

Sanitation & Environmental Services Fund - Fiscal Year End Update - September 10, 2015

Summary

The Sanitation and Environmental Services Fund had a very busy and complicated FY 2015 from both a financial and operational perspective. This analysis will focus solely on the financial implications of the year which closed June 30, 2015. It is perhaps important to remember before unpacking the major financial activity and changes which occurred in the last twelve months that a budget, despite the best efforts of its planners, is just that - a plan. And although it may look on the bottom line that the Sanitation and Environmental Services fund had a predictable level of activity and collected more than it spent, there is a good deal more to the story than just the totals.

The budget for Sanitation and Environmental Services was projected to have \$8,148,820 in both revenues and expenses. The good news is that the fund exceeded its revenue projections, while coming in under budget on its expenses. This of course is the desire of any governmental operation. Table 1 below shows the fund summary for FY 2013-2016.

Table 1: SES Fund Budget Summary - FY 2013 through FY 2016

	Actual 2013	Actual 2014	Budget 2015	Est 2015	Budget 2016
Beginning F.B.	\$ -	\$ -	\$ 405,119	\$ 405,119	\$ 618,331
Available Funds	\$ 7,648,732	\$ 7,462,938	\$ 8,148,820	\$ 8,275,156	\$ 7,825,777
Personnel	\$ 2,706,191	\$ 2,841,664	\$ 2,914,293	\$ 2,768,726	\$ 2,912,850
Operations	\$ 4,626,397	\$ 3,820,938	\$ 4,884,527	\$ 5,293,218	\$ 4,912,927
Capital	\$ 61,550	\$ 91,113	\$ 350,000	\$ -	\$ -
SES Fund Expenses	\$ 7,394,138	\$ 6,753,715	\$ 8,148,820	\$ 8,061,944	\$ 7,825,777
Surplus/Deficit	\$ 254,594	\$ 709,223	\$ -	\$ 213,212	\$ -
Ending Fund Balance	\$ -	\$ -	\$ 405,119	\$ 618,331	\$ 618,331

The budget for the fund as adopted had the following major assumptions:

On Revenues:

- Intergovernmental Revenue totaling \$350,000 would be received through a grant to assist the City in building its own Household Hazardous Waste Collection.
- Charges for Services would come in around \$7.55 million, inclusive of approx. 1.2 million of charges for City of Franklin tipping fees.
- The fund would not require a General Fund Transfer.

On Expenses:

- The City would dispose approximately 60,000 tons of trash (and it would cost \$1.55 Million for disposal)
- The City would account for the disposal of trash collected by the City (costing approximately \$1.2 million)
- Vehicle Repair would cost approximately \$350,000
- The Fund would be able to absorb \$379,800 in additional but unallocated savings in the budget due the resulting efficiencies of implementing the four 10-hour day collection schedule.
- \$350,000 in capital costs would be incurred for the construction of a separate Household Hazardous Waste Collection Center.

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Summary

In reality, the following occurred:

On Revenues:

- Intergovernmental Revenue totaling \$350,000 would be received through a grant to assist the City in building its own transfer station.
 - **Actual: Intergovernmental Revenue only totaled 42,686 as the City chose not to build its own Household Hazardous Waste Collection Center and did not receive the grant reimbursements.**
- Charges for Services would come in around \$7.55 million, inclusive of approx. 1.2 million of charges for City of Franklin tipping fees.
 - **Actual: Charges for Service came in at only \$7.32 million. But it must be remembered that this is after accounting for the State's requirement that all revenues and expenses for the disposal of the City's own trash be netted out against each other. In reality, after netting out the anticipated revenues for City's disposal, the revised Charges for Services budget was only \$6.3 million, meaning the fund collected one million more than anticipated through Collection and transfer station activities in FY 2015.**
- The fund would not require a General Fund Transfer
 - **Actual: The fund did require a transfer of \$500,000 from the General Fund to ensure it ended with a positive cash balance (another requirement of the State of Tennessee). This is the lowest transfer to the fund since it was created.**

On Expenses:

