October 14, 2016

Mr. Russ Truell, CFO City of Franklin, Tennessee 109 Third Avenue South Franklin, TN 37064

Dear Mr. Truell:

Please find enclosed the Consolidated Profit and Loss Statement for the Cool Springs Conference Center for period end September, 2016.

A summary of the financial and distribution date is as follows:

COOL SPRINGS CONFERENCE CENTER

September, 2016

	CURRENT MONTH		
	ACTUAL	BUDGET	LAST YR
GROSS REVENE	604,184	529,546	480,919
HOUSE PROFIT	79,779	31,290	27,654
Less: FIXED EXPENSES	18,419	18,657	18,573
NET INCOME	61,360	12,632	9,081
Less: FF&E RESERVE 5%	30,209	26,477	24,046
NET CASH FLOW	31,151	(13,845)	(14,965)

YEAR-TO-DATE			
ACTUAL.	BUDGET LAST YR		
1,677,896	1,547,158	1,159,232	
112,458	43,096	(102,622)	
56,507	55,972	57,524	
55,952	(12,876)	(160,146)	
83,895	77,358	57,962	
(27,943)	(90,234)	(218,108)	

TOTAL CURRENT BALANCE DUE TO OWNERS

31,151.00

TOTAL DUE TO/(FROM) CITY OF FRANKLIN

15,575.50

TOTAL DUE TO/(FROM) WILLIAMSON COUNTY

15,575.50

The financial statements for the Cool Springs Conference Center, subject to routine year-end audit and adjustments, is true and correct in all material respects to the best of my knowledge.

Sincerely,

Randy Hansen Controller Michael Sanders General Manager

FRANKLIN MARRIOTT COOL SPRINGS 700 COOL SPRINGS BLVD FRANKLIN, TENNESSEE 37067 USA T: 615.261.6100 MARRIOTT.COM/BNACS