December 13, 2016

Mr. Russ Truell, CFO City of Franklin, Tennessee 109 Third Avenue South Franklin, TN 37064

Dear Mr. Truell:

Please find enclosed the Consolidated Profit and Loss Statement for the Cool Springs Conference Center for period end November 30, 2016

A summary of the financial and distribution date is as follows:

COOL SPRINGS CONFERENCE CENTER

November, 2016

	CURRENT MONTH		
	ACTUAL	BUDGET	LAST YR
GROSS REVENE	554,993	540,998	498,177
HOUSE PROFIT	33,573	28,646	39,443
Less: FIXED EXPENSES	17,658	18,657	17,405
NET INCOME	15,915	9,989	22,038
Less: FF&E RESERVE 5%	27,712	27,050	24,909
NET CASH FLOW	(11,797)	(17,061)	(2,871)

YEAR-TO-DATE			
ACTUAL	BUDGET	LAST YR	
2,842,646	2,833,520	2,427,624	
248,834	234,847	139,240	
91,823	93,287	91,831	
157,011	141,560	47,409	
142,132	141,676	121,381	
14,879	(116)	(73,972)	

TOTAL CURRENT BALANCE DUE TO OWNERS

(11,797.00)

TOTAL DUE TO/(FROM) CITY OF FRANKLIN

(5,898.50)

TOTAL DUE TO/(FROM) WILLIAMSON COUNTY

(5,898.50)

The financial statements for the Cool Springs Conference Center, subject to routine year-end audit and adjustments, is true and correct in all material respects to the best of my knowledge.

Sincerely,

Randy Hansen Controller

FRANKLIN MARRIOTT COOL SPRINGS 700 COOL SPRINGS BLVD FRANKLIN, TENNESSEE 37067 USA T: 615.261.6100 MARRIOTT.COM/BNACS Michael Sanders General Manager