



City of Franklin, Tennessee
FY 2020 Operating Budget Request

Revenue Management & City Court

Lawrence Sullivan, Revenue & Licensing Manager
Judge Deana Hood



City of Franklin, Tennessee - FY 2020 Budget Request

Revenue Management

Outline

- Revenue Management
- City Court



City of Franklin, Tennessee - FY 2020 Budget Request **Revenue Management**

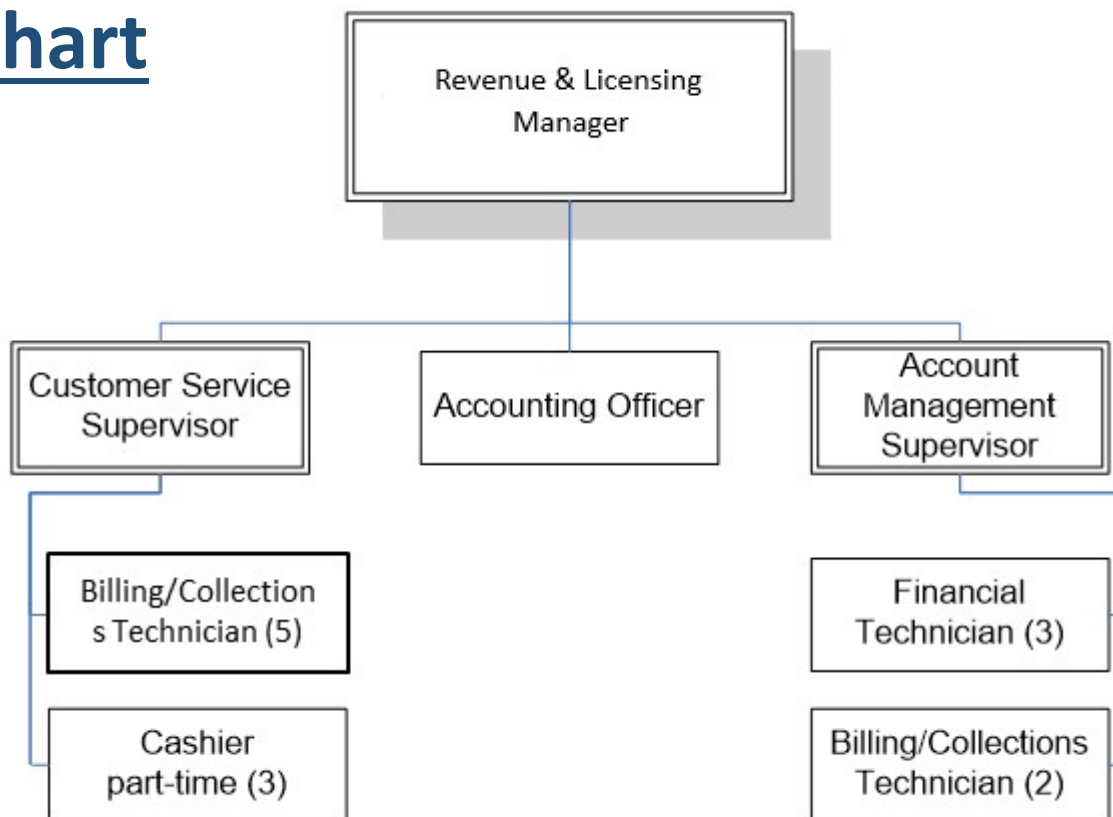
Purpose of Department

The Revenue Management Team performs the billing, collections and customer service for the City of Franklin water/wastewater/stormwater & sanitation services, business tax, alcohol taxes, state shared taxes, hotel/motel taxes, and numerous permits.



City of Franklin, Tennessee - FY 2020 Budget Request **Revenue Management**

Organization Chart





City of Franklin, Tennessee - FY 2020 Budget Request **Revenue Management**

Base Budget Request: Personnel

We will maintain the current staffing level of 14 full time positions, plus 3 full time equivalent positions staffed by part time employees.

