

18-32

APPLICATION FOR BEER PERMIT  
STATE OF TENNESSEE  
CITY OF FRANKLIN

PURSUANT TO SECTION 8 CHAPTER 2 OF THE CODE OF THE CITY OF FRANKLIN, TENNESSEE, AND THE REQUIREMENTS OF 57-5-101 ET. SEQ. OF THE TENNESSEE CODE ANNOTATED, I HEREBY MAKE APPLICATION FOR:

- ☒ ON PREMISES PERMIT  
☐ OFF PREMISES PERMIT  
☐ ON AND OFF PREMISES PERMIT  
☐ MANUFACTURER'S OR DISTRIBUTOR'S PERMIT  
☐ SPECIAL EVENTS PERMIT HOURS OF EVENT \_\_\_\_\_

DATE PERMIT NEEDED \_\_\_\_\_

PERMITS SHALL BE ISSUED TO THE OWNER OF THE BUSINESS, WHETHER A PERSON, FIRM, CORPORATION, JOINT-STOCK COMPANY, SYNDICATE, OR ASSOCIATION.

1. Applicant (Owner) Miller's Ale House, Inc.

Person ☐ Firm ☐ Corp ☒ LLC ☐ Joint-stock co. ☐ Syndicate ☐ Association ☐

2. List all persons, firm, joint-stock companies, syndicates, or associations having at least a 5% ownership interest in the business (attach additional sheet, if needed). Please give name and address.

Ale House Holdings, Inc., 5750 Major Blvd., Suite 400, Orlando, FL 32819; 100% owner.

3. If the applicant is a corporation, are they authorized to do business in the State of Tennessee? yes

4. Under what trade name will this business operate?

Miller's Ale House

5. Location of the business by street address.

7087 Bakers Bridge Avenue, Franklin, TN 37067

Phone number of the business (615) pending

6. Please give the following information on the person who will be managing the business. This person is an owner \_\_\_\_\_ or a managing agent X.

Name Christiane Taylor Pesavento

7. Specify the identity, address and daytime contact phone number of the person to receive annual privilege tax notices and any other communication from the City.

Name legal@millersalehouse.com Title Tax Dept.

Mailing Address 5750 Major Blvd., Suite 400,

City, State, Zip Orlando, FL 32819

Daytime contact phone number 407-547-1120

8. Will the permit be used to operate two or more restaurants or other businesses under the same permit as permitted by T.C.A. Section 57-5-103(a)(4) within the same building? Yes \_\_\_\_\_ No X.

If so, specify number n/a. List the names of the restaurants or other businesses and describe their location (use additional sheet if necessary)

n/a

9. Do you own the premises on which you will operate? No  
If no, please give the name and address of the property owner.

National Retail Properties, Inc., 450 South Orange Boulevard,

Suite 900, Orlando, FL 32801

10. Has any person having at least 5% ownership interest, managers or employees of the business been convicted of any violation of beer or alcoholic beverage laws or any crime (other than minor traffic violations) within last ten (10) years? no If so, give particulars of each charge, court and date convicted.

n/a

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11. Has this owner or the owners organization had a beer permit revoked, suspended, or denied in the State of Tennessee? Yes \_\_\_\_ No X If so, please give date, place and cause of said revocation.

n/a

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12. Give the name and address of the former beer permittee at this establishment.

Logan's Roadhouse, 3011 Armory Drive, Suite 300, Nashville, TN 37204

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13. Give applicant's history of involvement in the beer business, if any.

Applicant and its owner operate multiple full service restaurants across the

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United States

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14. Give applicant's employment record for the past 10 years.

n/a

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15. What is the exact nature of the business in which you are applying for a beer permit? (Restaurant, tavern, motel, etc.)

Restaurant

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16. Will a full course menu be served? yes

17. Will separate and sanitary facilities be maintained for men and for women? yes

18. Will dancing be allowed on your premises? no  
If yes, do you acknowledge that section 9-102 of the Franklin Municipal Code prohibits the operation of establishments allowing dancing between 1:30 AM and 8:00 AM? n/a

19. Does your company have a training policy for employees regarding the sale of beer to minors? Yes X No

If yes, explain the procedure in detail or you may provide a separate attachment.

see attached training procedure

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If no, do you plan to implement a training policy in the future? n/a

20. Please read the following and upon signature of this application, you do understand and agree to comply if you are granted a permit.

