

CITY OF FRANKLIN



3RD QUARTER REPORT

FY 2019

Excellence Innovation Teamwork Integrity Action-Oriented

TABLE OF CONTENTS

| Executive Summary | 1 |
|--|----|
| All Funds Summary | 2 |
| General Fund | 3 |
| Street Aid Fund | 4 |
| Sanitation Fund | 5 |
| Road Impact Fund | 6 |
| Facilities Tax Fund | 7 |
| County Facilities Tax Fund | 8 |
| Stormwater Fund | 9 |
| Drug Fund | 10 |
| Hotel/Motel Tax Fund | 11 |
| Parkland Dedication Fund | 12 |
| Transit Fund | 13 |
| CDBG Fund | 14 |
| Debt Service Fund | 15 |
| Capital Projects Fund 310 (Multi-Purpose) | 16 |
| Capital Projects Fund 311 (2017 Bonds) | 17 |
| Capital Projects Fund 312 (2019 Bonds Reimbursables) | 18 |
| Water/Sewer Operations | 19 |
| Water/Sewer Development Fees | 20 |
| On the Horizon | 21 |

Executive Summary

Quarter Ended March 31, 2019

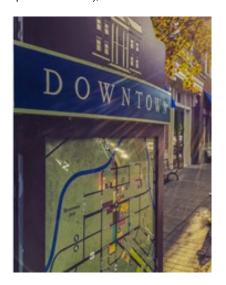
- The General Fund shows a current year surplus of \$4,688,202. At end of the 3rd quarter, revenues are at 75.1% of budget with expenditures at 68.7%.
- In the General Fund, local sales taxes are 5.5% higher over last year.
- In the General Fund, state shared taxes are 2.9% lower. This is due to a slight decrease in Beer Tax and Business Tax from last year.
- For development fees that are dependent on timing and type of development,
 - o building permit revenue is down almost 27%.
 - o road impact fees are down about 37% from last year.
 - o facilities taxes are half of last year.
 - o water/sewer development fees are 47% lower than last year.
- In the Street Aid Fund, gasoline taxes are 4% higher. A higher amount was anticipated with recent State Law for fuel tax.



All Funds Summary

| | Beg Fund | _ | | End Fund | | Fund Summary |
|--|---------------|--------------|--------------|---------------|---------------|-----------------|
| Fund | Balance | Revenue | Expenditures | Balance | Change | on Page |
| General | \$49,459,971 | \$55,096,082 | \$50,407,880 | \$54,148,173 | \$4,688,202 | 3 |
| Street Aid | \$645,435 | \$2,709,640 | \$3,189,558 | \$165,517 | (\$479,918) | 4 |
| Sanitation & Envir. Services. | \$1,160,474 | \$7,099,522 | \$6,327,091 | \$1,932,905 | \$772,431 | 5 |
| Road Impact | \$11,339,848 | \$6,251,709 | \$2,308,234 | \$15,283,323 | \$3,943,475 | 6 |
| Facilities Tax | \$14,410,218 | \$2,222,812 | \$1,751,135 | \$14,881,895 | \$471,677 | 7 |
| County Facilities Tax | \$4,804,517 | \$647,173 | \$1,750,000 | \$3,701,690 | (\$1,102,827) | 8 |
| Stormwater | \$4,171,436 | \$2,053,394 | \$2,234,385 | \$3,990,445 | (\$180,991) | 9 |
| Drug | \$508,522 | \$104,596 | \$77,397 | \$535,721 | \$27,199 | 10 |
| Hotel/Motel | \$5,722,086 | \$2,936,012 | \$1,967,714 | \$6,690,384 | \$968,298 | 11 |
| Parkland Dedication | \$6,141,130 | \$1,675,815 | \$0 | \$7,816,945 | \$1,675,815 | 12 |
| Transit | \$817,649 | \$1,591,689 | \$1,778,539 | \$630,799 | (\$186,850) | 13 |
| CDBG | \$89,691 | \$313,042 | \$309,509 | \$93,224 | \$3,533 | 14 |
| Debt Service | \$106,587 | \$12,796,999 | \$12,026,802 | \$876,784 | \$770,197 | 15 |
| Capital Projects - Fund 310 (Multi-Purpose) | (\$1,587,454) | \$6,743,487 | \$2,599,345 | \$2,556,688 | \$4,144,142 | 16 |
| Capital Projects - Fund 311 (2017 Bonds) | \$7,800,069 | \$1,244,307 | \$2,100,868 | \$6,943,508 | (\$856,561) | 17 |
| Capital Projects - Fund 312 (2019 Bonds Reimbursables) | \$0 | \$0 | \$2,808,326 | (\$2,808,326) | (\$2,808,326) | 18 |
| Water & Wastewater Operations | * | \$23,522,063 | \$19,387,628 | * | \$4,134,435 | 19 |
| Water & Wastewater Dev. Fees | * | \$2,496,236 | \$2,692,935 | * | (\$196,699) | 20 |

^{*} As an enterprise fund (which is similar to a private business), Water & Wastewater does not have a fund balance.



