

STATE OF TENNESSEE  
CITY OF FRANKLIN

PURSUANT TO SECTION 8 CHAPTER 2 OF THE CODE OF THE CITY OF FRANKLIN, TENNESSEE, AND THE REQUIREMENTS OF 57-5-101 ET. SEQ. OF THE TENNESSEE CODE ANNOTATED, I HEREBY MAKE APPLICATION FOR:

☐ ON PREMISES PERMIT  
☒ OFF PREMISES PERMIT  
☐ ON AND OFF PREMISES PERMIT  
☐ MANUFACTURER'S OR DISTRIBUTOR'S PERMIT  
☐ SPECIAL EVENTS PERMIT

DATE OF EVENT \_\_\_\_\_  
 HOURS OF EVENT \_\_\_\_\_

DATE PERMIT NEEDED 1/1/2017

PERMITS SHALL BE ISSUED TO THE OWNER OF THE BUSINESS, WHETHER A PERSON, FIRM, CORPORATION, JOINT-STOCK COMPANY, SYNDICATE, OR ASSOCIATION.

1. Owner (Applicant) William C. Kimbro (Tristar Energy, LLC)  
 Person      Firm      Corp      LLC X Joint-stock co.      Syndicate      Association

2. List all persons, firm, joint-stock companies, syndicates, or associations having at least a 5% ownership interest in the business (attach additional sheet, if needed). Please give name and address.

Please see attached.

3. If the applicant is a corporation, are they authorized to do business in the State of Tennessee? Yes

- 4. Under what trade name will this business operate?**

Twice Daily #6190

City of Franklin business account number 21442

City of Franklin business account number 21442

5. Location of the business by street address. For special event, list location of the event.

7001 Berry Farms Crossing, Franklin, Tn 37064

\* Phone number of the business \_\_\_\_\_

6. Please give the following information on the person who will be managing the business. This person is an owner \_\_\_\_\_ or a managing agent X.

Name

Drive

Date

Home

7. Specify the identity, address and daytime contact phone number of the person to receive annual privilege tax notices and any other communication from the City.

Name Wendy Duke Title \_\_\_\_\_

Mailing Address 1740 Ed Temple Blvd

City, State, Zip Nashville, Tn 37208

Daytime contact phone number 615-313-3600

8. Will the permit be used to operate two or more restaurants or other businesses under the same permit as permitted by T.C.A. Section 57-5-103(a)(4) within the same building? Yes \_\_\_\_\_ No X.

If so, specify number \_\_\_\_\_. List the names of the restaurants or other businesses and describe their location (use additional sheet if necessary)

N/A

9. Do you own the premises on which you will operate? Yes  
If no, please give the name and address of the property owner.

\_\_\_\_\_  
\_\_\_\_\_

10. Has any person having at least 5% ownership interest, managers or employees of the business been convicted of any violation of beer or alcoholic beverage laws or any crime (other than minor traffic violations) within last ten (10) years? NO If so, give particulars of each charge, court and date convicted.

\_\_\_\_\_  
\_\_\_\_\_

11. Has this owner or the owners organization had a beer permit revoked, suspended, or denied in the State of Tennessee? Yes X No \_\_\_\_ If so, please give date, place and cause of said revocation.

Please see attached

\_\_\_\_\_

12. Give the name and address of the former beer permittee at this establishment.

N/A - New to Industry Build Cono. Retail store

\_\_\_\_\_

13. Give applicant's history of involvement in the beer business, if any.

N/A

\_\_\_\_\_

14. Give applicant's employment record for the past 10 years.

TRI STAR ENERGY, LLC

1740 ED TEMPLE BLVD

NASHVILLE, TN 37208

\_\_\_\_\_

15. What is the exact nature of the business in which you are applying for a beer permit?  
(Restaurant, tavern, motel, etc.)