- (a) You will not sell beer or similar beverages except at the place or places for which the beer board has issued your permit.
- (b) You will not sell beer or any like beverage except in accordance with the terms of said permit.
- (c) If this application is made for permit to sell and not for consumption on the premises, you will not sell for consumption on the premises and not allow consumption on the premises.
- (d) You will rigidly enforce the law against sales to minors.
- (e) You will prohibit gambling at your establishment and understand that the conduct of such activities on the premises will result in revocation of your permit.
- (f) You will secure a certificate or statement from the health department or health officer that the premises covered by the application meet the requirements of the ordinances of the City of Franklin and the laws of the State of Tennessee.
- (g) You will not attempt to transfer this permit to anyone else.
- (h) You will display this permit in a prominent place in your establishment.
- (i) You will not sell or distribute beer between the hours of 3:00 AM and 6:00 AM (8:00 AM for on premises consumption) during the week and between the hours of 3:00 AM Sunday and 12:00 Noon Sunday (10:00 AM for on premises consumption).
- (j) You will prohibit the congregation at your establishment of those who reasonably appear to be intoxicated, lawless, rowdy, or prostitutes.
- (k) You will not allow any liquor with alcoholic content of greater than five percent (5%) to be consumed on the premises.
- (l) You will not allow any sale or delivery of beer for consumption on the premises outside of the building, it being the intention to prohibit the sale of beer by what is commonly known as "curb service" or "curb sales" of beer.
- (m) You will comply with all requirements of section 2-201 through 2-229 of the municipal code of the City of Franklin.

A non-refundable \$250 fee must accompany this application and the application shall be submitted at least fifteen (15) days prior to the Beer Board meeting at which it is to be considered. If the application is approved you are required to provide documentation of sales tax registration to the city within ten days of approval. Any applicant making false statement in this application shall forfeit his permit and shall not be eligible to receive any permit for a period of ten years.

A privilege tax of \$100 is imposed on the business of selling, distributing, storing or manufacturing beer in this state effective January 1, 1994 and each successive January 1. Any holder of a beer permit issued after January 1, 1994 shall pay a pro rata portion of this annual tax when the permit is issued.

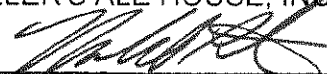
*I hereby make application to the City of Franklin Beer Board for a beer permit.*

*The signing of this application acknowledges that I am aware of the laws prohibiting the sale of beer to minors.*

*I hereby certify that no person having at least a 5% ownership interest, nor any person to be employed in the distribution or sale of beer in my establishment has been convicted of any violation of the beer or alcoholic beverage laws or any crime involving moral turpitude within the past 10 years.*

*I am also aware that I shall not be issued a permit or my permit shall be revoked if my business location causes traffic congestion or interferes with schools, churches, or other public places of public gathering, or otherwise interferes with public health, safety and morals.*

MILLER'S ALE HOUSE, INC.

By: 

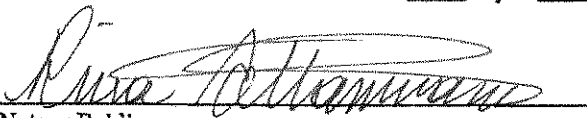
Signature of Applicant/Owner (or Authorized Corporate Officer)

Mark A. Peterson, Vice President, Secretary & Treasurer

On behalf of: Miller's Ale House

Name of Business Entity

Sworn to and subscribed before me this 13<sup>th</sup> day of August, 2018

  
Notary Public

My Commission Expires: 8/26/2018



RINA F. ALTAMIRANO  
MY COMMISSION # FF 154691  
EXPIRES: August 26, 2018  
Bonded Thru Budget Notary Services

**Official Use Only**

Application Fee \$ \_\_\_\_\_ Date Paid \_\_\_\_\_

Privilege Tax \$ \_\_\_\_\_ Date Paid \_\_\_\_\_

Board Meeting Date \_\_\_\_/\_\_\_\_/\_\_\_\_

**Owner List  
of Miller's Ale House, Inc.  
d/b/a Miller's Ale House  
for Franklin Beer Permit Application**

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The following entities and/or individuals own 5% or more in Miller's Ale House, Inc.:

**Ale House Holdings, Inc.** – 100% owner of Miller's Ale House, Inc. Corporate address of 5750 Major Blvd., Suite 400, Orlando, FL 32819.