General Fund

| | Current YTD | Prior YTD | Percent Current YTD | | Percent Current YTD |
|--------------------------------|----------------|--------------|------------------------|--------------|------------------------|
| _ | Actuals | Actual | to Prior YTD | Budget | to Budget |
| Revenues | | | | | |
| Local Sales Tax | \$26,919,578 | \$25,518,870 | 105.5% | \$35,557,339 | 75.7% |
| State Shared Taxes | 9,289,242 | 9,566,145 | 97.1% | 11,775,152 | 78.9% |
| Property Taxes | 9,224,593 | 8,509,109 | 108.4% | 7,670,785 | 120.3% |
| Alcohol Taxes | 3,296,747 | 3,170,565 | 104.0% | 4,321,823 | 76.3% |
| Grants | 488,705 | 784,860 | 62.3% | 1,829,190 | 26.7% |
| Franchise Fees | 2,220,456 | 2,280,332 | 97.4% | 2,392,929 | 92.8% |
| Building Permits & Fees | 1,696,482 | 2,333,648 | 72.7% | 3,382,744 | 50.2% |
| Court Fines & Fees | 266,966 | 290,075 | 92.0% | 486,437 | 54.9% |
| In Lieu of Tax (Local) | 259,394 | 260,607 | 99.5% | 217,979 | 119.0% |
| Interest Income | 747,053 | 38,447 | 1943.1% | 384,464 | 194.3% |
| Other Revenues | 686,866 | 520,620 | 131.9% | 5,342,942 | 12.9% |
| Total Revenues | 55,096,082 | 53,273,278 | 103.4% | 73,361,784 | 75.1% |
| Expenditures: | | | | | |
| Salaries & Wages | 26,161,918 | 24,492,798 | 106.8% | 36,069,896 | 72.5% |
| Employee Benefits | 10,333,875 | 8,988,778 | 115.0% | 15,195,407 | 68.0% |
| Utilities | 1,528,183 | 1,508,373 | 101.3% | 2,211,019 | 69.1% |
| Contractual Services | 3,059,219 | 1,815,468 | 168.5% | 4,327,612 | 70.7% |
| Repair & Maintenance Services | 1,588,903 | 1,693,134 | 93.8% | 2,520,862 | 63.0% |
| Debt Service & Lease Payments | 663,578 | 1,396,369 | 47.5% | 754,419 | 88.0% |
| Reimbursement from Other Funds | (2,448,701) | (2,104,148) | 116.4% | (3,264,935) | 75.0% |
| Transfers To Other Funds | 3,560,171 | 1,142,993 | 311.5% | 3,560,171 | 100.0% |
| Capital (>\$25,000) | 688,011 | 1,788,980 | 38.5% | 3,846,000 | 17.9% |
| Other Expenditures | 5,272,723 | 5,272,451 | 100.0% | 8,141,333 | 64.8% |
| Total Expenditures | 50,407,880 | 45,995,196 | 109.6% | 73,361,784 | 68.7% |
| Total Unallocated Funds | 4,688,202 | 7,278,082 | 64.4% | 0 | 0.0% |

- The General Fund shows a current year surplus of \$4,688,202, as property tax billings occurred in the 2nd quarter (October 1). Also, at mid-year, revenues are at 75% of budget with expenditures at 68%.
- Local sales taxes are about 5.5% higher over last year.
- State shared taxes are 2.9% lower due to a decrease in Beer Tax and Business Tax from last year.
- Although TOC grants revenues are budgeted as \$1.6 million for 2019, no significant expenses are expected this year.
- Primary difference in Employee Benefits are that claims are higher in FY 2019.
- Contractual Services are higher due to timing of the renewal for Infor, but on track with Budget.
- Debt Service is lower due to some debt being paid off at the end of FY 2018.

Street Aid Fund

| | Current YTD | Prior YTD | Percent Current YTD | | Percent Current YTD |
|-------------------------------|----------------|--------------|------------------------|-----------|------------------------|
| | Actuals | Actual | to Prior YTD | Budget | to Budget |
| Revenues | | | | | |
| Beginning Fund Balance | \$645,435 | \$502,481 | 128.4% | \$645,435 | 100.0% |
| State Shared Taxes | 1,956,383 | 1,868,278 | 104.7% | 2,707,855 | 72.2% |
| Property Taxes | 748,375 | 722,941 | 103.5% | 1,002,130 | 74.7% |
| Interest Income | 4,882 | 3,477 | 140.4% | 2,000 | 244.1% |
| Total Revenues | 3,355,075 | 3,097,177 | 108.3% | 4,357,420 | 77.0% |
| Expenditures: | | | | | |
| Repair & Maintenance Services | 3,187,952 | 1,802,247 | 176.9% | 4,286,411 | 74.4% |
| Other Expenditures | 1,606 | 665 | 241.6% | 600 | 267.6% |
| Total Expenditures | 3,189,558 | 1,802,912 | 176.9% | 4,287,011 | 74.4% |
| Total Unallocated Funds | 165,517 | 1,294,265 | 12.8% | 70,409 | 235.1% |

