

Tabulation of Bids*

Purchasing Office Solicitation No.:	2015-041 (1 multifunction copier for Planning and Sustainability)
	2015-042 (1 multifunction copier for Information Technology)
Notice to Bidders published in the Williamson Herald on:	5/28/15
Number of vendors that were notified of / that responded to this solicitation for bids:	11 / 8
Date and time bids due and publicly opened:	6/11/15 2:00 PM
Present at opening of bids:	Erin Fort of RJ Young Company, Inc.; Shelby Yandell of Ricoh USA; Ron Dix of Digital Business Machines; Daniel Sheppard of NovaCopy, Inc.; J Grimes of Dex Imaging, Inc.; Bob Martin of the City of Franklin Planning and Sustainability Office; and Dee Settle, Suzanne Ward and Brian Wilcox of the City of Franklin Purchasing Office
Tentative date of award:	6/23/15

Bids received from:	Solicitation No.:	Make & Model:	Does the bid item MOES¹? / If not, how many exceptions do not MOES¹?	Fee for purchases (credit for trade-in values):	Estimated fees for maintenance services for 60 mos. for specified estimated volume of prints and copies:	Payment terms:	Estimated time of delivery after receipt of order:	Last date bid may be accepted:	Last date bid price is valid for potential future orders:	
Better Business Equipment 310 Wilson Pike Circle Brentwood, TN 37027 Kevin Hacker, Sales Manager 615/255-6485 KHacker@BBESolutions.com	2015-041	Konica Minolta Bizhub C454e	Bidder takes no exceptions. (CoF notes that Affidavits of Non-Collusion, Title VI Compliance and Drug-Free Workplace are not notarized; reference info is incomplete; digital copy not submitted.)	\$10,502.00	\$16,830.00	net 30 days	7 days	8/30/2015	12/31/2016	
	2015-042	Konica Minolta Bizhub C364e		\$7,753.00	\$9,963.00		7 days			
	Trade-Ins:	KMBS C352		\$0.00	n/a		n/a			
		KMBS 750		\$0.00						
	Total (sum of purchases less trade-ins plus 60 months of estimated maintenance services):				\$45,048.00					
DEX Imaging, Inc. (No. 1 of 2) 50 Rachel Dr. Nashville, TN 37214 Brian Haden, VP Sales 615/545-8976 bhaden@deximaging.com	2015-041	Konica Minolta Bizhub C454e	Bidder takes no exceptions. (CoF notes that Addendum No. 1 is not acknowledged (although correct version of CoF specs are submitted); Affidavits of Non-Collusion, Title VI Compliance and Drug-Free Workplace are not notarized; reference info is incomplete; digital copy not submitted.)	\$7,500.00	\$17,400.00	net 30 days	10 days	6/30/2015	7/30/2015	
	2015-042	Konica Minolta Bizhub C364e		\$4,995.00	\$8,940.00		10 days			
	Trade-Ins:	KMBS C352		(\$1.00)	n/a		n/a			
		KMBS 750		(\$1.00)						
	Total (sum of purchases less trade-ins plus 60 months of estimated maintenance services):				\$38,833.00					
DEX Imaging, Inc. (No. 2 of 2) 50 Rachel Dr. Nashville, TN 37214 Tom Moulton, Sr. Account Executive 615-366-6007 tmoulton@deximaging.com	2015-041	Konica Minolta Bizhub C454e	Bidder takes no exceptions. (CoF notes that Addendum No. 1 is not acknowledged; incorrect version of CoF specs are submitted; reference info is incomplete.)	\$8,569.00	\$23,925.00	net 30 days	5 days	12/31/2015	12/31/2015	
	2015-042	Konica Minolta Bizhub C364e		\$5,846.00	\$12,255.00		5 days			
	Trade-Ins:	KMBS C352		\$0.00	n/a		n/a			
		KMBS 750		\$0.00						
	Total (sum of purchases less trade-ins plus 60 months of estimated maintenance services):				\$50,595.00					

¹MOES indicates "meet(s) or exceed(s) specifications"