**John T. Bettin** - CEO and 0% owner of Miller's Ale House, Inc. Resides at 335 N. Magnolia Avenue, Apt. 209, Orlando, FL 32801.

**Raymond R. Holden** – President and 0% owner of Miller's Ale House, Inc. Resides at 2618 Coral Stone Court, Windermere, FL 34786.

**Mark A. Peterson** – Vice President and 0% owner of Miller's Ale House, Inc. Resides at 12456 Ayrshire Street, Orlando, FL 32803.

**Thomas G. Archer** - Vice President and 0% owner of Miller's Ale House, Inc. Resides at 555 E. Lake Sue Avenue, Winter Park, FL 32789.



**City of Franklin  
Business Tax Standard License**

August 13, 2018

MILLER'S ALE HOUSE  
5750 MAJOR BLVD STE 400  
ORLANDO FL 32819-7971

Letter ID: L0578802176  
Expiration Date: 15-May-2019  
Return Due By: 15-Apr-2019

The business tax license printed below certifies the receipt and approval of your business tax license application or the renewal of a license for your existing business. The license is valid until the expiration date noted above. Your license number is 1001082451 and your classification is 2. The certificate must be displayed publicly at the location for which it is issued.

All business tax returns are required to be filed and the payment remitted electronically. Your return is due on April 15, 2019. Please visit [www.tn.gov/revenue](http://www.tn.gov/revenue) for additional information.

**Note: This license does not permit operation unless properly zoned and/or in compliance with all other applicable state, county, or city laws, rules and regulations. Also, as required by Tenn. Code Ann. § 39-17-1801 et seq., businesses must comply with all provisions of the Tennessee Non-Smoker Protection Act.**

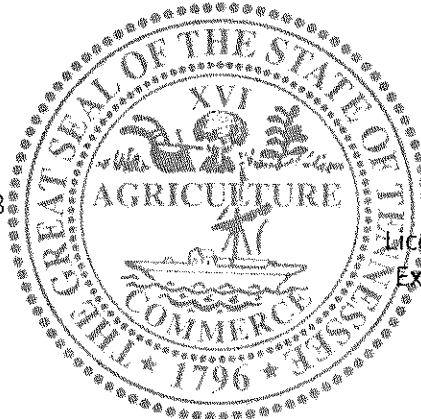
**DETACH LICENSE BELOW AND DISPLAY IN PUBLIC AREA**

8<.....

**City of Franklin  
Business Tax Standard License**

**This certificate must be publicly displayed.**

MILLER'S ALE HOUSE  
7087 BAKERS BRIDGE AVE  
FRANKLIN TN 37067-1618



Date Issued: 13-Aug-2018  
Classification: 2  
Letter ID: L0578802176  
License Number: 1001082451  
Expiration Date: 15-May-2019



STATE OF TENNESSEE  
DEPARTMENT OF REVENUE

**Certificate of Registration**

August 10, 2018

MILLER'S ALE HOUSE  
5750 MAJOR BLVD STE 400  
ORLANDO FL 32819-7971

Letter ID: L1608659456  
Account ID: 1001287611-SLC  
Account Type: Sales and Use Tax

The above named taxpayer has filed an application for sales and use tax registration for the place of business at the above referenced location address. The Tennessee Department of Revenue issued this Certificate of Registration in accordance with Tenn. Code Ann. §§ 67-6-601 and 67-6-602. The Certificate of Registration must be publicly displayed at the location address for which it is issued.