- In the Street Aid Fund, gasoline taxes are 4.7% higher. A higher amount was anticipated with recent State Law for fuel tax.
- Expenditures are for the paving activity and on track with Budget.

Sanitation Fund

| | Current YTD Actuals | Prior YTD Actual | Percent Current YTD to Prior YTD | Budget | Percent Current YTD to Budget |
|--------------------------------|---------------------------|------------------------|--|-------------|-------------------------------------|
| Revenues | | | | | |
| Beginning Fund Balance | \$1,160,474 | \$687,099 | 168.9% | \$1,160,474 | 100.0% |
| Interest Income | 4,996 | 238 | 2095.7% | 0 | 0.0% |
| Sanitation Collection Services | 4,672,560 | 4,184,634 | 111.7% | 6,237,573 | 74.9% |
| Tipping Fees | 2,217,723 | 1,925,803 | 115.2% | 2,831,540 | 78.3% |
| Transfer From General Fund | 0 | 250,000 | 0.0% | 0 | 0.0% |
| Other Revenues | 204,243 | 70,890 | 288.1% | 183,998 | 111.0% |
| Total Revenues | 8,259,996 | 7,118,664 | 116.0% | 10,413,585 | 79.3% |
| Expenditures: | | | | | |
| Salaries & Wages | 1,687,407 | 1,516,599 | 111.3% | 2,283,395 | 73.9% |
| Employee Benefits | 738,966 | 912,591 | 81.0% | 1,051,229 | 70.3% |
| Utilities | 60,839 | 59,412 | 102.4% | 97,695 | 62.3% |
| Contractual Services | 100,232 | 13,019 | 769.9% | 134,300 | 74.6% |
| Repair & Maintenance Services | 337,263 | 327,448 | 103.0% | 719,805 | 46.9% |
| Debt Service & Lease Payments | 55,915 | 215,597 | 25.9% | 162,837 | 34.3% |
| Transfers To Other Funds | 27,325 | 99,590 | 27.4% | 167,184 | 16.3% |
| Capital (>\$25,000) | 265,000 | 156,305 | 169.5% | 435,000 | 60.9% |
| Other Expenditures | 3,054,144 | 2,833,812 | 107.8% | 4,434,764 | 68.9% |
| Total Expenditures | 6,327,091 | 6,134,373 | 103.1% | 9,486,209 | 66.7% |
| Total Unallocated Funds | 1,932,905 | 984,291 | 196.4% | 927,376 | 208.4% |

- Collection services revenue is 11.7% higher than last year. Tipping fees are 15.2% higher.
- Collection services and tipping fee revenues have been sufficient to cover operating expenditures through the 3rd quarter.

Road Impact Fund

| | Current YTD Actuals | Prior YTD Actual | Percent Current YTD to Prior YTD | Budget | Percent Current YTD to Budget |
|--------------------------|---------------------------|------------------------|--|--------------|-------------------------------------|
| Revenues | | | | <u> </u> | |
| Beginning Fund Balance | \$11,339,848 | \$5,889,789 | 192.5% | \$11,339,848 | 100.0% |
| Interest Income | 352,451 | 80,524 | 437.7% | 50,000 | 704.9% |
| Road Impact Fees | 5,899,258 | 9,404,277 | 62.7% | 7,984,276 | 73.9% |
| Total Revenues | 17,591,557 | 15,374,590 | 114.4% | 19,374,124 | 90.8% |
| Expenditures: | | | | | |
| Contractual Services | 355,919 | 556,831 | 63.9% | 3,000,000 | 11.9% |
| Transfers To Other Funds | 1,933,709 | 3,282,941 | 58.9% | 2,708,651 | 71.4% |
| Capital (>\$25,000) | 9,133 | 0 | 0.0% | 0 | 0.0% |
| Other Expenditures | 9,473 | 0 | 0.0% | 0 | 0.0% |
| Total Expenditures | 2,308,234 | 3,839,772 | 60.1% | 5,708,651 | 40.4% |
| Total Unallocated Funds | 15,283,323 | 11,534,818 | 132.5% | 13,665,473 | 111.8% |

FUND SUMMARY

• Road impact fees are down from last year but on track per the Budget. (These revenues are dependent on timing and type of development.)

