COMPARISON OF ESTIMATED STATE TAX REVENUE FOR

FISCAL YEAR 2017 - 2018

(Accrual - Basis Estimates)

| DEPARTMENT OF REVENUE TAXES | 2016-2017 | July 1, 2017 | % Change Over | Dr. Fox | % Change Over | Fiscal Review | % Change Over | Dept. of Revenue | % Change Over | Dr. Smith | % Change Over |
|---|----------------------|-------------------|------------------|----------------------|------------------|----------------------|------------------|----------------------|------------------|---------------------|------------------|
| SOURCE OF REVENUE | Actual Year | Budget Estimate | Actual | Estimate | Actual | Estimate | Actual | Estimate | Actual | Estimate | Actual |
| Sales and Use Tax ¹ | \$ 8,556,773,600 | \$ 8,746,100,000 | 2.21% | \$ 8,710,100,000 | 1.79% | \$ 8,735,000,000 | 2.08% | \$ 8,739,200,000 | 2.13% | \$ 8,727,909,100 | 2.00% |
| Gasoline Tax | 669,631,000 | 807,300,000 | 20.56% | 811,600,000 | 21.20% | 844,350,000 | 26.09% | 810,800,000 | 21.08% | 790,164,600 | 18.00% |
| Motor Fuel Tax | 177,544,100 | 220,100,000 | 23.97% | 220,300,000 | 24.08% | 223,000,000 | 25.60% | 224,000,000 | 26.17% | 214,828,400 | 21.00% |
| Gasoline Inspection Tax | 68,241,000 | 68,600,000 | 0.53% | 68,900,000 | 0.97% | 70,000,000 | 2.58% | 68,800,000 | 0.82% | 68,976,100 | 1.08% |
| Motor Vehicle Registration Tax | 275,166,400 | 311,300,000 | 13.13% | 319,600,000 | 16.15% | 318,000,000 | 15.57% | 311,900,000 | 13.35% | 311,445,100 | 13.18% |
| Income Tax | 250,126,200 | 217,500,000 | -13.04% | 210,100,000 | -16.00% | 210,000,000 | -16.04% | 205,400,000 | -17.88% | 228,815,000 | -8.52% |
| Privilege Tax - Less Earmarked Portion ¹ | 342,031,200 | 336,900,000 | -1.50% | 358,900,000 | 4.93% | 363,000,000 | 6.13% | 358,400,000 | 4.79% | 364,263,200 | 6.50% |
| Gross Receipts Tax - TVA | 341,555,000 | 345,000,000 | 1.01% | 341,000,000 | -0.16% | 343,300,000 | 0.51% | 343,300,000 | 0.51% | 342,500,000 | 0.28% |
| Gross Receipts Tax - Other | 31,907,500 | 29,000,000 | -9.11% | 31,900,000 | -0.02% | 27,000,000 | -15.38% | 33,000,000 | 3.42% | 26,231,900 | -17.79% |
| Beer Tax | 17,246,100 | 17,600,000 | 2.05% | 17,600,000 | 2.05% | 18,050,000 | 4.66% | 17,300,000 | 0.31% | 18,072,600 | 4.79% |
| Alcoholic Beverage Tax | 64,245,800 | 70,700,000 | 10.05% | 67,400,000 | 4.91% | 67,800,000 | 5.53% | 66,700,000 | 3.82% | 67,627,500 | 5.26% |
| Franchise & Excise Tax | 2,620,205,200 | 2,377,100,000 | -9.28% | 2,436,200,000 | -7.02% | 2,630,000,000 | 0.37% | 2,456,100,000 | -6.26% | 2,450,272,400 | -6.49% |
| Inheritance and Estate Tax | 9,241,200 | 3,000,000 | -67.54% | 8,000,000 | -13.43% | - | -100.00% | 1,900,000 | -79.44% | 2,500,000 | -72.95% |
| Tobacco Tax | 255,722,300 | 258,400,000 | 1.05% | 255,700,000 | -0.01% | 255,000,000 | -0.28% | 252,100,000 | -1.42% | 256,209,500 | 0.19% |
| Motor Vehicle Title Fees | 23,892,500 | 23,900,000 | 0.03% | 24,100,000 | 0.87% | 24,400,000 | 2.12% | 24,900,000 | 4.22% | 26,259,000 | 9.90% |
| Mixed Drink Tax | 105,583,100 | 111,500,000 | 5.60% | 114,000,000 | 7.97% | 116,000,000 | 9.87% | 114,500,000 | 8.45% | 116,026,600 | 9.89% |
| Business Tax | 173,097,700 | 164,800,000 | -4.79% | 181,800,000 | 5.03% | 179,000,000 | 3.41% | 185,700,000 | 7.28% | 174,690,800 | 0.92% |
| Severance Tax | 1,214,300 | 1,300,000 | 7.06% | 1,200,000 | -1.18% | 1,100,000 | -9.41% | 900,000 | -25.88% | 1,154,400 | -4.93% |
| Coin-operated Amusement Tax | 233,300 | 300,000 | 28.59% | 200,000 | -14.27% | 250,000 | 7.16% | 200,000 | -14.27% | 285,400 | 22.33% |
| Unauthorized Substance Tax | 900 | - | N/A | - | N/A | - | N/A | - | N/A | 500 | -44.44% |
| TOTAL DEPARTMENT OF REVENUE | \$ 13,983,658,400 | \$ 14,110,400,000 | 0.91% | \$ 14,178,600,000 | 1.39% | \$ 14,425,250,000 | 3.16% | \$ 14,215,100,000 | 1.66% | 14,188,232,100 | 1.46% |
| TOTAL - RECURRING | \$ 13,795,445,400 | \$ 14,114,100,000 | 2.31% | \$ 14,177,300,000 | 2.77% | \$ 14,431,950,000 | 4.61% | \$ 14,219,900,000 | 3.08% | 14,192,432,100 | 2.88% |
| GENERAL FUND ONLY ² | \$ 11,764,921,900 | \$ 11,707,300,000 | -0.49% | \$ 11,747,500,000 | -0.15% | \$ 11,957,450,000 | 1.64% | \$ 11,786,700,000 | 0.19% | 11,782,232,100 | 0.15% |
| GENERAL FUND - RECURRING ³ | \$ 11,576,708,900 | \$ 11,711,000,000 | 1.16% | \$ 11,746,200,000 | 1.46% | \$ 11,964,150,000 | 3.35% | \$ 11,791,500,000 | 1.86% | 11,786,432,100 | 1.81% |
| | | | | | | | | | | | |