The tax account number and location number on this certificate are used by the Department to identify your account and must be shown on all correspondence and reports. The certificate is not assignable and is valid only for the above referenced taxpayer and for transactions of business for this registration. **In accordance with Tenn Code Ann. § 67-6-607, it is a Class C misdemeanor for any person to misuse a Certificate of Registration for the purpose of obtaining taxable property without the payment of sales or use tax when it is due. Such wrongful use is grounds for the Commissioner to revoke the taxpayer's Certificate of Registration.**

**Tax Returns**

All sales and use tax returns must be filed and associated tax payments made electronically to the Department. Taxpayers may do this at <https://tntap.tn.gov/eservices/>. Taxpayers should file the sales and use tax return according to their filing frequency on the 20th day of the month following the reporting period. If your business opens after the 20th of the month, you may report sales made during the remaining days of the month with the next reporting period. In order to avoid penalty and interest charges, all returns must be filed and all associated tax payments must be made on or before the due date for the reporting period. Taxpayers should always file a return for their business, even if they do not make any sales during a reporting period.

Detach here and display in public area



Tennessee Department of Revenue  
**Certificate of Registration**  
**Sales and Use Tax**

MILLER'S ALE HOUSE  
7087 BAKERS BRIDGE AVE  
FRANKLIN TN 37067-1618

Effective Date: July 1, 2018  
Account No.: 1001287611-SLC  
Location No.: 1001082451  
Filing Status: Monthly

**David Gerregano**  
Commissioner of Revenue

# RESPONSIBLE SERVICE OF ALCOHOL STANDARDS

Proprietary and Confidential Trade Secret Information of Miller's Ale House, Inc. Do not copy or disclose. AUG 2017

## RESPONSIBLE SERVICE OF ALCOHOL STANDARDS

As a vendor of alcoholic beverages, it is imperative that we serve beverage alcohol in a responsible manner. We must take all the necessary precautions to ensure that underage Guests are not consuming alcohol. It is also our responsibility to ensure that those Guests who are of age and drinking alcohol do not become impaired. Serving alcohol responsibly means helping your Guests enjoy alcoholic beverages' pleasant aspects while safeguarding them from the unpleasant - and possibly dangerous - effects of drinking too much.

Responsible alcohol service is simply good service - serving Guests what they want in the safest, most enjoyable way possible. Our key tasks are to monitor Guests appropriately, serve them beverage alcohol and safely deal with any undesirable alcohol-related incidents. All Miller's Ale House employees are also responsible for the following tasks:

- Obeying laws prohibiting serving alcohol to minors and intoxicated individuals including drinks given to minors by an adult or parent.
- Not allowing Guests to go outside the building with alcohol.
- Following standardized alcohol service policies to avoid serving a Guest too much alcohol.
- Keeping track of how much a Guest drinks and observing any behavioral changes.
- Stowing or stopping alcohol service to Guests when necessary.
- Preventing an intoxicated Guest from driving away.
- Reporting any illegal drug activity to the proper authorities.

Please review with your Coach and ensure you have a full understanding of Miller's Ale House policy in regards to these 7 important areas of alcohol service:

- Recognizing false identifications.
- Recognizing when someone appears to be purchasing alcohol for minors.
- Identifying the signs of intoxication or alcohol-related impairment.
- Identifying situations that are likely to lead to extreme intoxication.
- Diplomatically refusing to sell to minors and intoxicated persons, identifying when circumstances are questionable.
- What to do about Guests that consume large amounts of alcohol.
- Dealing with potentially combative situations.



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## RESPONSIBLE SERVICE OF ALCOHOL STANDARDS

### Helping Slow Down the Absorption of Alcohol

Drinking coffee, taking a cold shower, or exercising will not help the liver metabolize alcohol at a faster rate.

Allowing enough time to break down alcohol is the only way to remove alcohol from the body. So, Time is the only thing that will sober up a person. At best, drinking a non-alcoholic beverage or eating some food will slow the alcohol from being absorbed by increasing the amount of liquid in the system and giving the stomach something else to do.

The foods that work best at slowing alcohol absorption are fatty, high-protein foods. Sugars and carbohydrates digest quickly and do not help slow the absorption; they can actually speed it up! Very salty food stimulates thirst and can lead Guests to drink even more alcohol. Carbonated liquids pass through the stomach quickly and speeds the alcohol's absorption. Water dilutes alcohol and relieves thirst.