Facilities Tax Fund

| | Current | Prior | Percent | | Percent |
|-------------------------------|--------------|--------------|--------------|--------------|-------------|
| | YTD | YTD | Current YTD | | Current YTD |
| | Actuals | Actual | to Prior YTD | Budget | to Budget |
| Revenues | | | | - | |
| Beginning Fund Balance | \$14,410,217 | \$10,441,436 | 138.0% | \$14,410,217 | 100.0% |
| Interest Income | 400,779 | 79,376 | 504.9% | 18,821 | 2129.4% |
| Facilities Taxes | 1,822,034 | 3,666,655 | 49.7% | 2,430,484 | 75.0% |
| Total Revenues | 16,633,030 | 14,187,467 | 117.2% | 16,859,522 | 98.7% |
| Expenditures: | | | | | |
| Utilities | 67 | 0 | 0.0% | 0 | 0.0% |
| Contractual Services | 75,951 | 435,677 | 17.4% | 0 | 0.0% |
| Repair & Maintenance Services | 7,900 | 0 | 0.0% | 0 | 0.0% |
| Capital (>\$25,000) | 1,643,545 | 354,505 | 463.6% | 8,293,792 | 19.8% |
| Other Expenditures | 23,672 | 0 | 0.0% | 278,592 | 8.5% |
| Total Expenditures | 1,751,135 | 790,182 | 221.6% | 8,572,384 | 20.4% |
| Total Unallocated Funds | 14,881,895 | 13,397,285 | 111.1% | 8,287,138 | 179.6% |

- Facilities taxes are about half of last year but on track per the Budget. (These revenues are dependent on timing and type of development.) Last year was the highest year of collection.
- Most of the capital budgeted in 2019 is for fire station 7 construction.



County Facilities Tax Fund

| | Current YTD Actuals | Prior YTD Actual | Percent Current YTD to Prior YTD | Budget | Percent Current YTD to Budget |
|-------------------------------------|---------------------------|------------------------|--|-------------|-------------------------------|
| Revenues | 7 10101010 | 7.0000. | 10 1 1101 1 1 2 | <u> </u> | to Duagot |
| Beginning Fund Balance | \$4,804,518 | \$3,488,072 | 137.7% | \$4,804,518 | 100.0% |
| Interest Income | 110,643 | 22,877 | 483.6% | 0 | 0.0% |
| Facilities Taxes | 536,529 | 749,111 | 71.6% | 1,250,000 | 42.9% |
| Transfer from Capital Projects Fund | 0 | 635,074 | 0.0% | 0 | 0.0% |
| Total Revenues | 5,451,690 | 4,895,134 | 111.4% | 6,054,518 | 90.0% |
| Expenditures: | | | | | |
| Transfers To Other Funds | 1,750,000 | 300,000 | 583.3% | 1,750,000 | 100.0% |
| Total Expenditures | 1,750,000 | 300,000 | 583.3% | 1,750,000 | 100.0% |
| Total Unallocated Funds | 3,701,690 | 4,595,134 | 80.6% | 4,304,518 | 86.0% |

- This fund was created to account for facilities taxes received from the County.
- \$1,750,000 was transferred to Capital Project Fund 310 for partial funding of the State Route 96 West Multiuse Trail.

Stormwater Fund

| | Current YTD | Prior YTD | Percent Current YTD | | Percent Current YTD |
|-------------------------------|----------------|--------------|------------------------|-------------|------------------------|
| | Actuals | Actual | to Prior YTD | Budget | to Budget |
| Revenues | | | | <u> </u> | <u> </u> |
| Beginning Fund Balance | \$4,171,435 | \$4,687,695 | 89.0% | \$4,171,435 | 100.0% |
| Building Permits & Fees | 115,051 | 44,343 | 259.5% | 84,966 | 135.4% |
| Interest Income | 59,253 | 12,708 | 466.3% | 9,995 | 592.8% |
| Stormwater Fees | 1,838,484 | 1,797,185 | 102.3% | 2,546,377 | 72.2% |
| Customer Service | (596) | 0 | 0.0% | 0 | 0.0% |
| Other Revenues | 41,203 | 55,693 | 74.0% | 80,943 | 50.9% |
| Total Revenues | 6,224,830 | 6,597,624 | 94.3% | 6,893,716 | 90.3% |
| Expenditures: | | | | | |
| Salaries & Wages | 810,895 | 769,811 | 105.3% | 1,141,535 | 71.0% |
| Employee Benefits | 337,626 | 345,737 | 97.7% | 526,995 | 64.1% |
| Utilities | 24,034 | 26,996 | 89.0% | 50,775 | 47.3% |
| Contractual Services | 37,499 | 241,042 | 15.6% | 168,560 | 22.2% |
| Repair & Maintenance Services | 70,866 | 73,886 | 95.9% | 142,851 | 49.6% |
| Debt Service & Lease Payments | 0 | 79,755 | 0.0% | 0 | 0.0% |
| Transfers To Other Funds | 50,000 | 0 | 0.0% | 50,000 | 100.0% |
| Capital (>\$25,000) | 531,597 | 477,195 | 111.4% | 3,506,000 | 15.2% |
| Other Expenditures | 371,868 | 307,930 | 120.8% | 551,397 | 67.4% |
| Total Expenditures | 2,234,385 | 2,322,352 | 96.2% | 6,138,113 | 36.4% |
| Total Unallocated Funds | 3,990,445 | 4,275,272 | 93.3% | 755,603 | 528.1% |