2017-2018

| SELECTED TAXES Actual Year | | tual Year | Budgeted % | | Dr. Fox | | | | Fiscal Review | % | | Revenue Dept. | <u></u> % | | Dr. Smith | % |
|----------------------------|----|------------------|---------------|---------|---------|---------------|---------|----|---------------|---------|----|---------------|-----------|----|---------------|--------|
| SALES AND USE TAX | \$ | 8,556,773,600 \$ | 8,746,100,000 | 2.21% | \$ | 8,710,100,000 | 1.79% | \$ | 8,735,000,000 | 2.08% | \$ | 8,739,200,000 | 2.13% | \$ | 8,727,909,100 | 2.00% |
| FRANCHISE AND EXCISE TAXES | | 2,620,205,200 | 2,377,100,000 | -9.28% | | 2,436,200,000 | -7.02% | | 2,630,000,000 | 0.37% | | 2,456,100,000 | -6.26% | | 2,450,272,400 | -6.49% |
| INCOME TAX | | 250,126,200 | 217,500,000 | -13.04% | | 210,100,000 | -16.00% | | 210,000,000 | -16.04% | | 205,400,000 | -17.88% | | 228,815,000 | -8.52% |
| ROAD USER TAXES | | 1,214,475,000 | 1,431,200,000 | 17.85% | | 1,444,500,000 | 18.94% | | 1,479,750,000 | 21.84% | | 1,440,400,000 | 18.60% | | 1,411,673,200 | 16.24% |
| ALL OTHER TAXES | | 1,342,078,400 | 1,338,500,000 | -0.27% | | 1,377,700,000 | 2.65% | | 1,370,500,000 | 2.12% | | 1,374,000,000 | 2.38% | | 1,369,562,400 | 2.05% |

¹ Sales and Use Taxes are reduced by \$112.0 million and Privilege Tax estimates are reduced by \$52.0 million for the earmarked portions of the tax.

