	-15.8%
October	\$43,831	\$104,167			0.0%		0.0%
November	\$69,138	\$104,167			0.0%		0.0%
December	\$45,344	\$104,167			0.0%		0.0%
January	\$47,808	\$104,167			0.0%		0.0%
February	\$74,888	\$104,167			0.0%		0.0%
March	\$56,458	\$104,167			0.0%		0.0%
April	\$77,232	\$104,167			0.0%		0.0%
May	\$74,164	\$104,167			0.0%		0.0%
June	\$71,947	\$104,167			0.0%		0.0%
	\$759,873	\$1,250,000	\$236,581	\$12,507	18.8%	(\$25,306)	-24.3%
	Total	Total	Total	Average	Average	Average	Average

\$37,520

Total

(\$75,919)



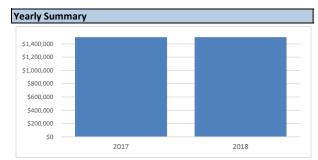
Finance Department - Monthly Reports

Schedule 6: Gasoline Tax Fund Street Aid Account:

Summary: As part of Street Aid Fund Revenues, the City receives a share of the state shared gasoline tax. Gas taxes increased effective July 1, 2017 as part of the IMPROVE Act to help fund state road projects. The tax increased by 4 cents on July 1, and will increase by 1 cent for each of the next two years. The tax on diesel will increase a total of 10 cents over the next 3 years.

Monthly Report for November 2019: The gasoline tax remittance from the State of Tennessee for August 2019 sales (received by the City in October 2019) was \$242,660 compared to \$232,096 for the same month in 2018, an increase of \$10,564 or 4.6%.

For budget comparisons, the City anticipated collections of \$230,168 for August 2019, a difference of \$12,492 more, or 5.4%.



Fiscal Year	Amount	\$ Inc./ (Dec.) from Prior Year	% Inc./ (Dec.) from Prior Year
	Increase i	in Gas Tax began .	July 2017.
2016	\$1,959,796		
2017	\$1,971,070	\$11,274	0.6%
2018	\$2,520,503	\$549,433	27.9%
2019	\$2,630,997	\$110,494	4.4%
Average Increase	e (Decrease)	\$ 223,734	10.9%

FY20 Mont	h by Mon	th Summa	ary									
\$250,000												
\$200,000												
\$150,000												
\$100,000												
\$50,000												
\$0												
	July	August	September	October	November	December	January	February	March	April	May	June
					■ 2020	Budget = 20	020 Actual					

				\$ Inc./(Dec.)	% Inc./(Dec.)	\$ Inc./(Dec.)	% Inc./(Dec.)
Month	2019 Actual	2020 Budget	2020 Actual	from 2018	from 2018	from 2019	from 2019
				Actual	Actual	Budget	Budget
July	\$229,765	\$230,168	\$246,917	\$17,153	7.5%	\$16,750	7.3%
August	\$232,096	\$230,168	\$242,660	\$10,564	4.6%	\$12,492	5.4%
September	\$221,623	\$230,168			0.0%		0.0%
October	\$220,706	\$230,168			0.0%		0.0%
November	\$215,260	\$230,168			0.0%		0.0%
December	\$225,152	\$230,168			0.0%		0.0%
January	\$200,580	\$230,168			0.0%		0.0%
February	\$177,657	\$230,168			0.0%		0.0%
March	\$233,543	\$230,168			0.0%		0.0%
April	\$220,703	\$230,168			0.0%		0.0%
May	\$231,331	\$230,168			0.0%		0.0%
June	\$222,579	\$230,168			0.0%		0.0%
	\$2,630,997	\$2,762,012	\$489,577	\$13,859	6.0%	\$14,621	6.4%
	Total	Total	Total	Average	Average	Average	Average

\$27,717

Total

\$29,242



Finance Department - Monthly Reports

Schedule 7: Conference Center Pr	ofit/(Loss) Fund	Hotel/Motel	Account:	150-84910-47100
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Summary: As part of Hotel/Motel Fund, the City receives half of the profit/(loss) from the Conference Center.

Monthly Report for November 2019: The gain for September 2019 was \$68,500 compared to a gain of \$40,369 for the same month in 2018, an increase of \$28,131.

