September 14, 2016

Mr. Russ Truell, CFO City of Franklin, Tennessee 109 Third Avenue South Franklin, TN 37064

Dear Mr. Truell:

Please find enclosed the Consolidated Profit and Loss Statement for the Cool Springs Conference Center for period end August 31, 2016.

A summary of the financial and distribution date is as follows:

## COOL SPRINGS CONFERENCE CENTER

August, 2016

	CURRENT MONTH		
	ACTUAL	BUDGET	LAST YR
GROSS REVENE	586,750	584,783	264,717
HOUSE PROFIT	53,853	37,431	(133,802)
Less: FIXED EXPENSES	19,077	18,657	21,082
NET INCOME	34,776	18,774	(154,884)
Less: FF&E RESERVE 5%	29,338	29,239	13,236
NET CASH FLOW	5,439	(10,466)	(168,120)

YEAR-TO-DATE			
ACTUAL	BUDGET LAST YE		
1,073,712	1,017,611	678,312	
32,679	11,806	(130,276)	
38,088	37,315	38,951	
(5,409)	(25,509)	(169,227)	
53,686	50,881	33,916	
(59,094)	(76,389)	(203,142)	

TOTAL CURRENT BALANCE DUE TO OWNERS

5,438.50

TOTAL DUE TO/(FROM) CITY OF FRANKLIN

2,719.25

TOTAL DUE TO/(FROM) WILLIAMSON COUNTY

2,719.25

The financial statements for the Cool Springs Conference Center, subject to routine year-end audit and adjustments, is true and correct in all material respects to the best of my knowledge.

Sincerely,

Randy Hansen Controller Michael Sanders General Manager

FRANKLIN MARRIOTT COOL SPRINGS 700 COOL SPRINGS BLVD FRANKLIN, TENNESSEE 37067 USA T: 615.261.6100 MARRIOTT.COM/BNACS