- The City would dispose approximately 60,000 tons of trash (and it would cost \$1.55 Million to dispose)
 - **Actual: The City disposed of nearly 80,000 tons of trash, costing nearly \$2.69 million to dispose. This massive increase in the amount of tonnage crossing the scales at the transfer station (a combination of commercial hauler traffic, increase in construction activity, and growth of residential collection within the community) had significant operational challenges and cost impacts.**
- The City would account for the disposal of the City collected trash (costing approximately \$1.2 million)
 - **Actual: The City netted this cost (as per State guidance) against revenues, reducing anticipated expenses by \$1.2 million.**
- Vehicle Repair would cost approximately \$350,000
 - **Actual: Vehicle Repair and Maintenance Services cost nearly \$542K - over \$191K more than budgeted. This was caused by a variety of reasons - delay in receipt of new vehicles, substantial increase equipment usage due to the disposal of unanticipated tonnage, weather delays and difficulties and increased use of vehicles and hauling due to unanticipated changes to recycling arrangements last fall, resulting in shuttling of recycling materials within the City and to Lewisburg - all contributed to using the existing fleet longer and heavier than anticipated.**
- The budget would be able to absorb \$379,800 in additional savings from budget due the resulting efficiencies of implementing the 4-10 day collection schedule.
 - **Actual: the full savings of \$379,800 was not realized. Although approximately \$146K in savings was achieved in Personnel savings, the circumstances described above and increased strain on overall operations made achieving greater expenditure savings in Fiscal Year 2015 out of reach.**

Quite simply, the SES operations for the City of Franklin had a very busy year. And a successful one from a financial perspective. Operational considerations - such as the effectiveness of the 4-10 hour days and the Blue Bag program will be covered by the Director of SES at the Budget & Finance Committee meeting of September 10. The attached pages provide summary detail for Revenues and Expenses by division of the fund.



City of Franklin, Tennessee

FY 2015 FYE Reconciliation

as of 8/31/2015

Budget

	<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E (C-D)</u>	<u>F (C/D)</u>	<u>G</u>	<u>H (G-C)</u>	<u>I (G/C)</u>
	Actual	Actual	Budget	Estimated	Difference		Base	Difference	
	2013	2014	2015	2015	\$	%	2016	\$	%
Available Funds									
Intergovernmental	-	71,500	350,000	42,686	(307,314)	12.2%	-	(350,000)	-100.0%
Charges for Services	6,743,941	5,958,990	7,548,820	7,324,841	(223,979)	97.0%	7,336,952	(211,868)	-2.8%
Use of Money and Property	155,981	199,507	225,000	407,629	182,629	181.2%	163,825	(61,175)	-27.2%
Other Revenue	748,810	1,232,941	25,000	500,000	475,000	2000.0%	325,000	300,000	1200.0%
Total Available Funds	7,648,732	7,462,938	8,148,820	8,275,156	126,336	101.6%	7,825,777	(323,043)	-4.0%
Personnel									
Salaries & Wages	1,777,153	1,842,518	2,058,896	1,993,239	(65,657)	96.8%	2,014,614	(44,282)	-2.2%
Employee Benefits	929,038	999,146	855,397	775,487	(79,910)	90.7%	898,236	42,839	5.0%
Total Personnel	2,706,191	2,841,664	2,914,293	2,768,726	(145,567)	95.0%	2,912,850	(1,443)	0.0%
Operations									
Transportation Services	3,559	969	3,540	754	(2,786)	21.3%	3,117	(423)	-11.9%
Operating Services	1,590,247	1,934,090	1,554,465	2,690,485	1,136,020	173.1%	2,388,617	834,152	53.7%
Notices, Subscriptions, etc.	5,642	8,527	28,050	25,288	(2,763)	90.2%	27,445	(605)	-2.2%
Utilities	1,316,466	62,625	1,329,100	68,901	(1,260,199)	5.2%	71,235	(1,257,865)	-94.6%
Contractual Services	18,113	8,967	10,000	2,228	(7,772)	22.3%	10,000	-	0.0%
Repair & Maintenance Services	391,454	421,495	350,500	541,841	191,341	154.6%	261,382	(89,118)	-25.4%
Employee programs	6,285	16,933	21,500	8,712	(12,788)	40.5%	17,253	(4,247)	-19.8%
Professional Development/Travel	2,236	13,258	13,900	9,883	(4,017)	71.1%	8,333	(5,567)	-40.1%
Office Supplies	10,211	10,174	12,500	11,964	(536)	95.7%	12,694	194	1.6%
Operating Supplies	64,055	100,562	112,000	116,934	4,934	104.4%	114,337	2,337	2.1%
Fuel & Mileage	268,169	300,796	266,500	262,671	(3,829)	98.6%	264,752	(1,748)	-0.7%
Machinery & Equipment (<\$25,000)	69,073	14,423	21,600	15,885	(5,715)	73.5%	36,883	15,283	70.8%
Repair & Maintenance Supplies	53,647	56,023	47,250	64,328	17,078	136.1%	54,103	6,853	14.5%
Operational Units	183,819	217,401	207,787	155,840	(51,947)	75.0%	209,545	1,758	0.8%
Property & Liability Costs	59,732	70,378	61,961	109,470	47,509	176.7%	94,282	32,321	52.2%
Rentals	2,609	205	1,000	3,283	2,283	328.3%	-	(1,000)	-100.0%
Permits	1,715	2,990	3,500	1,672	(1,829)	47.8%	2,000	(1,500)	-42.9%
Financial Fees	7,916	5,837	4,000	6,415	2,415	160.4%	4,306	306	7.7%
Other Business Expenses	-	500	(379,800)	-	379,800	0.0%	-	379,800	-100.0%
Debt Service and Lease Payments	9,821	4,249	626,094	612,156	(13,938)	97.8%	743,563	117,469	18.8%
Transfers to Other Funds	561,628	570,536	589,080	584,509	(4,571)	99.2%	589,080	-	0.0%
Total Operations	4,626,397	3,820,938	4,884,527	5,293,218	408,691	108.4%	4,912,927	28,400	0.6%
Capital	61,550	91,113	350,000	-	(350,000)	0.0%	-	(350,000)	-100.0%
SES	7,394,138	6,753,715	8,148,820	8,061,944	(86,876)	98.9%	7,825,777	(323,043)	-4.0%
Surplus/Deficit	254,594	709,223	-	213,212	213,212		0	0	
Final Year-End Surplus/(Deficit)	213,212								