Examples of Ale House foods that help slow alcohol's absorption:

- Wings
- Zingers®
- Zinger Melt®
- Zingers® Mountain Melt
- Loaded Fries
- Fried Mozzarella
- Chicken Fingers



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## RESPONSIBLE SERVICE OF ALCOHOL STANDARDS

### How Alcohol is Absorbed

When alcohol is swallowed, small amounts directly enter the bloodstream through tiny blood vessels in the mouth. So, alcohol affects the body immediately. Most of the alcohol flows to the stomach, where nearly 20% of the alcohol can be absorbed directly into the bloodstream. The other 80% passes to the small intestine where it is absorbed. Within 3 minutes of alcohol consumption, the brain can determine the amount of alcohol in the bloodstream. Once in the bloodstream, alcohol rapidly spreads through the entire body. Intoxication occurs in the brain and central nervous system. It alters the brain function, mood as well as reflexes.

Most of the alcohol has to be broken down by the liver. The liver metabolizes alcohol at a rate of about one drink per hour. Consuming more than one drink an hour will increase the amount of alcohol absorbed into a Guest's bloodstream. Alcohol can build up in the bloodstream and affect a Guest long after he or she has stopped drinking. A Guest can become impaired even after he or she has stopped drinking because of the way the body metabolizes the alcohol and they can actually become intoxicated while driving home. For that reason, the following is our last call policy:

### Last Call - How late is last call on food

- Last call for alcohol is given 30 minutes prior to closing to allow enough time for the beverages to be consumed.
- Inform all your Guests that last call is being given.
- Guests may not order doubles, shots, pitchers or buckets.
- Guests may not take any alcoholic beverages to-go unless your location sells package beer but they CANNOT get a to-go cup and pour their drink into it.



WE MUST OFFER FOOD DURING ANYTIME THAT ALCOHOL IS OFFERED



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## RESPONSIBLE SERVICE OF ALCOHOL STANDARDS

### What Do All Those Numbers Mean?

Proof:

Alcohol is rated by proof and percentage of alcohol. The percentage of alcohol can be determined by dividing the proof in half. For example:

- 80 proof liquor ÷ 2 = 40% alcohol.
- 100 proof liquor ÷ 2 = 50% alcohol.
- What percentage alcohol would a 50 proof liquor be?

Because of the proof/percentage of alcohol in different drinks, all of the following drinks contain the same amount of alcohol:



12 oz. beer = 4 oz. of wine = 1 1/4 oz. of 80-proof liquor = 1 oz. of 100-proof liquor

BAC:

The amount of alcohol in a person's bloodstream is known as Blood Alcohol Content (BAC).

The legal level of intoxication to operate a vehicle

|               |          |
|---------------|----------|
| Florida       | 0.08 BAC |
| Georgia       |          |
| Illinois      |          |
| Maryland      |          |
| Massachusetts |          |
| New Jersey    |          |
| New York      |          |
| Ohio          |          |
| Pennsylvania  |          |
| Nevada        | 0.10 BAC |

A BAC of 0.08 can cause a person to go into a coma

A BAC of 0.40 can cause death.

0.10 BAC



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## RESPONSIBLE SERVICE OF ALCOHOL STANDARDS

### Why do people react differently to the same amount of alcohol?

The way people react to alcohol depends on many factors: how much they consume, how quickly they ingest the alcohol, the amount of food they have consumed, body size and weight, gender, mental state and if they have taken any medications.

A person's body size, fat-to-muscle ratio, and gender greatly influence the effects of alcohol. It takes longer for a large muscular person to react to alcohol than a small person. Therefore, a large person can generally consume more. Body fat does not absorb alcohol. Therefore, in a person with considerable body fat, alcohol will concentrate in the bloodstream. Women typically become intoxicated more quickly and with less alcohol than men because women are generally smaller than men; have a higher percentage of body fat and have less of the stomach enzyme that helps neutralize alcohol.

A person's mental state also influences the effects of alcohol. A person who is stressed, depressed, dieting, or fatigued may have a strong reaction to alcohol. Medications, both over-the-counter and prescription are another factor that can strongly influence the effects of alcohol. Combining alcohol with drugs can interfere with the body's ability to break down the medications, causing them to build up in the body. Illegal drugs are dangerous when mixed with alcohol. Alcohol usually increases the effects of the drugs. Do not serve a Guest that appears to be under the influence of drugs or medications.