Convenience store Retail

16. Will a full course menu be served? NO
17. Will separate and sanitary facilities be maintained for men and for women? YES
18. Will dancing be allowed on your premises? NO  
If yes, do you acknowledge that section 9-102 of the Franklin Municipal Code prohibits the operation of establishments allowing dancing between 1:30 AM and 8:00 AM? \_\_\_\_\_

#### TRAINING POLICY:

All beer applications must have a training policy submitted with application. This policy must include training regarding the sale of beer to minors.

19. Please read the following and upon signature of this application, you do understand and agree to comply if you are granted a permit.

- (a) You will not sell beer or similar beverages except at the place or places for which the beer board has issued your permit.
- (b) You will not sell beer or any like beverage except in accordance with the terms of said permit.
- (c) If this application is made for permit to sell and not for consumption on the premises, you will not sell for consumption on the premises and not allow consumption on the premises.
- (d) You will rigidly enforce the law against sales to minors.
- (e) You will prohibit gambling at your establishment and understand that the conduct of such activities on the premises will result in revocation of your permit.
- (f) You will secure a certificate or statement from the health department or health officer that the premises covered by the application meet the requirements of the ordinances of the City of Franklin and the laws of the State of Tennessee.
- (g) You will not attempt to transfer this permit to anyone else.
- (h) You will display this permit in a prominent place in your establishment.
- (i) You will not sell or distribute beer between the hours of 3:00 AM and 6:00 AM (8:00 AM for on premises consumption) during the week and between the hours of 3:00 AM Sunday and 12:00 Noon Sunday (10:00 AM for on premises consumption).
- (j) You will prohibit the congregation at your establishment of those who reasonably appear to be intoxicated, lawless, rowdy, or prostitutes.
- (k) You will not allow any liquor with alcoholic content of greater than five percent (5%) to be consumed on the premises.

- (l) You will not allow any sale or delivery of beer for consumption on the premises outside of the building, it being the intention to prohibit the sale of beer by what is commonly known as "curb service" or "curb sales" of beer.
- (m) You will comply with all requirements of section 2-201 through 2-229 of the municipal code of the City of Franklin.

A non-refundable \$250 fee must accompany this application and the application shall be submitted at least fifteen (15) days prior to the Beer Board meeting at which it is to be considered. If the application is approved you are required to provide documentation of sales tax registration to the city within ten days of approval. Any applicant making false statement in this application shall forfeit his permit and shall not be eligible to receive any permit for a period of ten years.

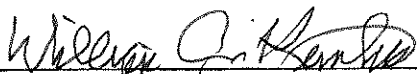
A privilege tax of \$100 is imposed on the business of selling, distributing, storing or manufacturing beer in this state effective January 1, 1994 and each successive January 1. Any holder of a beer permit issued after January 1, 1994 shall pay a pro rata portion of this annual tax when the permit is issued.

*I hereby make application to the City of Franklin Beer Board for a beer permit.*

*The signing of this application acknowledges that I am aware of the laws prohibiting the sale of beer to minors.*

*I hereby certify that no person having at least a 5% ownership interest, nor any person to be employed in the distribution or sale of beer in my establishment has been convicted of any violation of the beer or alcoholic beverage laws or any crime involving moral turpitude within the past 10 years.*

*I am also aware that I shall not be issued a permit or my permit shall be revoked if my business location causes traffic congestion or interferes with schools, churches, or other public places of public gathering, or otherwise interferes with public health, safety and morals.*



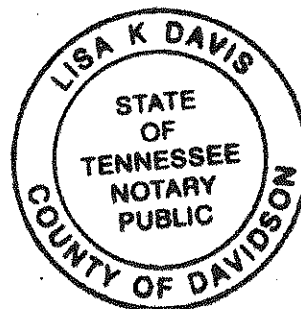
Signature of Applicant/Owner (or Authorized Corporate Officer)

On behalf of: TRISTAR ENERGY, LLC  
Name of Business Entity

Sworn to and subscribed before me this 15<sup>th</sup> day of November, 20 16



Notary Public



My Commission Expires: November 5, 2019

Official Use Only

Application Fee \$ 250.<sup>00</sup>

Date Paid 11/23/16

Privilege Tax \$ 8.<sup>00</sup>

Date Paid 11/23/16

Board Meeting Date 12/13/16

## TriStar Energy, LLC Fact Sheet

Owned by:

The Parman Corporation



Billing Address:

TriStar Energy, LLC  
P.O. Box 282249  
Nashville, TN 37228

Federal Tax ID #:



Twice Daily Tri Star Energy T-Fuel - 2016 - to date  
Daily's 2002 -2015

## Store Location

Daily's (TSE) #6617 5621 Franklin Pike, Brentwood, TN 37027  
Twice Daily # 8899 369 New Shackle Island Rd, Hendersonville, TN 37075  
Daily's (TSE) #8235 9 Hermitage Ave., Nashville, TN 37210

Daily's (TSE) # 8115, 7534 Old Hickory Blvd., Nashville, TN 37189  
Twice Daily # 8091, 2504 East Wood Street, Paris, TN 38242

## Store Location

Daily's #8815 - 222 W. New Hwy 96, Franklin, TN 37064  
Daily's #6815-7534 Old Hickory Blvd., Whites Creek, TN  
TD #8863 - 4040 Hillsboro Pk., Nashville, TN 37215  
Daily's #8126-724 Thompson Ln., Nashville, TN 37204  
Daily's #7111 - 5272 Cane Ridge Rd., Antioch, TN  
TD#8825 - 7354 Charlotte Pk., Nashville, TN 37209

## Store Location

Daily's #6623 - 1316 Hwy 96, Franklin, TN 37064  
Daily's #8815 - 222 W. Hwy. 96, Franklin, TN 37064

## Store Location

Daily's #7122 - 5701 Edmondson Pike - Nashville, TN 37211  
Daily's #8020 - 301 White Bridge Road - Nashville, TN 37209  
Daily's #8124 - 1412 Murfreesboro Road - Franklin, TN 37064

## Store Location

Daily's #6637 - 88 Mt. Juliet Rd., Mt. Juliet, TN 37122  
Daily's #6608 - 5315 Harding, Nashville, TN 37205

## Store Location

Daily's #8093 - 3545 Tom Austin Hwy Springfield, 37172

## Date

Scot Market #3054 - 715 S. Riverside Dr., Clarksville, TN 37040  
Scots Market #8029 - 2017 Eight Ave South - Nashville, TN 37204  
Scots Market #8065 - 309 W. College Street - Fayetteville, TN 37334  
Daily's #8831 - 7395 Old Harding Pike, Nashville, TN 37721

## Daily's

Store #8833 - 107 Haywood Lane  
Store #7118 - 822 Murfreesboro Pike  
Store #6623 - 1316 Hwy. 96, Franklin, TN  
Store #7213 - 331 5<sup>th</sup> Ave. North, Franklin, TN

## Beer Sting Citations 2016

Action Taken  
Current Business License not posted fined & paid \$1,000.00  
GSR (Sean Harter) Terminated, fined, probation fined \$1,000.00  
Fined \$250.00 (Purchaser of beer found consuming on premises in parking lot.

GSR (Tashell S. Calloway) Terminated - Fined \$1,000.00  
GSR (Jacob Abbott Terminated 10-4-16) Twice Daily Fined \$500.00

## Beer Sting Citations 2015

## Action Taken

G.M. terminated  
GSR terminated-\$1,000 fine  
(Ricky McDaniel-GSR) terminated-\$1,000 fine paid.  
Amber Majors -GSR terminated -\$1,250 fine  
GSR terminated and cited to appear in court, - \$1,000 fine.  
Silvester Ramirez-GSR terminated -cited

## Beer Sting Citations 2014

## Action Taken

GSR Terminated & fined  
G.M. Terminated / no fine yet

## Beer Sting Citations 2013

## Action Taken

Beer Fine - \$1,000  
Beer Fine - \$1,000  
Beer Fine - \$1000

## Beer Sting Citations 2012

## Action Taken

Beer Fine - \$250.00  
Beer Fine - \$1,000

## Beer Sting Citations 2011

## Action Taken

Beer Fine - 100.00

## Beer Sting Citations 2008

Beer Fine \$1,000.00  
Beer Fine \$1,500.00  
Beer Fine \$1,000.00  
Beer Fine \$250.00

