

City of Franklin, Tennessee
Tabulation of Submittals*

Purchasing Office Solicitation No.:		2017-014 (group employee insurance benefits)					
A:		health benefits and associated services					
Notice to proposers published in the <i>Williamson Herald</i> on:		2/9/17					
Number of potential proposers that were notified of / that submitted a proposal in response to this request for proposals:		13 / 5					
Date and time proposal due and publicly opened:		March 16, 2017 2PM					
Present at opening of proposals:		Jake Davis of Cowan Benefits; Sara Sylvis, Tracy Harness, Laura Johnson and Shirley Gower of the City of Franklin Human Resources Department; and Natalie Keene, Suzanne Ward and Brian Wilcox of the City of					
Target meeting of BOMA at which recommendation is scheduled to be considered:		5/9/17					
Proposals received from:	Description of proposal:	Does the proposal include all required documents?	Does the proposal take any exceptions to the City's procurement solicitation?	Points allocated by proposal evaluation team (out of a possible 100, utilizing evaluation criteria as listed in RFP):	Points allocated by interview panel (out of a possible 100, utilizing evaluation criteria as listed in RFP):	Payment terms:	Proposal is valid and may be accepted through:
Aetna Life Insurance Company 151 Farmington Avenue Hartford, CT 06156 Perry Baines, Account Executive (615) 322-1602 BainesP@aetna.com	A	Yes	Yes (Indemnification - four clarifications)	86.00	not interviewed	net 30 days	7/1/2017
BlueCross BlueShield of Tennessee 1 Cameron Hill Circle Chattanooga, TN 37402 Scott Karner, Large Group Account Executive (615) 386-8555 Scott_Karner@bcbst.com	A	Yes	Yes (Indemnification Agreement, Standard City Ts & Cs: Assignment / Subcontracting, Confidentiality and Proprietary rights, Derivative Works, Waiver, Severability, Precedence, Indemnification, Additions / Modifications, Applicable Law, Termination, Breach, Default, Entire Agreement, Survival)	94.00	91.00	claims invoiced weekly; administration fees invoiced monthly	6/30/2017
Cigna Health and Life Insurance Company (CHLIC) 900 Cottage Grove Road Bloomfield, CT 06002 Allegiance Benefit Plan Management, Inc. 2806 South Garfield Street, PO Box 3018 Missoula, MT 59806-3018 Terence Clair, Senior New Business Manager (615) 595-3370 Terence.Clair@cigna.com	A	No (missing the CoF Std T's & C's, with vendor's contact info inserted)	Yes (Standard Ts & Cs: Precedence, also comments - assignment / subcontracting, indemnification, additions / modifications, applicable law, termination, breach, default, entire agreement; General Terms: see comments - damages, refusal to honor submittal, confidential and / or proprietary information, exceptions as marked)	94.00	87.00	net 30 days	6/30/2017
Humana 320 Seven Springs Way, Suite 200 Brentwood, Tennessee 37067 Rob Haire, Agency Relationship Manager Telephone: 615-585-6084 Email: rhaire@humana.com	A	Yes	Yes (General Ts and Cs: Use of subcontractors, refusal to honor submittal; Standard Ts and Cs: see comments - assignment and contracting, taxes, confidentiality and proprietary rights, arbitration / mediation, indemnification, termination, breach and default)	87.00	not interviewed	net 30 days	7/1/2017
UMR, Inc. 11 Scott Street, Suite 100 Wausau, WI 54403 Tamara Campbell, UnitedHealthcare Account Executive (615) 372-3455 tamara_campbell@uhc.com	A	Yes	Yes (Applicable laws and regulations; use of subcontractors; HIPAA; Proposer's staff and vendors; Assignment / Subcontracting; Indemnification and Indemnification Agreement; Procurement Agreement - Indemnification)	92.00	not interviewed	net 30 days	6/30/2017

* Shaded submittal is the submittal scored highest by the interview team