 $^{^{\}rm 2}$ F&A calculated the General Fund distribution for all presenters.

³ FY 2016 -2017 actual collections include \$9.2 M in non-recurring inheritance tax collections, \$186.5 M in one-time F&E collections, and a one-time reduction of \$7.5 M for tax legislation.

The July 1, 2016 Budget Estimates include \$3.0 M in non-recurring inheritance tax collections and a one-time reduction of \$6.7 M in non-recurring tax legislation adjustments.

COMPARISON OF ESTIMATED STATE TAX REVENUE FOR

FISCAL YEAR 2018 - 2019

(Accrual - Basis Estimates)

| | | | | | 2018 | 3-20 | 19 | | | | |
|---------------------------------------|----------------------|----------|----|----------------|------------------|------|------------------|------------------|-----------------------|------------------|--|
| DEPARTMENT OF REVENUE TAXES | Dr. Fox | | | Fiscal Review | % Change Over | | Dept. of Revenue | % Change Over | Dr. Smith | % Change Over | |
| SOURCE OF REVENUE | Estimate | Estimate | | Estimate | Estimate | | Estimate | Estimate | Estimate ⁴ | Estimate | |
| Sales and Use Tax | \$ 9,036,500,000 | 3.75% | \$ | 9,063,000,000 | 3.76% | \$ | 9,045,200,000 | 3.50% | \$ 8,946,106,800 | 2.50% | |
| Gasoline Tax | 845,400,000 | 4.16% | | 894,000,000 | 5.88% | | 850,000,000 | 4.83% | 821,771,200 | 4.00% | |
| Motor Fuel Tax | 254,200,000 | 15.39% | | 261,000,000 | 17.04% | | 259,800,000 | 15.98% | 240,607,800 | 12.00% | |
| Gasoline Inspection Tax | 69,600,000 | 1.02% | | 71,300,000 | 1.86% | | 69,200,000 | 0.58% | 69,847,700 | 1.26% | |
| Motor Vehicle Registration Tax | 326,000,000 | 2.00% | | 326,500,000 | 2.67% | | 315,100,000 | 1.03% | 316,116,800 | 1.50% | |
| Income Tax | 163,900,000 | -21.99% | | 175,000,000 | -16.67% | | 157,900,000 | -23.13% | 160,170,500 | -30.00% | |
| Privilege Tax1 | 375,300,000 | 4.57% | | 386,000,000 | 6.34% | | 372,200,000 | 3.85% | 375,191,100 | 3.00% | |
| Gross Receipts Tax - TVA | 341,000,000 | 0.00% | | 342,000,000 | -0.38% | | 349,500,000 | 1.81% | 342,500,000 | 0.00% | |
| Gross Receipts Tax - Other | 32,500,000 | 1.88% | | 29,000,000 | 7.41% | | 34,200,000 | 3.64% | 26,625,400 | 1.50% | |
| Beer Tax | 18,100,000 | 2.84% | | 18,250,000 | 1.11% | | 17,400,000 | 0.58% | 18,434,000 | 2.00% | |
| Alcoholic Beverage Tax | 71,500,000 | 6.08% | | 70,300,000 | 3.69% | | 69,800,000 | 4.65% | 70,475,800 | 4.21% | |
| Franchise & Excise Tax | 2,523,900,000 | 3.60% | | 2,710,000,000 | 3.04% | | 2,569,800,000 | 4.63% | 2,511,529,200 | 2.50% | |
| Inheritance and Estate Tax | 5,000,000 | -37.50% | | - | N/A | | - | -100.00% | 500,000 | -80.00% | |