## Beer Sting Citations - Period 8/1/2004 - 7/31/2005

Citation Date  
3/24/2016  
6/2/2016  
5/31/2016

Date Sting Failed  
1/6/2016  
3/23/2016  
5/31/2016

Reason  
Current Business License not posted  
Entered date by admission  
Purchaser consumption on premises

No fine yet  
3/19/2015  
5/14/2015  
12/1/2015  
12/7/2015  
12/3/2015

1/20/2015  
2/27/2015  
4/17/2015  
4/17/2015  
11/12/2015  
12/3/2015

birthdate error by GSR  
birthdate error by GSR  
entered date by admission  
entered birthdate in error  
entered birthdate in error  
entered date by admission

Citation Date

Date Sting Failed

Reason

8/23/2014  
8/1/2014

birthdate entered wrong  
birthdate entered wrong

Citation Date

Date Sting Failed

Reason

1/9/2013  
8/24/2013  
9/23/2013

Permit not in visible location  
Incorrect Birthdate entered.  
Failed Beer Sting-GSR Termed and Cited by FPD

Citation Date

Date Sting Failed

2/21/2012  
10/4/2012

5/19/2011  
9/13/2012

Citation Date

Date Sting Failed

6/2/2011

6/2/2011

Citation Date

Date Sting Failed

5/13/08  
7/11/08  
9/10/08  
12/12/08

5/13/08  
7/11/08  
9/10/08  
12/12/08

8/2004  
3/2005  
7/2005  
7/2005

POLICE DEPARTMENT

Deborah Y. Faulkner, EdD  
Chief of Police



Dr. Ken Moore  
Mayor

Eric S. Stuckey  
City Administrator

November 23, 2016

TO: Chief Deborah Y. Faulkner *DF*

FROM: Mary E. Casteel  
Mary E. Casteel, Communications Support Coordinator

SUBJECT: Beer Board Background Checks

A check of Franklin Police Department records was completed on Alan Byrd, Managing Agent for Tri Star Energy and found to be clear.

A check was completed through LexisNexis/Accurint and revealed the following:



Requested by: Delisa Pugh



City of Franklin

P O Box 705  
Franklin, TN 37065  
(615) 791-3225

DATE: 11/23/16

TO: POLICE CHIEF

FROM: CHRISTY MCCANDLESS, ACCOUNT MGMT SUPERVISOR

RE: RECORDS CHECK FOR APPLICATION FOR BEER PERMIT

BEER BOARD MEETING DATE 12/13/16

☐ Applicant is requesting a temporary permit. Please return ASAP.

☒ Please return by 12/2/16 to provide information for Beer Board meeting agenda.

Name of Business Twice Daily #6190

Location of Business 7001 Berry Farms Crossing

Name of applicant Tri Star Energy LLC

Managing A

Drivers License

Date of Birth

- ☐ Recommend. Based on information available to date, the applicant has no record requiring denial of the permit under the provisions of Title 8 of the Franklin Municipal Code.
- ☐ Not recommending. Based on information available to date, the Police Dept. is not recommending approval of a permit.

CENTRAL RECORDS DIVISION  
FRANKLIN POLICE DEPT

By \_\_\_\_\_

Date \_\_\_\_\_

Approved \_\_\_\_\_  
Signature

**P O Box 705  
Franklin, TN 37065  
(615) 791-3225**

11/23/V<sub>2</sub>

**CODES DEPT**  
**FIRE DEPT**

**CHRISTY MCCANDLESS, ACCOUNT MGMT SUPERVISOR**

## BUILDING INSPECTIONS FOR APPLICATION FOR BEER PERMIT

## ON PREMISES PERMIT

## OFF PREMISES PERMIT

## ON AND OFF PREMISES PERMIT

### MANUFACTURER'S OR DISTRIBUTOR'S PERMIT

## SPECIAL EVENTS PERMIT

**Applicant is requesting a temporary permit. Please return ASAP.**

Please return by 12/2/12 to provide information for Beer Board meeting agenda.