A Manager must be involved any time a Guest is being cut off for any reason. Remain calm and friendly, and never be confrontational with a Guest which you are cutting off. This situation could escalate quickly. If you cut a Guest off, it is important to communicate this decision to all FOH staff members to ensure the intoxicated Guest does not attempt to order a drink from another Server or Bartender. Next is a chart that outlines the typical blood alcohol concentration of people of varying weight, based on the number of standard drinks he or she has consumed.

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## RESPONSIBLE SERVICE OF ALCOHOL STANDARDS

### Carding Guests

- The legal drinking age is 21 years of age or older. However, Card everyone who looks under the age of 30.
- If anyone wants an alcoholic beverage and does not have an ID **DO NOT SERVE THEM**. Even if you know them and know that they are over 21. **It is the law that they have an ID to be served!!**
- You must have an ID for every drink ordered – If a Guest orders a drink for their friend because they are in the restroom, you cannot order the second drink until you see the second ID.
- Miller's Ale House accepts the following forms of ID:
  - State-issued driver's license.
  - State issued identification card.
  - Military ID.
  - Passport.
  - Foreign ID when ID is presented to the Manager on duty to compare to the corresponding ID in the International ID Checking Guide.

### Check it Out

Take your time to look at each ID carefully and always look for the following information:

- Birth Date – this is one of the most commonly altered items on an ID.
- Expiration Date – an expired ID is not valid.
- Security Pattern – the pattern, lines, or hologram of the state outlined in the background or across the front should appear correct and unbroken.
- State Seal – this should be the proper size and in the proper location. On many IDs, the seal overlaps from the printed area onto the photo. There should not be a break in the continuity at this overlap.
- Color – check for the correct color of the colored areas.
- Size – Is the ID itself the correct size and shape?
- Coding – special coding denoting the ID owner's age should agree with the birth date on the ID.
- Signature – check for any alterations or forgery. If you suspect the ID is false, ask the person to sign his or her name and then compare the two signatures.

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## RESPONSIBLE SERVICE OF ALCOHOL STANDARDS

| Weights  | Male |      |      |      |      | Female |      |      |      |      |
|----------|------|------|------|------|------|--------|------|------|------|------|
|          | 1    | 2    | 3    | 4    | 5    | 1      | 2    | 3    | 4    | 5    |
| 100 lbs. | .043 | .087 | .140 | .174 | .217 | .050   | .101 | .152 | .203 | .253 |
| 125 lbs. | .034 | .069 | .103 | .139 | .173 | .040   | .080 | .120 | .162 | .202 |
| 150 lbs. | .029 | .058 | .087 | .116 | .145 | .034   | .068 | .101 | .135 | .169 |
| 175 lbs. | .025 | .050 | .075 | .100 | .125 | .029   | .058 | .087 | .117 | .146 |
| 200 lbs. | .022 | .043 | .065 | .087 | .108 | .026   | .050 | .078 | .101 | .126 |
| 225 lbs. | .019 | .039 | .058 | .078 | .097 | .022   | .045 | .068 | .091 | .113 |
| 250 lbs. | .017 | .035 | .052 | .070 | .087 | .020   | .041 | .061 | .082 | .100 |

### How to Use the Chart:

- Find the column with the number of drinks on either the male or female chart.
- Find the line that matches the Guest's weight.
- The number at the point where the number of drinks and the Guest's weight intersect is their BAC.
- Deduct from the estimated BAC, the number of hours since the first drink:

|       |        |        |        |        |        |
|-------|--------|--------|--------|--------|--------|
| 1 hr. | 2 hrs. | 3 hrs. | 4 hrs. | 5 hrs. | 6 hrs. |
| .015% | .03%   | .045%  | .06%   | .075%  | .09%   |

### Immediately contact your Manager if you suspect illegal drug activity

Any sale or sharing of prescribed medication is against the law. If someone is selling or distributing any kind of illegal drugs or prescription drugs illegally it can cause us all harm. They could not only harm themselves but someone else. Furthermore, it is against the law and we could lose our liquor license which could cause us all to lose our jobs and our good reputation in the community. If you see or hear of any type of illegal drug activity whether it is a Guest, coworker or vendor report it to a Manager immediately or contact Human Resources. "Drugs don't work here."

