

Tabulation of Submittals*

Purchasing Office Solicitation No.:	2017-011 (comprehensive banking services, including general banking, lockbox processing, and purchasing cards)					
Notice to proposers published in the Williamson Herald on:	2/2/17					
Number of potential proposers that were notified of / that submitted a proposal in response to this request for proposals:	27 / 8					
Date and time proposal due and publicly opened:	3/7/17 2:00 PM					
Present at opening of proposals:	Julia Suddath and Vickie Manning of Pinnacle Bank; Jeanie Holder of Metropolitan; R. Zane Martin of First Farmers; Jennifer Holliday of Franklin Synergy Bank; Lori Pope, Mike Lowe and Russ Truell of the City of Franklin Finance Department; and Natalie Keene, Suzanne Ward and Brian Wilcox of the City of Franklin Purchasing Office					
Target meeting of BOMA at which recommendation is scheduled to be considered:	4/25/17					
Proposals received from:	Does the proposal include all required documents?	Does the proposal take any exceptions to the City's procurement solicitation?	Average points allocated by proposal evaluation team (out of a possible 100, utilizing evaluation criteria as listed in RFP):	Average points allocated by interview panel (out of a possible 100, utilizing evaluation criteria as listed in RFP):	Total estimated interest earnings less estimated fees for general banking and lockbox processing, per year:	Proposal is valid and may be accepted through:
First Farmers and Merchants Bank 816 S. Garden Street Columbia, TN 38401 Felicia Y. Brown, Senior Product Development Officer 931 388-3145 Felicia.Brown@myfirstfarmers.on	Yes but missing the separate listing of exceptions and total estimated charges note "See TBD items"	Yes	56.66	not interviewed	\$28,510.00	5/31/2017
First Tennessee Bank N. A. 511 Union Street, 4th Floor Nashville, TN 37219 W.A. (Pete) Stringer, Senior Vice President 615 734-6516 WAStringer@ftb.com	Yes	Proposal takes no exceptions	78.10	92.00	\$117,013.00	5/31/2017
Franklin Synergy Bank 722 Columbia Avenue Franklin, TN 37064 David McDaniel, EVP, Williamson County President, Chief Lending Officer 615 236-8370 David.McDaniel@FranklinSynergy.com	Yes	Proposal takes no exceptions	85.98	85.63	\$181,005.00	7/31/2017
The Metropolitan Bank 6100 Tower Circle, Suite 120 One Franklin Park Franklin, TN 37067 Jeanie Holder, Client Managing Director 615 921-9394 Jholder@Metropolitan.Bank	Yes	Proposal takes no exceptions	49.80	not interviewed	\$2,387.00	7/1/2017

*Shaded submittal is the submittal scored highest by the interview team

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Pinnacle Bank 150 3rd Avenue South Nashville, TN 37201 Vickie Manning, Senior Vice President 615 744-3793 vickie.manning@pnfp.com	Yes	Proposal takes no exceptions	94.28	93.38	\$209,423.00	5/31/2017
SunTrust Bank 401 Commerce Street, Suite 4400 TN-NASH-3530 Nashville, TN 37219 Brian L. Williams, Senior Vice President 615 748-5120 Brian.L.Williams@SunTrust.com	Yes	Yes	59.26	not interviewed	\$37,500.00	6/30/2017
U. S. Bank National Association 10 N Ludlow St., Suite 800 Dayton, Ohio 45402 Kim Mays, VP and Sr. Relationship Manager 937 640-7611 kim.mays@usbank.com	Yes	Yes	63.57	not interviewed	\$50,770.00	90 days
Wells Fargo Bank, N.A. 408 Franklin St. S.E. Huntsville, AL 35801 Ellie Sternberg, Vice President Relationship Manager 256-551-4126 ellie.sternberg@wellsfargo.com	Yes	Yes	58.78	not interviewed	\$40,562.00	9/7/2017

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