12/13/14

Twice Daily # 6190

7001 Berry Farms Crossing

  
Building Inspector

11-29-16

## Fire Inspector

Date \_\_\_\_\_



# City of Franklin

P O Box 705  
Franklin, TN 37065  
(615) 791-3225

DATE: 11/23/16

TO: **CODES DEPT**  
**FIRE DEPT**

FROM: **CHRISTY MCCANDLESS, ACCOUNT MGMT SUPERVISOR**

RE: **BUILDING INSPECTIONS FOR APPLICATION FOR BEER PERMIT**

- ☐ ON PREMISES PERMIT  
☒ OFF PREMISES PERMIT  
☐ ON AND OFF PREMISES PERMIT  
☐ MANUFACTURER'S OR DISTRIBUTOR'S PERMIT  
☐ SPECIAL EVENTS PERMIT

☐ Applicant is requesting a temporary permit. Please return ASAP.

☒ Please return by 12/2/16 to provide information for Beer Board meeting agenda.

Beer Board Meeting Date 12/13/16

Name of Business Twice Daily #6190

Location of Business 7001 Berry Farms Crossing

## CODES DEPT

\_\_\_\_\_  
Building Inspector

\_\_\_\_\_  
Date

## FIRE DEPT

[Signature]  
Fire Inspector

Nov 28, 2016  
Date



## POLICY FOR SELLING AGE SENSITIVE PRODUCTS

DATE (MONTH & YEAR) \_\_\_\_\_

STORE # \_\_\_\_\_

Twicedaily / T Fuel policy is to abide by all local, state and federal laws concerning the handling and sale of all age sensitive products such as Tobacco, Lottery and Alcoholic Beverages. As a Twicedaily / T Fuel employee, it is your responsibility to enforce the company policy dealing with tobacco, lottery and alcoholic beverages.

1. A Driver's license, state issued ID Card, Military ID and Passports are considered proper identification for all Twicedaily / T Fuel locations.
2. If a customer is purchasing beer, a proper I.D. MUST BE PRESENTED EVERY TIME.
3. If the identification appears to be altered or stolen, the sale is not to be made.
4. Alcoholic beverages cannot be sold to anyone who is intoxicated.
5. Our beer licenses are for OFF PREMISES CONSUMPTION ONLY! No alcoholic beverage may be consumed on our premises.

All employees are to be aware of the following:

1. Hours you may sell alcoholic beverages
2. The age an employee must be to sell alcoholic beverages in your location
3. Company conducted beer inspections will be done by Twicedaily / T Fuel Management on a regular basis
  - a. During a company initiated beer inspection, if an employee is found not to be carding every customer and keying in the proper date of birth, they will be terminated.
  - b. An employee found in violation of an outside agency (governmental) sting using a minor to purchase alcohol or failure to ask for an I.D. will be terminated

### FEDERAL POLICY REGARDING CIGARETTES, SMOKELESS TOBACCO, E-CIGS & LOTTERY

1. Any source of Tobacco products, E-Cigarettes and Lottery cannot be sold to a customer under the age of 18.
2. All Customers under the age of 27 must be carded when purchasing Cigarettes, E-Cigarettes, Smokeless Tobacco and Lottery.

### **REMEMBER THE LAW:**

**21 TO BUY BEER - 18 TO BUY TOBACCO - 18 TO BUY LOTTERY**

My signature acknowledges that I have read and understood the above policy. Violation of these rules will lead to immediate disciplinary action – up to termination.

NAME	SIGNATURE

NAME	SIGNATURE

NOTE:

STORE # \_\_\_\_\_

PLEASE ENTER YOUR STORE NUMBER IN BOTH PLACES WHERE REQUESTED ON THIS FORM.

Return ONE signed form to corporate office by the 10<sup>th</sup> OF EVERY MONTH.