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## RESPONSIBLE SERVICE OF ALCOHOL STANDARDS

### Look for the following commonly used tricks:

- False picture, false dates, or other incorrect data – feel the ID and check for bumps or signs of alteration.
- Counterfeit card created with a camera, computer, and lamination equipment – know your IDs!
- Genuine ID issued to one person but used by another – Check the picture!!
- Skeleton keys or globes as the hologram – always fake.

Carefully observe the person presenting the ID and compare to the picture and physical description on the ID, especially height and gender. Feel the ID, checking for cuts, pinholes or improper lamination, including breaks in the lamination. Notice the Guest's appearance and behavior. Minors may act nervous – avoiding eye contact with employees, appearing ill at ease, avoiding adults, or giggling while ordering drinks. If necessary, question the presenter. Hold the ID and ask a few questions, such as:

- What is your address?
- What is your middle name?
- When were you born?
- How do you spell your last name?

If a minor is in Miller's Ale House with Guests over 21, be sure to observe the table and make sure other Guests do not serve the minor alcohol. IT IS NOT OK FOR A PARENT OR ADULT TO GIVE A MINOR ALCOHOL. WE ARE LIABLE IF THEY DO!!! If you see this happen or suspect anything, contact a Manager immediately.

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## RESPONSIBLE SERVICE OF ALCOHOL STANDARDS

### Signs of Intoxication

After we have determined that the Guest is of legal drinking age, the work REALLY begins. Now we are responsible for making sure they and we ARE responsible.

People have different personalities, making a change in behavior more significant than the actual behavior. When alcohol reaches the brain, one of the first behavior signs is relaxed inhibitions. Relaxed inhibitions include:

- Becoming overly friendly.
- Becoming detached or quiet.
- Suddenly using foul language.
- Becoming loud and making rude comments.

As a Guest consumes more alcohol, the brain's control of judgment and emotions are affected. The next sign is impaired judgment and includes:

- Becoming angry, tearful, or extremely emotional.
- Complaining about the strength of a drink after consuming others of the same strength.
- Drinking faster or switching to larger, stronger drinks.
- Becoming careless with money.

After consuming a considerable amount of alcohol, a Guest's reaction time will have slowed down. Someone at this level may show signs of:

- Loss of concentration, memory, and the ability to think clearly.
- Drowsiness.
- Inability to focus eyes and loss of eye contact.
- Slurred speech.



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## RESPONSIBLE SERVICE OF ALCOHOL STANDARDS

### Cutting Off Guests

When you feel a Guest is showing the signs discussed above, you must determine if the Guest is intoxicated and needs to be cut off.



**Use the SIR method** – Size them up, Interview them and Rate them.

**S: Size up** – Consider Guest's size, gender, body type, and ratio of body fat.

**I: Interview** – Observe behavioral signs and notice any behavioral changes. Talk to the Guest, make note. Was he or she drinking previously? Has the Guest eaten? What is the Guest's mental state? Does the Guest look tired or under the influence of medication? How are his or her movements? Is his or her speech slurred or irrational?

**R: Rate** – Rate each Guest's alcohol consumption level. Can the Guest be safely served alcohol? Has the Guest begun to show the effects of alcohol, should we slow their service of alcohol? Has the Guest already consumed too much, should alcohol service be refused?

If you feel a Guest has had enough to drink, it is your **RESPONSIBILITY** to cut them off.

- Immediately inform the Manager and all co-workers in the area as well as the Bartenders. The Guest may try to get a drink from someone else.
- Be firm but friendly, remind the Guest that you are looking out for their best interests.



**Use the MAAM method** – Move the alcohol, Attitude stays professional, Assert the law, and Move on.

**M: Move the alcohol** – Move the alcohol off of the table and out of the Guest's reach. This shows the Guest that you are not going to sell anymore alcohol to them.