City of Franklin, Tennessee
FY 2015 FYE Reconciliation

as of 8/31/2015

Budget

Administration Budget

	<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E (C-D)</u>	<u>F (C/D)</u>	<u>G</u>	<u>H (G-C)</u>	<u>I (G/C)</u>
	Actual	Actual	Budget	Estimated	Difference		Base	Difference	
	2013	2014	2015	2015	\$	%	2016	\$	%
Personnel									
Salaries & Wages	218,212	300,201	355,286	323,032	(32,254)	90.9%	340,676	(14,610)	-4.1%
Employee Benefits	111,731	187,836	120,629	158,083	37,454	131.0%	116,031	(4,598)	-3.8%
Total Personnel	329,943	488,037	475,915	481,115	5,200	101.1%	456,707	(19,208)	-4.0%
Operations									
Transportation Services	10	10	-	-	-	0.0%	-	-	0.0%
Operating Services	122	511	450	641	191	142.4%	430	(20)	-4.4%
Notices, Subscriptions, etc.	1,144	3,289	4,600	1,335	(3,265)	29.0%	4,323	(277)	-6.0%
Utilities	40,611	45,946	39,400	44,937	5,537	114.1%	48,757	9,357	23.7%
Contractual Services	15,211	1,500	-	-	-	0.0%	-	-	0.0%
Repair & Maintenance Services	24,377	48,254	32,500	32,695	195	100.6%	45,022	12,522	38.5%
Employee programs	2,985	10,607	9,000	6,513	(2,487)	72.4%	9,270	270	3.0%
Professional Development/Travel	943	7,007	4,500	3,766	(734)	83.7%	4,320	(180)	-4.0%
Office Supplies	2,989	2,902	4,000	4,031	31	100.8%	4,120	120	3.0%
Operating Supplies	2,155	1,620	3,000	1,211	(1,789)	40.4%	3,966	966	32.2%
Fuel & Mileage	4,759	3,147	6,500	2,618	(3,882)	40.3%	2,575	(3,925)	-60.4%
Machinery & Equipment (<\$25,000)	14,254	7,415	4,600	3,382	(1,218)	73.5%	27,595	22,995	499.9%
Repair & Maintenance Supplies	3,835	3,417	5,000	2,829	(2,171)	56.6%	4,636	(364)	-7.3%
Operational Units	183,819	217,401	207,787	155,840	(51,947)	75.0%	209,545	1,758	0.8%
Property & Liability Costs	3,347	4,380	5,118	5,550	432	108.4%	3,605	(1,513)	-29.6%
Rentals	-	205	-	-	-	0.0%	-	-	0.0%
Permits	-	1,233	-	-	-	0.0%	-	-	0.0%
Other Business Expenses	-	500	-	-	-	0.0%	-	-	0.0%
Debt Service and Lease Payments	9,821	-	-	-	-	0.0%	-	-	0.0%
Total Operations	310,382	359,344	326,455	265,348	(61,107)	81.3%	368,164	41,709	12.8%
Buildings	-	91,113	350,000	-	-	-	-	(350,000)	-100.0%
Capital	-	91,113	350,000	-	(350,000)	0.0%	-	(350,000)	-100.0%
Administration	640,325	938,494	1,152,370	746,463	(405,907)	64.8%	824,871	(327,499)	-28.4%