Keep ONE signed form at the store for your records.

revised 2-2016



**Tri Star Services, LLC**



PLEASE ENTER YOUR STORE NUMBER IN BOTH PLACES WHERE REQUESTED ON THIS FORM. Return ONE signed form to the corporate office by the 10<sup>th</sup> OF EVERY MONTH. Keep ONE signed form at the store for your records.

## WE CARE – WE ID LOG

My signature signifies my commitment to uphold the laws of the State of Tennessee and ~~Daily's~~ policies and procedures regarding the sale of age-sensitive products -- ~~TWD - TSE - T-Fuel~~ Alcohol, Tobacco and Lottery

[illegible]

# **Tri Star Services Responsible Vendor Training Program**

## **Program Name:**

- We Care
- Developed by Steve Calandrillo, Field Training Manager

## **Program Format:**

- 3 hour instructor lead class
- Guided note participant guide
- Video produced by NACS (The Association for Convenience & Fuel Retailing) used to facilitate class discussions
- Role plays to practice appropriate ways to refuse alcohol sales
- All participants must pass the final test with an 85%. The test is a combination of multiple choice and fill in the blank. Any participant that does not pass the first time must be retested before reporting to his or her home store

## **Key Learning Objectives:**

Participants will be able to complete the following:

- The consequences of selling alcohol illegally
- Appropriate techniques to refuse the sale of alcohol
- When to card a guest
- Forms of acceptable IDs
- Sign of an altered ID
- Effect of alcohol and signs intoxication
- How to identify a potential two party sale
- How to stop on premises consumption
- Know the time and days when it is legal to sell alcohol

# New Employee Orientation

twicedaily  
fresh all day

Daily's



## Lottery Sales

Notes from Who Wants to be Lottery Millionaire:

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## We Care!

We are committed to ensure we sell lottery, tobacco and alcohol legally 100% of the time! You play an important role to ensure this happens.

Did you know?

- 1/3 of all drunk drivers who caused fatal crashes are between the ages of 16-24
- In 2005 10,076 persons lost their lives to alcohol related crashes

Alcohol sale represent a significant portion of our total sales every year. It is important to know that the sale of these items is regulated by the federal and state laws as well as local government regulations. There are consequences if we not follow the laws governing the proper sale of these items.

Consequences to the Company:

- Fines
- Revocation of the licenses required to sell those items
- Harms our reputation in the community

The consequences to YOU are severe. You could be:

- Fined
- Terminated
- Jail



## Alcohol Sales

What are the potential problems retailers will face selling age restricted products?

- Underage Sales
- False IDs
- Two Party Sales
- Intoxicated
- Theft
- Premise Consumption
- After Hours Sales

There are three steps in the Techniques of Alcohol Management (TAM)

What is the first step?

Size up the Situation

Interview the guest

Rate the situation

What is the second step?

Move the product away

Attitude - be firm yet friendly

Assert the Law

Move on

What is the third step?

Stay in the Store

Temper control

Observe Details

Police - Call the if need / Log the incident

When should you ask for an ID from a guest purchasing alcohol? Always! 100% of the time

What is the legal drinking age in the state of Tennessee? 21

How old must you be to sell alcohol in the state of Tennessee? 18

What year would someone need to be born to purchase beer today? 1995

In the year 2058 what year would someone need to be born to purchase beer? 2037

List the forms of legal ID you may accept:

1. Drivers License
2. State Issue ID w/ Photo
3. Military ID
4. Passport

What are some signs of an altered or false ID?

- Split Lamination
- Lumps or Bumps
- Fuzzy or dark Photo
- Eraser Marks
- Several Font Type Styles
- Fake Signature
- Paste-on Photos
- Type not Aligned

How do you know if the ID you are given belongs to that individual. Be sure to look for the following:

Expiration Date

Seal

Description

Photo

Date of birth



Effects of Alcohol:

- Decreases reaction time
- Impairs decision making capability
- Decreases perception and coordination
- Distorts vision and hearing

What are the signs of an intoxicated guest?