Our team of part time staff allows us to expand and contract staffing levels as needed as well as provides a pool of candidates for future job openings. In past years we cross trained a part time staff member to support our twice weekly Court sessions, a very productive and cost effective use of existing personnel.

We will continue to seek additional opportunities in FY 2020 to increase our productivity and contribution without increased staffing expense.



City of Franklin, Tennessee - FY 2020 Budget Request **Revenue Management**

Base Budget Request: Operations

Operational costs are decreasing down \$67,281 or 9.4% from FY 2019.



City of Franklin, Tennessee - FY 2020 Budget Request **Court**

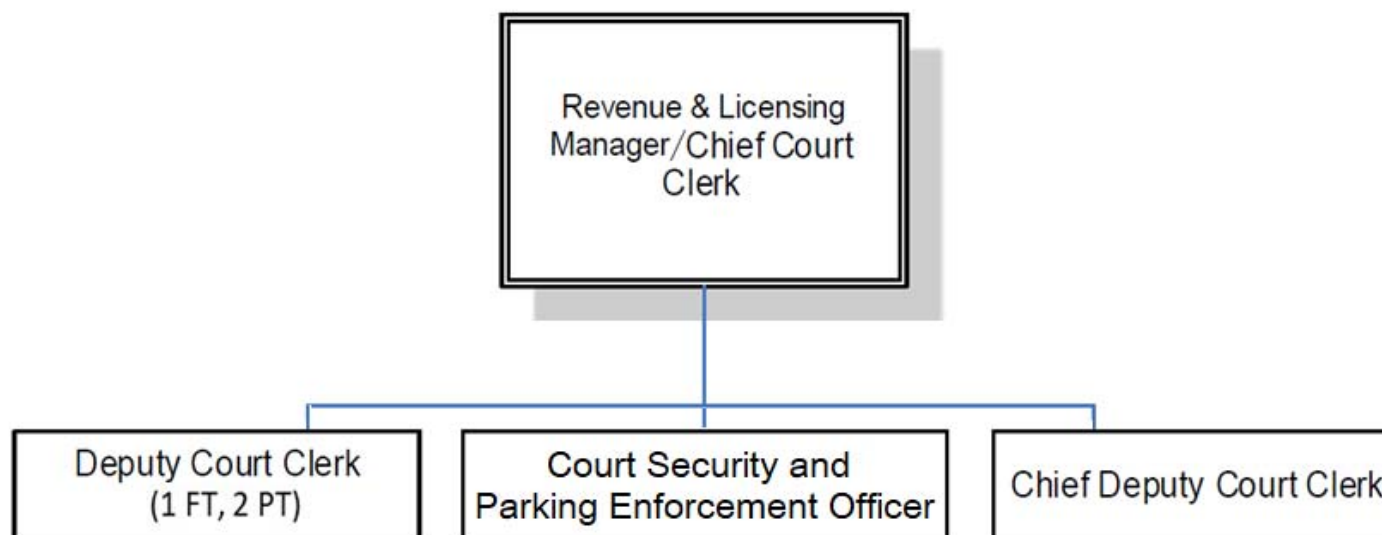
City Court: Purpose of Department

Our mission is to effectively and accurately process city ordinance violations allowing the Court to handle cases in the most efficient manner possible; to create and sustain customer oriented quality service; and, promote public confidence in our Court system.



City of Franklin, Tennessee - FY 2020 Budget Request **Court**

Organization Chart





City of Franklin, Tennessee - FY 2020 Budget Request **Court**

Base Budget Request: Personnel

FY 2019: \$264,957

FY 2020: \$283,141

Increase of \$18,184 or 6.9%

Staffing will consist of 3 full-time and 2 part-time positions in City Court.



City of Franklin, Tennessee - FY 2020 Budget Request **Court**

Base Budget Request: Operations

FY 2019: \$ 83,143

FY 2020: \$ 71,742

Decrease of \$11,401 or -13.7%

Decrease attributable to payoff of E-ticketing software.



City of Franklin, Tennessee - FY 2020 Budget Request **Court**

Summary

Judge Deana Hood continues to serve the City in her fourth year as Franklin City Court Judge. We look forward to further opportunities to serve the City in 2020.