City of Franklin, Tennessee
FY 2015 FYE Reconciliation

as of 8/31/2015

Budget

Collection Budget

	<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E (C-D)</u>	<u>F (C/D)</u>	<u>G</u>	<u>H (G-C)</u>	<u>I (G/C)</u>
	Actual	Actual	Budget	Estimated	Difference		Base	Difference	
	2013	2014	2015	2015	\$	%	2016	\$	%
Personnel									
Salaries & Wages	1,323,163	1,271,861	1,454,496	1,422,227	(32,269)	97.8%	1,423,250	(31,246)	-2.1%
Employee Benefits	672,894	672,034	642,275	538,747	(103,528)	83.9%	672,188	29,913	4.7%
Total Personnel	1,996,057	1,943,895	2,096,771	1,960,974	(135,797)	93.5%	2,095,438	(1,333)	-0.1%
Operations									
Transportation Services	2,466	192	2,640	189	(2,451)	7.2%	2,102	(538)	-20.4%
Operating Services	7,363	16,903	14,500	9,640	(4,860)	66.5%	8,940	(5,560)	-38.3%
Notices, Subscriptions, etc.	4,371	4,767	22,000	23,799	1,799	108.2%	22,198	198	0.9%
Utilities	1,275,051	16,102	1,289,200	22,393	(1,266,807)	1.7%	21,030	(1,268,170)	-98.4%
Contractual Services	1,640	6,205	10,000	2,228	(7,772)	22.3%	10,000	-	0.0%
Repair & Maintenance Services	233,404	223,976	162,500	269,432	106,932	165.8%	155,568	(6,932)	-4.3%
Employee programs	1,650	4,276	9,750	2,199	(7,551)	22.6%	5,923	(3,827)	-39.3%
Professional Development/Travel	1,193	5,212	4,150	3,303	(847)	79.6%	3,858	(292)	-7.0%
Office Supplies	4,456	5,038	5,500	5,877	377	106.9%	5,454	(46)	-0.8%
Operating Supplies	40,866	85,703	101,500	108,727	7,227	107.1%	102,376	876	0.9%
Fuel & Mileage	218,810	236,479	215,000	207,196	(7,804)	96.4%	210,275	(4,725)	-2.2%
Machinery & Equipment (<\$25,000)	52,826	6,009	17,000	12,170	(4,830)	71.6%	7,188	(9,812)	-57.7%
Repair & Maintenance Supplies	28,150	34,984	25,250	45,319	20,069	179.5%	33,332	8,082	32.0%
Property & Liability Costs	29,994	48,254	37,985	77,298	39,313	203.5%	68,294	30,309	79.8%
Rentals	624	-	-	3,283	3,283	100.0%	-	-	0.0%
Permits	43	43	-	-	-	0.0%	-	-	0.0%
Financial Fees	7,916	5,837	4,000	6,415	2,415	160.4%	4,306	306	100.0%
Other Business Expenses	-	-	(379,800)	-	379,800	0.0%	-	379,800	-100.0%
Debt Service and Lease Payments	-	4,249	569,031	603,684	34,653	106.1%	687,662	118,631	20.8%
Transfers to Other Funds	280,814	285,268	294,540	292,255	(2,285)	99.2%	294,540	-	0.0%
Total Operations	2,191,637	989,497	2,404,746	1,695,405	(709,341)	70.5%	1,643,046	(761,700)	-31.7%
Machinery & Equipment (>\$25,000)	61,550	-	-	-	-	-	-	-	0.0%
Capital	61,550	-	-	-	-	0.0%	-	-	0.0%
Collection	4,249,244	2,933,392	4,501,517	3,656,378	(845,139)	81.2%	3,738,484	(763,033)	-17.0%