**A: Attitude stays professional** – Remember to keep a good attitude. You must stay cool, calm, and professional.

**A: Assert the law** – Let them know that State Law does not allow you to sell alcohol to them.

**M: Move on** – Show them that you are serious, get a Manager involved and move on.



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## RESPONSIBLE SERVICE OF ALCOHOL STANDARDS

After slowed reaction time, a Guest may begin to have impaired motor coordination. A Guest will show the following characteristics:

- Staggering, stumbling, or falling
  - Bumping into things, knocking over stools
  - Inability to pick up money from the table or bar
  - Spilling drinks
  - Dozing or swaying when seated
- Here are some other common signs of intoxication to look for:
- Difficulty walking, bumping into things, leaning on bus stand or displays
  - Impaired hand eye coordination
  - Loud speech, annoying other customers
  - Being overly friendly with other customers
  - Sloppy clothes and appearance; buttons or zippers not correct
  - Arguing, confrontational, aggressive
  - Swearing, sexual remarks, or offensive language
  - Difficulty handling change, dropping keys



**All FOH Team Members must be in compliance with all state, federal and local laws as to the requirements to be eligible to serve alcohol.**

**Please see your Head Coach to ensure you are in complete compliance.**



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## RESPONSIBLE SERVICE OF ALCOHOL STANDARDS

### Consequences

The Department of Alcohol, Tobacco, and Firearms is a government agency that is responsible for enforcing the laws regulating the sale of alcohol and tobacco. This agency periodically sends undercover agents to check that we are doing our jobs. The ATF has been known to send an under aged person into the restaurant and request to purchase an alcoholic beverage. They can card any of your Guests at any time if they feel that your Guest may be a minor. If they card someone and they do not have their ID, even if the person is over 21, the ATF can cite us and YOU.

- If you serve a minor you will be terminated the first time.
- If you fail to card someone you can be terminated.



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POLICE DEPARTMENT

Deborah Y. Faulkner, EdD  
Chief of Police



Dr. Ken Moore  
Mayor

Eric S. Stuckey  
City Administrator

October 24, 2014

TO: Chief Deborah Y. Faulkner *DF*  
FROM: *Anna Boshers*  
Anna Boshers, CID Administrative Assistant

SUBJECT: Beer Board Background Checks

A check of Franklin Police Department records was completed on Christiane Taylor Pesavento, Managing Agent for Miller's Ale House, Inc., and found to be clear.

# City of Franklin

P O Box 705  
Franklin, TN 37065  
(615) 791-3225

DATE: 8/23/18

TO: **CODES DEPT**  
**FIRE DEPT**

FROM: CHRISTY MCCANDLESS, ACCOUNT MGMT SUPERVISOR

RE: BUILDING INSPECTIONS FOR APPLICATION FOR BEER PERMIT

- ☒ ON PREMISES PERMIT
- ☐ OFF PREMISES PERMIT
- ☐ ON AND OFF PREMISES PERMIT
- ☐ MANUFACTURER'S OR DISTRIBUTOR'S PERMIT
- ☐ SPECIAL EVENTS PERMIT

☒ Applicant is requesting a temporary permit. Please return ASAP.

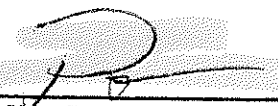
☐ Please return by \_\_\_\_\_ to provide information for Beer Board meeting agenda.

Beer Board Meeting Date 9/11/18

Name of Business MILLER'S ALE HOUSE

Location of Business 7087 BAKER'S BRIDGE AV, 37067

**CODES DEPT**

  
\_\_\_\_\_  
Building Inspector

8/23/18  
\_\_\_\_\_  
Date

**FIRE DEPT**

\_\_\_\_\_  
Fire Inspector

\_\_\_\_\_  
Date

City of Franklin

P O Box 705  
Franklin, TN 37065  
(615) 791-3225

*Jonathan*

DATE: 8/23/18  
TO: CODES DEPT  
FIRE DEPT  
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Beer Board Meeting Date 9/11/18

Name of Business MILLER'S ALE HOUSE  
Location of Business 7087 BAKER'S BRIDGE AV, 37067

CODES DEPT

\_\_\_\_\_  
Building Inspector

\_\_\_\_\_  
Date

FIRE DEPT

*Jonathan Boyd*  
Fire Inspector

8/23/18  
Date