FUND SUMMARY

• Stormwater fees are almost 2% higher than last year.

Drug Fund

| | Current YTD Actuals | Prior YTD Actual | Percent Current YTD to Prior YTD | Budget | Percent Current YTD to Budget |
|-------------------------|---------------------------|------------------------|--|-----------|-------------------------------------|
| Revenues | | | | | |
| Beginning Fund Balance | \$508,522 | \$541,205 | 94.0% | \$508,522 | 100.0% |
| Interest Income | 8,869 | 5,725 | 154.9% | 2,176 | 407.6% |
| Drug Fines Received | 44,663 | 47,185 | 94.7% | 85,209 | 52.4% |
| Other Revenues | 51,064 | 143,121 | 35.7% | 137,201 | 37.2% |
| Total Revenues | 613,118 | 737,236 | 83.2% | 733,108 | 83.6% |
| Expenditures: | | | | | |
| Capital (>\$25,000) | 55,414 | 0 | 0.0% | 0 | 0.0% |
| Other Expenditures | 21,983 | 90,855 | 24.2% | 152,500 | 14.4% |
| Total Expenditures | 77,397 | 90,855 | 85.2% | 152,500 | 50.8% |
| Total Unallocated Funds | 535,721 | 646,381 | 82.9% | 580,608 | 92.3% |

FUND SUMMARY

• Drug fine collections are 5.3% lower than last year. This revenue is dependent on court actions.

Hotel/Motel Tax Fund

| | Current YTD Actuals | Prior YTD Actual | Percent Current YTD to Prior YTD | Budget | Percent Current YTD to Budget |
|-------------------------------|---------------------------|------------------------|--|-------------|-------------------------------|
| Revenues | | | | | |
| Beginning Fund Balance | \$5,722,086 | \$3,827,284 | 149.5% | \$5,722,086 | 100.0% |
| Interest Income | 87,794 | 25,035 | 350.7% | 10,500 | 836.1% |
| Hotel/Motel Taxes | 2,848,218 | 3,107,677 | 91.7% | 3,733,827 | 76.3% |
| Total Revenues | 8,658,098 | 6,959,996 | 124.4% | 9,466,413 | 91.5% |
| Expenditures: | | | | | |
| Contractual Services | 0 | 29,292 | 0.0% | 25,000 | 0.0% |
| Repair & Maintenance Services | 0 | 600 | 0.0% | 0 | 0.0% |
| Transfers To Other Funds | 1,230,965 | 982,016 | 125.4% | 1,307,960 | 94.1% |
| Capital (>\$25,000) | 241,702 | 285,191 | 84.8% | 439,286 | 55.0% |
| Other Expenditures | 495,047 | 562,438 | 88.0% | 979,813 | 50.5% |
| Total Expenditures | 1,967,714 | 1,859,537 | 105.8% | 2,752,059 | 71.5% |
| Total Unallocated Funds | 6,690,384 | 5,100,459 | 131.2% | 6,714,354 | 99.6% |

FUND SUMMARY

• Hotel/Motel tax collections are almost 9% lower than last year, but on track per the budget.



Parkland Dedication Fund

| | Current | Prior | Percent | | Percent |
|--------------------------|-------------|-------------|--------------|-------------|-------------|
| | YTD | YTD | Current YTD | | Current YTD |
| | Actuals | Actual | to Prior YTD | Budget | to Budget |
| Revenues | | | | | |
| Beginning Fund Balance | \$6,141,130 | \$4,584,138 | 134.0% | \$6,141,130 | 100.0% |
| Interest Income | 107,541 | 24,369 | 441.3% | 10,000 | 1075.4% |
| Parkland Dedication Fees | 1,568,274 | 732,360 | 214.1% | 1,430,000 | 109.7% |
| Total Revenues | 7,816,945 | 5,340,867 | 146.4% | 7,581,130 | 103.1% |
| Expenditures: | | | | | |
| Capital (>\$25,000) | 0 | 505,402 | 0.0% | 0 | 0.0% |
| Total Expenditures | 0 | 505,402 | 0.0% | 0 | 0.0% |
| Total Unallocated Funds | 7,816,945 | 4,835,465 | 161.7% | 7,581,130 | 103.1% |

- In lieu of fees are 100% higher than last year and 9% higher than budgeted.
- The expenditures budgeted are for land acquisition for future parks.