City of Franklin, Tennessee
FY 2015 FYE Reconciliation

as of 8/31/2015

Budget

Disposal Budget

	<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E (C-D)</u>	<u>F (C/D)</u>	<u>G</u>	<u>H (G-C)</u>	<u>I (G/C)</u>
	Actual	Actual	Budget	Estimated	Difference		Base	Difference	
	2013	2014	2015	2015	\$	%	2016	\$	%
Personnel									
Salaries & Wages	235,778	270,456	249,114	247,980	(1,134)	99.5%	250,688	1,574	0.6%
Employee Benefits	144,413	139,276	92,493	78,657	(13,836)	85.0%	110,017	17,524	18.9%
Total Personnel	380,191	409,732	341,607	326,637	(14,970)	95.6%	360,705	19,098	5.6%
Operations									
Transportation Services	1,083	767	900	565	(335)	62.7%	1,015	115	12.8%
Operating Services	1,582,762	1,916,676	1,539,515	2,680,203	1,140,688	174.1%	2,379,247	839,732	54.5%
Notices, Subscriptions, etc.	127	471	1,450	154	(1,296)	10.6%	924	(526)	-36.3%
Utilities	804	577	500	1,571	1,071	314.3%	1,448	948	189.6%
Contractual Services	1,262	1,262	-	-	-	0.0%	-	-	0.0%
Repair & Maintenance Services	133,673	149,265	155,500	239,715	84,215	154.2%	60,792	(94,708)	-60.9%
Employee programs	1,650	2,050	2,750	-	(2,750)	0.0%	2,060	(690)	-25.1%
Professional Development/Travel	100	1,039	5,250	2,815	(2,435)	53.6%	155	(5,095)	-97.0%
Office Supplies	2,766	2,234	3,000	2,055	(945)	68.5%	3,120	120	4.0%
Operating Supplies	21,034	13,239	7,500	6,996	(504)	93.3%	7,995	495	6.6%
Fuel & Mileage	44,600	61,170	45,000	52,858	7,858	117.5%	51,902	6,902	15.3%
Machinery & Equipment (<\$25,000)	1,993	999	-	333	333	100.0%	2,100	2,100	0.0%
Repair & Maintenance Supplies	21,662	17,622	17,000	16,180	(820)	95.2%	16,135	(865)	-5.1%
Property & Liability Costs	26,391	17,744	18,858	26,622	7,764	141.2%	22,383	3,525	18.7%
Rentals	1,985	-	1,000	-	-	0.0%	-	(1,000)	-100.0%
Permits	1,672	1,714	3,500	1,672	(1,829)	47.8%	2,000	(1,500)	-42.9%
Debt Service and Lease Payments	-	-	57,063	8,472	(48,591)	14.8%	55,901	(1,162)	-2.0%
Transfers to Other Funds	280,814	285,268	294,540	292,255	(2,285)	99.2%	294,540		
Total Operations	2,124,378	2,472,097	2,153,326	3,332,465	1,180,139	154.8%	2,901,717	748,391	34.8%
Machinery & Equipment (>\$25,000)	-	-	-	-	-	-	-	-	0.0%
Capital	-	-	-	-	-	0%	-	-	0.0%
Disposal	2,504,569	2,881,829	2,494,933	3,659,103	1,164,170	146.7%	3,262,422	767,489	30.8%