Slurred Speech	loss of Judgment / Poor Behavior
Staggering	Scent of Alcohol
Bloodshot Eyes	Vomit

Effects when alcohol is mixed with other legal and/or illegal drugs:

- Depressants (Xanax, Valium):
  - Depressants mixed with alcohol have a synergistic effect
  - Mixing the two can double or triple their effects on the body
- Stimulants (Ritalin, Adderall, Meth):
  - Stimulants mixed with alcohol conceal the effects of the alcohol.
  - In other words people cannot gauge their level of intoxication
  - This can cause people to overconsume alcohol which could lead to death
- Prescriptions Opiates (OxyContin):
  - Opiates mixed with alcohol can result in slowed breathing, lowered blood pressure and could lead to death

When should you call 911? Any life threatening Situation

What is a two party sale?

- When someone attempts to purchase age sensitive products for someone not of age
- Or when someone cannot prove their age

When is it OK for a guest to drink alcohol on our property? Never!

When can I sell alcohol at my store? See Next page. Participant fill in times for his or her store

BEER SALES: Permitted Hours and Days of Allowable Sales						
LOCATION	STORE #				DAYS	Hours
Bon Aqua	6270				Mon-Sat	6am-12am
					Sunday	1pm-5pm
Brentwood	6615, 6617, 7206				Mon-Sat	6am-3am
Davidson County					Sunday	10am-3am
Brentwood	6650, 8090, 7123				Mon-Sat	6am-12am
Williamson County					Sunday	12pm-12am
Columbia	8072, 8865				Mon-Sat	6am-3am
					Sunday	12pm-3am
Dickson	8821				Mon-Sat	8am-3am
					Sunday	12pm-3am
Franklin	6621, 6124, 6623				Mon-Sat	6am-3am
	8815, 8816, 8849, 8859, 8879				Sunday	12pm-3am
Hartsville	6652				Mon-Thur	7am-12am
					Fri-Sat	7am-2am
					Sunday	12pm-12am
Hendersonville	7207, 8899				Mon-Sat	6am-3am
					Sunday	12pm-3am
Kimball	8082				24 hours- 7 day a week	
Lebanon	6135				Mon-Sat	6am-2am
	7203, 8087				Sunday	12pm-2am
	No Christmas Day Sale					
Livingston	8022				Mon-Sat	8am-3am
					Sunday	12pm-3am
Paris	8091				Mon-Sat	6am-3am
					Sunday	12pm-3am
Williamson County	7209				Mon-Sat	8am-12am
					Sunday	10am-12am
Spring Hill	8839				Mon-Sun	6am-3am
Smyrna	8083, 8807				Mon-Sun	6am-3am
Springfield	8041, 8093				Mon-Sat	6am-3am
					Sunday	10am-3am
Joelton	8046				Sales are 24 hours a day until Midnight 11:59 PM Saturday. Sunday sales start at 12PM	
Metro Davidson County	6115	6227	6322	6602		
	6603	6604	6607	6608		
	6635	6641	6645	6653		
	6659	7100	7111	7114	Mon-Sat	6am-3am
	7122	7204	7216	7218	Sunday	10am-3am
	8020	8029	8081	8085		
	8126	8235	8801	8825		
	8835	8863	8897			

## Tobacco Sales

### Tobacco Facts:

- Tobacco is the single largest preventable cause of death and disease in the U.S.
- 80% of adult smokers began smoking before the age of 18
- 21.3% of males use tobacco in TN, compared to the national average of 13.4%
- 8,100 young people in TN start smoking every year

How old does a guest need to be to purchase tobacco? \_\_\_\_\_

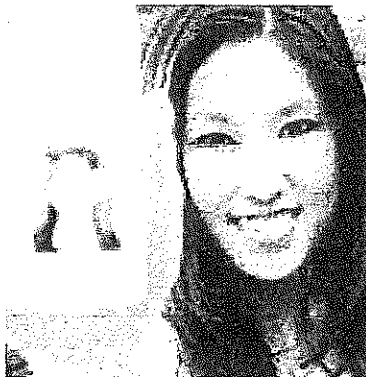
When should you ask for an ID? \_\_\_\_\_

### Tobacco includes:

- Cigarettes
- Cigars
- Chewing and Smokeless Tobacco
- Snuff
- Loose Tobacco (pipe tobacco)
- E-Cigarettes/Vapor
- Rolling Papers

Some of the potential problems we encounter when selling alcohol can also be potential problems selling tobacco. Just use the same principles we have already learned and apply it to selling tobacco.