| Tobacco Tax | 253,100,000 | -1.02% | | 250,500,000 | -1.76% | | 248,100,000 | -1.59% | 251,085,300 | -2.00% | |
| Motor Vehicle Title Fees | 24,400,000 | 1.24% | | 25,350,000 | 3.89% | | 25,800,000 | 3.61% | 28,407,500 | 8.18% | |
| Mixed Drink Tax | 122,000,000 | 7.02% | | 125,750,000 | 8.41% | | 124,800,000 | 9.00% | 128,055,600 | 10.37% | |
| Business Tax | 192,700,000 | 6.00% | | 189,000,000 | 5.59% | | 194,100,000 | 4.52% | 179,058,000 | 2.50% | |
| Severance Tax | 1,400,000 | 16.67% | | 1,050,000 | -4.55% | | 1,000,000 | 11.11% | 1,131,300 | -2.00% | |
| Coin-operated Amusement Tax | 200,000 | N/A | | 250,000 | 0.00% | | 200,000 | 0.00% | 292,500 | 2.49% | |
| Unauthorized Substance Tax | - | N/A | | - | N/A | | - | N/A | 500 | 0.00% | |
| TOTAL DEPARTMENT OF REVENUE | \$ 14,656,700,000 | 3.37% | \$ | 14,938,250,000 | 3.56% | \$ | 14,704,100,000 | 3.44% | 14,487,907,000 | 2.11% | |
| TOTAL - RECURRING | \$ 14,655,100,000 | 3.37% | \$ | 14,941,650,000 | 3.53% | \$ | 14,707,500,000 | 3.43% | \$ 14,490,807,000 | 2.10% | |
| GENERAL FUND ONLY ² | \$ 12,149,800,000 | 3.42% | \$ | 12,368,750,000 | 3.44% | \$ | 12,193,100,000 | 3.45% | 12,028,507,000 | 2.09% | |
| GENERAL FUND - RECURRING ³ | \$ 12,148,200,000 | 3.42% | \$ | 12,372,150,000 | 3.41% | \$ | 12,196,500,000 | 3.43% | \$ 12,031,407,000 | 2.08% | |
| | | | | | | | | | | | |
| SELECTED TAXES | Dr. Fox | % | _ | Fiscal Review | % | _ | Revenue Dept. | % | Dr. Smith | % | |
| SALES AND USE TAX | \$ 9,036,500,000 | 3.75% | \$ | 9,063,000,000 | 3.76% | \$ | 9,045,200,000 | 3.50% | \$ 8,946,106,800 | 2.50% | |
| FRANCHISE AND EXCISE TAXES | 2,523,900,000 | 3.60% | | 2,710,000,000 | 3.04% | | 2,569,800,000 | 4.63% | 2,511,529,200 | 2.50% | |
| INCOME TAX | 163,900,000 | -21.99% | | 175,000,000 | -16.67% | | 157,900,000 | -23.13% | 160,170,500 | -30.00% | |
| ROAD USER TAXES | 1,519,600,000 | 5.20% | | 1,578,150,000 | 6.65% | | 1,519,900,000 | 5.52% | 1,476,751,000 | 4.61% | |
| ALL OTHER TAXES | 1,412,800,000 | 2.55% | | 1,412,100,000 | 3.04% | | 1,411,300,000 | 2.71% | 1,393,349,500 | 1.74% | |
| | | | | | | | | | | | |

¹ Privilege Tax estimates are reduced by \$43.0 M for the earmarked portion of the tax.

 $^{^{\}rm 2}$ F&A calculated the General Fund distribution for all presenters.

³ FY 2016 -2017 actual collections include \$9.2 M in non-recurring inheritance tax collections, \$186.5 M in one-time F&E collections, and a one-time reduction of \$7.5 M for tax legislation.

The July 1, 2016 Budget Estimates include \$3.0 M in non-recurring inheritance tax collections and a one-time reduction of \$6.7 M in non-recurring tax legislation adjustments.