				MON	ITHLY - Confe	rence Center	Financials Jul	19-Jun 20					
	Jul 19	Aug 19	Sep 19	Oct 19	Nov 19	Dec 19	Jan 20	Feb 20	Mar 20	Apr 20	May 20	Jun 20	Total
Gross Revenue	327,717	660,449	824,870										1,813,036
House Profit	(32,143)	192,021	247,417										407,295
Less: Fixed Expenses	77,998	59,227	69,174										206,399
Net Income	(11,141)	132,794	178,243										299,896
Less: FF&E Reserve 5%	16,386	33,025	41,244										90,655
Net Cash Flow	(126,527)	99,769	136,999										110,241
City 1/2	(63,264)	49,885	68,500	-	-	-	-	-	-	-	-	-	55,121

				MON.	THLY - Confer	ence Center I	Financials Jul	18-Jun 19					
	Jul 18	Aug 18	Sep 18	Oct 18	Nov 18	Dec 18	Jan 19	Feb 19	Mar 19	Apr 19	May 19	Jun 19	Total
Gross Revenue	492,195	612,483	723,636	1,041,368	751,123	619,487	623,067	795,028	399,232	547,902	686,968	571,951	7,864,440
House Profit	(55,739)	59,945	107,894	403,784	231,952	115,227	129,014	229,252	(12,067)	112,119	168,318	155,870	1,645,569
Less: Fixed Expenses	19,479	20,515	(11,327)	64,745	66,791	66,190	64,417	68,441	65,362	74,909	72,741	68,811	641,074
Net Income	(75,218)	39,433	117,014	339,039	165,161	49,037	64,597	160,811	(77,429)	37,210	95,577	87,059	1,002,291
Less: FF&E Reserve 5%	24,610	30,530	36,276	52,068	37,581	30,663	31,153	39,751	19,962	27,395	34,348	28,598	392,935
Net Cash Flow	(99,828)	8,903	80,738	286,971	127,580	18,374	33,444	121,060	(97,391)	9,815	61,229	58,461	609,356
City 1/2	(49,914)	4,452	40,369	143,486	63,790	9,187	16,722	60,530	(48,696)	4,908	30,615	29,231	304,678

	MONTHLY Differences - Conference Center Financials											
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
City 1/2 Difference	(13,350)	45,433	28,131									

City of Franklin Grants for September 30, 2019 as of November 12, 2019

	as of November 12, 2013										
										Amount	Bal Remaining (Grant
				Reimbursable				Amount		Spent Not Yet	Total - Reimb Amt
	Grant Name	Department	Grant Total	Amount Spent		Amount Reimbursed		Requested		Requested	Spent)
1a	CBDG	BNS	\$246,747	\$239,257	=	\$239,257	+	\$0	+	\$0	\$7,490
1b	CBDG	BNS	\$264,629	\$201,314	=	\$184,128	+	\$17,187	+	(\$0)	\$63,315
1c	CBDG	BNS	\$274,706	\$270,704	=	\$268,220	+	\$2,484	+	(\$0)	\$4,002
1d	CBDG	BNS	\$280,410	\$277,410	=	\$277,410	+	\$0	+	\$0	\$3,000
1e	CBDG	BNS	\$263,690	\$253,690	=	\$253,690	+	\$0	+	\$0	\$10,000
1f	CBDG	BNS	\$318,360	\$189,658	=	\$176,638	+	\$3,750	+	\$0	\$128,702
2	Expansion of the City of Franklin's current ITS infrastructure network capabilities into areas with entensive congestion to include CCTV,DMS,Weather Communication and connect to TDOT and Brentwood systems	Engineering	\$720,000	\$135,410	=	\$118,885	+	\$9,241	+	\$5,437	\$584,590
3	Expansion of the City of Franklin's current ITS infrastructure network capabilities into areas with entensive congestion to include CCTV,DMS,Weather Communication and connect to TDOT and Brentwood systems	Engineering	\$1,280,000	\$315,945	=	\$147,967	+	\$9,381	+	\$106,904	\$964,055
4	SR-96 (Murfreesboro Rd) Traffic Signal Improvements	Engineering	\$1,586,600	\$0	=	\$0	+	\$0	+	\$0	\$1,586,600
5	SR-96 Multi-Use Trail	Engineering	\$1,800,000	\$0	=	\$ 0	+	\$0	+	\$0	\$1,800,000
6	McEwen Drive from Cool Springs Boulevard/Oxford Drive to SR-252 Franklin, Williamson County	Engineering	\$10,000,000	\$0	=	\$0	+	\$0	+	\$0	\$10,000,000
7	Safe Routes to School Project, Hunters Bend Elementary (SRTS)	Engineering (SRTS)	\$596,322	\$559,823	=	\$559,823	+	\$0	+	\$0	\$36,499
8	Mack Hatcher Parkway West, From S-96 West of Franklin to SR-106 (US-431) North of Franklin, Williamson County	Engineering	\$14,172,004	\$12,241,045	=	\$10,498,406	+	\$1,106,051	+	\$636,588	\$1,930,959
9	SR-6 (Columbia Ave) from SR-397 (Mack Hatcher Pkwy) to Downs Blvd ONLY DESIGN	Engineering	\$21,000,000	\$1,365,946	=	\$1,137,332	+	\$42,735	+	\$127,414	\$19,634,054
10	Gatlinburg Aid (Fire)	Fire	\$31,161	\$31,161	=	\$ 0	+	\$31,161	+	\$0	\$0
11	Florence Aid (Flood)	Fire	\$89,497	\$89,497	=	\$44,748	+	\$44,748	+	\$0	\$0
12	Florence Aid (Flood)	Fire	\$2,924	\$2,924	=	\$0	+	\$2,924	+	\$0	\$0
13	Sound Off with Home Fire Safety Patrol	Fire	\$1,000	\$1,000		\$1,000	+	\$0	+	\$0	\$0
14	TAEP Community Tree Planting	Parks	\$6,525	\$5,448	=	\$5,448	+	\$0	+	\$0	\$1,077
15	Acquistion of Spivey Tract	Parks	\$637,500	\$637,500	=	\$637,500	+	\$0	+	\$0	\$0
16	Hayes House Window Restoration	Planning	\$22,200	\$0	=	\$0	+	\$0	+	\$0	\$22,200