*Highlighted bid is apparent lowest best bid

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Digital Business Machines 5217 Linbar Drive Suite 306 Nashville, TN 37211 Ron Dix, Account Representative 615-370-4211 ron@dbmusa.com	2015-041	Toshiba eS4555c	Bidder takes no exceptions. (CoF notes that Addendum No. 1 is not acknowledged; incorrect version of CoF specs are submitted; reference info is incomplete.)	\$8,691.00	\$24,600.00	net 30 days	7 days	8/1/2015	8/1/2015
	2015-042	Toshiba eS3555c		\$7,651.00	\$12,660.00		7 days		
	Trade-Ins:	KMBS C352		(\$50.00)	n/a		n/a		
		KMBS 750		(\$50.00)					
Total (sum of purchases less trade-ins plus 60 months of estimated maintenance services):				\$53,502.00					
NovaCopy, Inc. 15 Lindsley Ave. Nashville, TN 37210 Daniel Sheppard, Major Account Consultant 615-577-7657 dsheppard@novacopy.com	2015-041	Konica Minolta Bizhub C454e	Bidder takes no exceptions. (CoF notes that trade-in values are not indicated; therefore, assumed to be \$0.)	\$8,168.00	\$14,850.00	net 30 days	5 days	7/31/2016	7/31/2016
	2015-042	Konica Minolta Bizhub C364e		\$5,779.00	\$8,808.00		5 days		
	Trade-Ins:	KMBS C352		\$0.00	n/a		n/a		
		KMBS 750		\$0.00					
Total (sum of purchases less trade-ins plus 60 months of estimated maintenance services):				\$37,605.00					
Ricoh USA 830 Crescent Centre Dr. Suite 320 Franklin, TN 37067 Shelby Yandell, Services Executive 615/319-9222 shelby.yandell@ricoh-usa.com	2015-041	Ricoh MPC6502	Bidder takes no exceptions. (CoF notes that Addendum No. 1 is not acknowledged; incorrect version of CoF specs are submitted; reference info is incomplete.)	\$25,292.00	\$14,700.00	net 30 days	18 days	7/31/2015	7/31/2015
	2015-042	Ricoh MPC3503		\$8,000.00	\$9,240.00		18 days		
	Trade-Ins:	KMBS C352		\$0.00	n/a		n/a		
		KMBS 750		\$0.00					
Total (sum of purchases less trade-ins plus 60 months of estimated maintenance services):				\$57,232.00					

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*Highlighted bid is apparent lowest best bid

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RJ Young Company, Inc. 809 Division Street Nashville, TN 37203 Erin Fort, Account Representative 615/515-7546 erin.fort@rjyoung.com	2015-041	Ricoh C4503	Bidder takes two (2) exceptions (not 800 MHz print controller processing speed; not 8-bit color). (CoF notes that incorrect version of CoF specs are submitted.)	\$8,720.00	\$15,624.00	net 30 days	7-14 days	8/31/2015	8/31/2015	
	2015-042	Ricoh C3503		\$5,590.00	\$8,152.20		7-14 days			
	Trade-Ins:	KMBS C352		(\$200.00)	n/a		n/a			
		KMBS 750		(\$500.00)						
	Total (sum of purchases less trade-ins plus 60 months of estimated maintenance services):				\$37,386.20					
XMC, Inc. 1420 Donelson Pike, Suite B-12 Nashville, TN 37217 Nick Demetros, Account Manager 615/360-1050 ndemetros@xmcinc.com	2015-041	Xerox 7845	Bidder takes no exceptions. (CoF notes that the submittal is missing pp. 5, 8 & 10 of CoF specifications marked as to compliance; reference info is incomplete; trade-in value for KMBS 750 is not indicated; therefore, assumed to be \$0.)	\$8,555.00	\$16,560.00	net 30 days	12 days	7/31/2015	7/31/2015	
	2015-042	Xerox 7835		\$5,045.00	\$8,448.00		12 days			
	Trade-Ins:	KMBS C352		\$0.00	n/a		n/a			
		KMBS 750		\$0.00						
	Total (sum of purchases less trade-ins plus 60 months of estimated maintenance services):				\$38,608.00					

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