Transit Fund

| | Current YTD Actuals | Prior YTD Actual | Percent Current YTD to Prior YTD | Budget | Percent Current YTD to Budget |
|----------------------------|---------------------------|------------------------|--|-----------|-------------------------------------|
| Revenues | | | | <u> </u> | |
| Beginning Fund Balance | \$817,649 | \$374,758 | 218.2% | \$817,649 | 100.0% |
| Grants | 526,967 | 327,896 | 160.7% | 1,761,014 | 29.9% |
| Interest Income | 14,487 | 4,152 | 348.9% | 0 | 0.0% |
| Transit Fares | 57,764 | 93,707 | 61.6% | 132,000 | 43.8% |
| Transfer From General Fund | 985,171 | 892,993 | 110.3% | 985,171 | 100.0% |
| Other Revenues | 7,300 | 7,200 | 101.4% | 30,700 | 23.8% |
| Total Revenues | 2,409,338 | 1,700,706 | 141.7% | 3,726,534 | 64.7% |
| Expenditures: | | | | | |
| Capital (>\$25,000) | 0 | 0 | 0.0% | 400,000 | 0.0% |
| Other Expenditures | 1,778,539 | 1,565,886 | 113.6% | 2,508,885 | 70.9% |
| Total Expenditures | 1,778,539 | 1,565,886 | 113.6% | 2,908,885 | 61.1% |
| Total Unallocated Funds | 630,799 | 134,820 | 467.9% | 817,649 | 77.1% |

FUND SUMMARY

• Transit has used all of their budgeted subsidy for the year. We anticipate this to decrease as additional grant revenue is received.

CDBG Fund

| | Current | Prior | Percent | | Percent |
|-------------------------------|----------|----------|--------------|----------|-------------|
| | YTD | YTD | Current YTD | | Current YTD |
| | Actuals | Actual | to Prior YTD | Budget | to Budget |
| Revenues | | | | | |
| Beginning Fund Balance | \$89,690 | \$86,263 | 104.0% | \$89,690 | 100.0% |
| Grants | 309,509 | 182,808 | 169.3% | 255,000 | 121.4% |
| Interest Income | 3,534 | 1,884 | 187.6% | 306 | 1154.9% |
| Total Revenues | 402,733 | 270,955 | 148.6% | 344,996 | 116.7% |
| Expenditures: | | | | | |
| Contractual Services | 148,446 | 87,808 | 169.1% | 128,000 | 116.0% |
| Repair & Maintenance Services | 125,952 | 95,000 | 132.6% | 120,000 | 105.0% |
| Other Expenditures | 35,111 | 0 | 0.0% | 63,286 | 55.5% |
| Total Expenditures | 309,509 | 182,808 | 169.3% | 311,286 | 99.4% |
| Total Unallocated Funds | 93,224 | 88,147 | 105.8% | 33,710 | 276.5% |

FUND SUMMARY

• 99% of budgeted expenditures have been incurred. Grant revenues offset the expenditures incurred.

Debt Service Fund

| | Current YTD Actuals | Prior YTD Actual | Percent Current YTD to Prior YTD | Budget | Percent Current YTD to Budget |
|------------------------------------|---------------------------|------------------------|--|------------|-------------------------------------|
| Revenues | | | | <u> </u> | |
| Beginning Fund Balance | \$106,587 | \$90,197 | 118.2% | \$106,587 | 100.0% |
| Property Taxes | 8,661,198 | 9,104,243 | 95.1% | 8,620,102 | 100.5% |
| Interest Income | 120,357 | 13,036 | 923.3% | 5,000 | 2407.1% |
| Rebate on BAB/RZEDB Bonds | 818,445 | 843,028 | 97.1% | 870,720 | 94.0% |
| Transfer from Sanitation Fund | 27,325 | 99,590 | 27.4% | 167,184 | 16.3% |
| Transfer from Road Impact Fund | 1,933,709 | 1,782,941 | 108.5% | 2,708,651 | 71.4% |
| Transfer from Hotel/Motel Tax Fund | 1,035,965 | 982,016 | 105.5% | 1,112,960 | 93.1% |
| Transfer from Water & Sewer Fund | 200,000 | 200,000 | 100.0% | 200,000 | 100.0% |
| Total Revenues | 12,903,586 | 13,115,051 | 98.4% | 13,791,204 | 93.6% |
| Expenditures: | | | | | |
| Debt Service & Lease Payments | 12,026,802 | 11,638,310 | 103.3% | 13,764,063 | 87.4% |
| Total Expenditures | 12,026,802 | 11,638,310 | 103.3% | 13,764,063 | 87.4% |
| Total Unallocated Funds | 876,784 | 1,476,741 | 59.4% | 27,141 | 3230.5% |

FUND SUMMARY

• The Debt Service Fund shows a current year surplus of about \$800 thousand. The surplus will decrease as it is used to fund debt service payments due in the 4th quarter.