City of Franklin Grants for September 30, 2019 as of November 12, 2019

	Grant Name	Department	Grant Total	Reimbursable Amount Spent		Amount Reimbursed		Amount Requested		Amount Spent Not Yet Requested	Bal Remaining (Grant Total - Reimb Amt Spent)
17	Hincheyville Historic District	Planning	\$6,000	\$4,770	=	\$0	+	\$0	+	\$4,770	\$1,230
18	Governor's Highway Safety Office-Franklin Fight Against Impaired Driving	Police	\$25,000	\$6,615	=	\$6,615	+	\$0	+	\$0	\$18,385
19	Governor's Highway Safety Office-Network Coordinator	Police	\$20,000	\$11,753	=	\$11,753	+	\$0	+	\$0	\$8,247
20	Governor's Highway Safety Office-Network Coordinator	Police	\$20,000	\$1,197	=	\$1,197	+	\$0	+	\$0	\$18,803
20	Bulletproof Vest	Police	\$3,518	\$3,518	=	\$0	+	\$3,518	+	\$0	\$0
21	Replacement Vehicle - PM- Planning & Equipment	Transit	\$714,640	\$685,590	=	\$685,590	+	\$0	+	\$0	\$29,050
22	Allocation for 5307 FY2012	Transit	\$1,915,995	\$1,323,649	=	\$1,323,649	+	\$0	+	\$0	\$592,346
23	FY 14 5307 Allocation	Transit	\$1,715,113	\$839,813	=	\$839,813	+	\$0	+	\$0	\$875,300
24	FY 16 5307 Allocation	Transit	\$995,235	\$694,426	=	\$692,614	+	\$1,812	+	\$0	\$300,809
25	FY 2015 5339 - Capital Cost of Leasing	Transit	\$112,500	\$73,133	=	\$72,797	+	\$335	+	\$0	\$39,367
26	5307 FY Application	Transit	\$969,118	\$961,368	=	\$961,368	+	\$0	+	\$ 0	\$7,750
26	5307 FY Application	Transit	\$1,325,546	\$868,655	=	\$835,397	+	\$33,258	+	\$0	\$456,891
27	FY 2019 Urban Operating Assistance Program	Transit	\$266,900	\$266,900	=	\$266,900	+	\$0	+	\$ 0	\$0
	TOTALS		\$61,683,839	\$22,559,118		\$20,248,146		\$1,308,585		\$881,113	\$39,124,721

Totals may not foot due to rounding

Harlinsdale Farm Trail and Bridge Project - Paul (Engineering) is still working on the grant agreement - as of 4/15/19

Mack Hatcher: The estimated cost above excludes \$46,200,000.00 to be paid 100% by the state for construction and \$1,250,000.00 will be paid by Westhaven. The total estimated cost is \$66,622,004.00

(\$0) (\$0)