- Fake IDs
- Two-Party Sales
- Underage Sales



# WE CARE!

## Final Test

Name: \_\_\_\_\_ Date: \_\_\_\_\_

Store # \_\_\_\_\_ Test Score: \_\_\_\_\_

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1. The legal drinking age is \_\_\_\_\_ the legal smoking age is \_\_\_\_\_ and the legal age to purchase lottery \_\_\_\_\_. (1 point)
2. How old do you have to be to sell alcohol in Tennessee? \_\_\_\_\_ (1 point)
3. When is it okay to sell age sensitive products to an "underage" guest? (1 point)
  - a. If they are buying for an older person
  - b. If they have a really good fake id
  - c. If they have bought alcohol before
  - d. It is never okay to sell to underage guest
4. List four (4) valid forms of identification which are legally acceptable for age sensitive purchases: (4 points)  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
5. What are three (3) signs of an altered identification? (3 points)  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
6. What can make a "legal" identification illegal? (1 point)
  - a. Stolen
  - b. Altered or forged
  - c. Expired
  - d. All of the above
7. List two (2) forms of identification that are **not** acceptable for age sensitive purchases: (2 points)  
\_\_\_\_\_  
\_\_\_\_\_

8. If a guest wants to buy age sensitive products (1 point)
- a. You must prove they are underage
  - b. You must guess their age
  - c. They must tell you their age
  - d. They must prove their age with proper identification

9. List four (4) potential issues that retailers face when selling alcohol/tobacco products: (4 points)

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10. Of the three steps in the TAM (Techniques for Alcohol Management), which step: (3 points)

Which step helps you determine if there is a problem? \_\_\_\_\_

Which step helps you solve problems? \_\_\_\_\_

Which step helps you deal with serious problems? \_\_\_\_\_

11. Of the three steps in the TAM, which one will you use the most? (1 point)

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12. Of the three steps in the TAM, which one will you use the least? (1 point)

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13. What is a second party sale? (2 points)

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14. How can you tell if an older guest is buying age sensitive products for someone underage? (2 points)

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15. How many car accidents that involved drunk drivers between the ages of 16-24? (1 point)

- a. One-tenth
- b. One-fourth
- c. One-third
- d. One-half

16. List four (4) signs of intoxication: (4 points)

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17. What should you do if a guest drives off and appears to be intoxicated? (1 point)

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18. What should you do if someone steals alcohol? (1 point)

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19. When is it okay to allow a guest drink on store property? \_\_\_\_\_ (1 point)

20. Company policy requires team members call 9-1-1 if: (1 point)

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21. List three (3) consequences that could happen to you if you illegally sells age sensitive products (3 points)

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22. What days/times is it legal to sell alcohol in your store? \_\_\_\_\_ (1 point)

23. Laws that regulate age sensitive products are made by the: (1 point)

- a. Federal government
- b. State and local governments
- c. All of the above
- d. None of the above

24. What do you use to record all issues at your store? (1 point)

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25. List the five (5) items required on a valid identification. Be sure to list then in the correct order. (5 points)

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26. When should you check identification if a guest purchases alcohol? (1 point)

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27. At Daily's/Twice Daily our goal is to ensure the safety of our: (1 point)

- a. Guest
- b. Team members
- c. All of the above
- d. No one

28. When should you follow age sensitive product laws? (1 point)

- a. Only if your manager is present
- b. Only if you know the police are in the area
- c. Only if you are not too busy
- d. All the time, every time