	Budget	Estimated	Difference	
		Thru 8/31	\$	%
Intergovernmental				
33610 46100 SANITATION GRANT	\$ 350,000	\$ 35,000	\$ (315,000)	10.0%
33610 46140 SANITATION GRANT	\$ -	\$ 7,686	\$ 7,686	100.0%
Intergovernmental	\$ 350,000	\$ 42,686	\$ (307,314)	12.2%
Charges for Services				
33650 46110 SPECIAL EVENT SERVICES FEE	\$ -	\$ 50,623		
34140 46110 SPECIAL EVENT SERVICES FEE	\$ -	\$ 4,275		
34410 46130 SOLID WASTE DISPOSAL	\$ -	\$ 3,501,505		
34410 46130 SOLID WASTE DISPOSAL	\$ -	\$ 62,400		
34411 46110 RESIDENTIAL ADD. ROLLOUT CONTAINER	\$ -	\$ 1,275		
34412 46110 RESIDENTIAL DUMPSTER PICKUP	\$ -	\$ 455,213		
34413 46110 SANITATION SERVICES MILCROFTON	\$ -	\$ 144,275		
34415 46110 NON-RESIDENTIAL ROLLOUT CONTAINER	\$ -	\$ 20,550		
34415 46110 NON-RESIDENTIAL ROLLOUT CONTAINER	\$ -	\$ 18,000		
34415 46110 NON-RESIDENTIAL ROLLOUT CONTAINER	\$ -	\$ 20,000		
34415 46110 NON-RESIDENTIAL ROLLOUT CONTAINER	\$ -	\$ 212,503		
34417 46110 NON-RESIDENTIAL DUMPSTER PICKUP	\$ -	\$ 228,693		
34417 46110 NON-RESIDENTIAL DUMPSTER PICKUP	\$ -	\$ 157,973		
34417 46110 NON-RESIDENTIAL DUMPSTER PICKUP	\$ -	\$ 16,320		
34417 46110 NON-RESIDENTIAL DUMPSTER PICKUP	\$ -	\$ 106,250		
34417 46110 NON-RESIDENTIAL DUMPSTER PICKUP	\$ -	\$ 1,656		
34417 46110 NON-RESIDENTIAL DUMPSTER PICKUP	\$ -	\$ -		
34417 46110 NON-RESIDENTIAL DUMPSTER	\$ -	\$ -		
<i>sub-total Solid Waste Collection Charges</i>	\$ 4,936,245	\$ 5,001,509	\$ 65,264	101.3%
34420 46130 TIPPING FEES	\$ -	\$ 3,559,833		
less City portion for Disposal	\$ -	\$ (1,266,010)		
<i>sub-total Tipping Fees</i>	\$ 2,600,000	\$ 2,293,823	\$ (306,177)	88.2%
34430 46110 RECYCLING-CARDBOARD	\$ -	\$ 2,940		
34430 46110 RECYCLING-CARDBOARD	\$ -	\$ 4,050		
34430 46110 RECYCLING-CARDBOARD	\$ -	\$ 5,450		
34430 46110 RECYCLING-CARDBOARD	\$ -	\$ 1,275		
<i>sub-total Recycling-Cardboard</i>	\$ 10,000	\$ 13,715	\$ 3,715	137.1%
34431 46110 RECYCLING-BATTERIES	\$ -	\$ 4,266		
34433 46110 RECYCLING-METAL	\$ -	\$ 5,817		
34434 46110 RECYCLING-WASTE OIL	\$ -	\$ 523		
34440 46110 BUCK A BAG PROGRAM	\$ 2,500	\$ 2,988	\$ 488	119.5%
34441 46110 RESIDENTIAL BRUSH PICKUP	\$ -	\$ 900		
34442 46110 RESIDENTIAL BULKY GOODS	\$ -	\$ 600		
34444 46110 NON-RESIDENTIAL BRUSH	\$ -	\$ 100		
34445 46110 NON-RESIDENTIAL BULKY GOODS	\$ -	\$ 600		
Charges for Services	\$ 7,548,745	\$ 7,324,841		
Use of Money and Property				
36700 00000 SALE OF DUMPSTERS	\$ 55,000	\$ 77,595	\$ 22,595	141.1%
36705 00000 LEASE OF DUMPSTERS	\$ 30,000	\$ 37,260	\$ 7,260	124.2%
36800 00000 SALE OF SURPLUS ASSETS	\$ 140,000	\$ 292,774	\$ 152,774	209.1%
Use of Money and Property	\$ 225,000	\$ 407,629	\$ 182,629	181.2%
Other Revenue				
37100 00000 TRANSFER FROM GENERAL FUND	\$ -	\$ 500,000		
37900 00000 MISCELLANEOUS INCOME	\$ 25,000	\$ -	\$ (25,000)	0.0%
Other Revenue	\$ 25,000	\$ 500,000	\$ 475,000	2000.0%
Total Revenues - SES	\$ 8,148,745	\$ 8,275,156	\$ 126,411	101.6%