Capital Projects Fund 310 (Multi-Purpose)

| | Current YTD Actuals | Prior YTD Actual | Percent Current YTD to Prior YTD | Dudget | Percent Current YTD |
|------------------------------------|---------------------------|------------------------|----------------------------------|--------|------------------------|
| Revenues | Actuals | Actual | IO PIIOI TID | Budget | to Budget |
| | (¢1 E07 1E1) | (#0.222.062) | 68.0% | ¢Ω | 0.0% |
| Beginning Fund Balance | (\$1,587,454) | (\$2,333,062) | | \$0 | |
| Grants | 2,608,978 | 2,797,690 | 93.3% | 0 | 0.0% |
| Interest Income | 9,509 | 1,519 | 625.9% | 0 | 0.0% |
| Transfer From General Fund | 1,750,000 | 0 | 0.0% | 0 | 0.0% |
| Transfer from Road Impact Fund | 0 | 1,500,000 | 0.0% | 0 | 0.0% |
| Transfer from Hotel/Motel Tax Fund | 0 | (195,000) | 0.0% | 0 | 0.0% |
| Transfer from Stormwater Fund | 0 | (50,000) | 0.0% | 0 | 0.0% |
| Transfer from Water & Sewer Fund | 0 | (925,000) | 0.0% | 0 | 0.0% |
| Other Revenues | 2,375,000 | 527,069 | 450.6% | 0 | 0.0% |
| Total Revenues | 5,156,033 | 1,323,216 | 389.7% | 0 | 0.0% |
| Expenditures: | | | | | |
| Contractual Services | 88,424 | 46,216 | 191.3% | 0 | 0.0% |
| Repair & Maintenance Services | 0 | 13,000 | 0.0% | 0 | 0.0% |
| Transfers To Other Funds | 0 | 635,074 | 0.0% | 0 | 0.0% |
| Capital (>\$25,000) | 154,764 | 1,371,054 | 11.3% | 0 | 0.0% |
| Other Expenditures | 2,356,157 | 1,317,285 | 178.9% | 0 | 0.0% |
| Total Expenditures | 2,599,345 | 3,382,629 | 76.8% | 0 | 0.0% |
| Total Unallocated Funds | 2,556,688 | (2,059,413) | (124.1%) | 0 | 0.0% |

- The City received a project reimbursement from the State of Tennessee which closed the deficit.
- Approximately \$1.25 million of Grant Revenue received is for prior year expenses.

Capital Projects Fund 311 (2017 Bonds)

| | Current YTD Actuals | Prior YTD Actual | Percent Current YTD to Prior YTD | Budget | Percent Current YTD to Budget |
|------------------------------------|---------------------------|------------------------|--|--------|-------------------------------------|
| Revenues | | | | | |
| Beginning Fund Balance | \$7,800,069 | \$17,841,982 | 43.7% | \$0 | 0.0% |
| Grants | 0 | 479,829 | 0.0% | 0 | 0.0% |
| Interest Income | 174,307 | 108,806 | 160.2% | 0 | 0.0% |
| Transfer From General Fund | 825,000 | 0 | 0.0% | 0 | 0.0% |
| Transfer from Hotel/Motel Tax Fund | 195,000 | 195,000 | 100.0% | 0 | 0.0% |
| Transfer from Stormwater Fund | 50,000 | 50,000 | 100.0% | 0 | 0.0% |
| Transfer from Water & Sewer Fund | 0 | 925,000 | 0.0% | 0 | 0.0% |
| Other Revenues | 0 | 279,000 | 0.0% | 0 | 0.0% |
| Total Revenues | 9,044,376 | 19,879,617 | 45.5% | 0 | 0.0% |
| Expenditures: | | | | | |
| Contractual Services | 10,000 | 10,350 | 96.6% | 0 | 0.0% |
| Repair & Maintenance Services | 168,385 | 757,893 | 22.2% | 0 | 0.0% |
| Debt Service & Lease Payments | 0 | 1,250 | 0.0% | 0 | 0.0% |
| Capital (>\$25,000) | 1,864,696 | 4,396,940 | 42.4% | 0 | 0.0% |
| Other Expenditures | 57,787 | 4,670,830 | 1.2% | 0 | 0.0% |
| Total Expenditures | 2,100,868 | 9,837,263 | 21.4% | 0 | 0.0% |
| Total Unallocated Funds | 6,943,508 | 10,042,354 | 69.1% | 0 | 0.0% |

FUND SUMMARY

• The fund includes the proceeds remaining from the \$23 million bond issue in June 2017.

Capital Projects Fund 312 (2019 Bonds Reimbursables)

| | Current YTD Actuals | Prior YTD Actual | Percent Current YTD to Prior YTD | Budget | Percent Current YTD to Budget |
|-------------------------|---------------------------|------------------------|--|--------|-------------------------------------|
| Revenues | | | | Ğ | |
| Expenditures: | | | | | |
| Capital (>\$25,000) | \$2,755,307 | \$0 | 0.0% | \$0 | 0.0% |
| Other Expenditures | 53,019 | 0 | 0.0% | 0 | 0.0% |
| Total Expenditures | 2,808,326 | 0 | 0.0% | 0 | 0.0% |
| Total Unallocated Funds | (2,808,326) | 0 | 0.0% | 0 | 0.0% |

FUND SUMMARY

• The fund includes the expenses to be reimbursed via proceeds bond issue in May 2019. The bonds were issued in the 4^{th} Quarter for \$34 million.

Water/Sewer Operations

| | Current YTD Actuals | Prior YTD Actual | Percent Current YTD to Prior YTD | Budget | Percent Current YTD to Budget |
|-------------------------------|---------------------------|------------------------|--|------------|-------------------------------|
| Revenues | | | | | <u>_</u> |
| Interest Income | \$380,927 | \$222,207 | 171.4% | \$98,432 | 387.0% |
| Customer Service | 22,646,543 | 21,928,951 | 103.3% | 31,643,642 | 71.6% |
| Other Revenues | 494,593 | 569,300 | 86.9% | 26,800 | 1845.5% |
| Total Revenues | 23,522,063 | 22,720,458 | 103.5% | 31,768,874 | 74.0% |
| Expenditures: | | | | | |
| Salaries & Wages | 3,274,927 | 3,184,405 | 102.8% | 4,906,785 | 66.7% |
| Employee Benefits | 1,390,690 | 1,577,891 | 88.1% | 2,102,695 | 66.1% |
| Utilities | 1,307,985 | 1,198,449 | 109.1% | 1,627,962 | 80.3% |
| Contractual Services | 906,726 | 1,336,055 | 67.9% | 1,097,425 | 82.6% |
| Repair & Maintenance Services | 288,658 | 425,697 | 67.8% | 394,460 | 73.2% |
| Debt Service & Lease Payments | 2,173,928 | 1,977,071 | 110.0% | 2,333,281 | 93.2% |
| Transfers To Other Funds | 200,000 | 200,000 | 100.0% | 200,000 | 100.0% |
| Capital (>\$25,000) | 2,287,519 | 11,301,466 | 20.2% | 6,727,850 | 34.0% |
| Other Expenditures | 7,557,195 | 6,814,414 | 110.9% | 9,306,894 | 81.2% |
| Total Expenditures | 19,387,628 | 28,015,448 | 69.2% | 28,697,352 | 67.6% |
| Total Unallocated Funds | 4,134,435 | (5,294,990) | (78.1%) | 3,071,522 | 134.6% |

FUND SUMMARY

• Customer service revenue is 3.3% higher than last year.

Water/Sewer Development Fees

| | Current YTD Actuals | Prior YTD Actual | Percent Current YTD to Prior YTD | Budget | Percent Current YTD to Budget |
|-------------------------------|---------------------------|------------------------|--|--------|-------------------------------|
| Revenues | Actuals | Actual | to Filor TTD | Budget | to budget |
| Interest Income | \$156.903 | \$81.814 | 191.8% | \$0 | 0.0% |
| Customer Service | 21,944 | 32,000 | 68.6% | 0 | 0.0% |
| Impact Fees | 2,317,389 | 4,435,887 | 52.2% | 0 | 0.0% |
| Total Revenues | 2,496,236 | 4,549,701 | 54.9% | 0 | 0.0% |
| Expenditures: | | | | | |
| Contractual Services | 400,000 | 0 | 0.0% | 0 | 0.0% |
| Debt Service & Lease Payments | 2,200,135 | 2,232,744 | 98.5% | 0 | 0.0% |
| Capital (>\$25,000) | 92,800 | 1,129,288 | 8.2% | 0 | 0.0% |
| Other Expenditures | 0 | 316 | 0.0% | 0 | 0.0% |
| Total Expenditures | 2,692,935 | 3,362,348 | 80.1% | 0 | 0.0% |
| Total Unallocated Funds | (196,699) | 1,187,353 | (16.6%) | 0 | 0.0% |

FUND SUMMARY

• Impact fees are 47% lower than last year. (These revenues are dependent on timing and type of development.)

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July 2019

No Budget & Finance Committee Meeting

Thursday, August 8, 2019

Budget and Finance Committee Meeting

Thursday, September 12, 2019

Budget and Finance Committee Meeting

Finance Department Contact Information

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