COF Development Summary

Year	Approved Single Family Detached Homes (units)	Approved Townhomes and Condos (units)	Approved Apartments (units)
2015	155	104	514
2016	65	129	834
2017	280	203	378
2018	18	-46	330
Total	518	390	2056

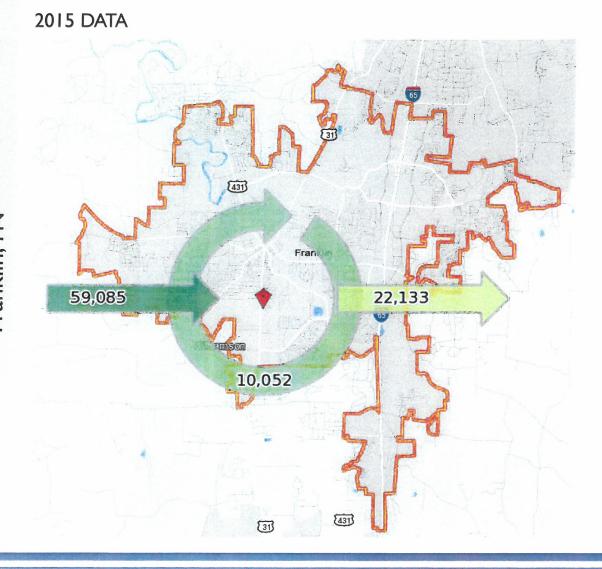
	Approved Non- Residential Development (sf)
	Not Available
S	1,400,000
years	1,327,286
7	1,156,678
	3,883,964

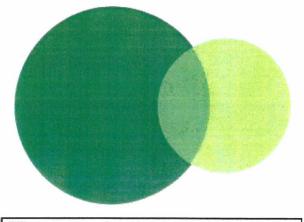
2015 Approved apartments: Nichol Mill, Harpeth Square

2016 Approved apartments: The Standard, Iron Horse, and Avenida of Cool Springs

2017 Approved apartments: Apex Village, Shadow Green Condos

2018 Approved apartments: Carothers Crossing West

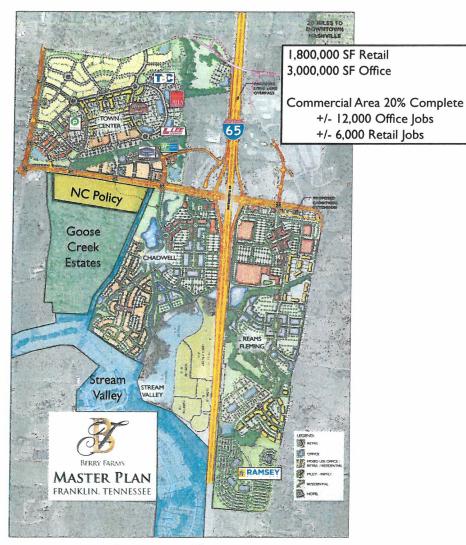




59,085 - Employed in Selection Area, Live Outside 22,133 - Live in Selection Area, Employed Outside 10,052 - Employed and Live in Selection Area

Inflow/Outflow Job Counts (All Jobs) 2015

	Count	Share
Employed in the Selection Area	69,137	100.0%
Employed in the Selection Area but Living Outside	59,085	85.5%
Employed and Living in the Selection Area	10,052	14.5%
Living in the Selection Area	32,185	100.0%
<u>Living in the Selection Area but</u> <u>Employed Outside</u>	22,133	68.8%
Living and Employed in the Selection Area	10,052	31.2%



Source: BERRYFARMSTN.COM

Southbrooke is in a key location to provide homes for families who work in Berry Farms. Berry Farms is approximately 25% built out, with entitlements for 3 million square feet of office and 1.8 million square feet of retail. We have estimated approximately 14,000 to 16,000 new jobs in this location as Berry Farms is developed.

MEDIAN HOUSEHOLD INCOME IN FRANKLIN: \$81,432

Based solely on monthly payments (and assuming 10% down payment) this equates to a responsible home purchase price of: \$450,000

PROJECTED HOME VALUES IN SOUTHBROOKE

Big House and Duplex Homes: \$280,000 - \$400,000

?

34' - 40' Alley-loaded Homes:

\$400,000 - \$475,000

41' - 44' Alley-loaded Homes:

\$475,000 - \$575,000

45' - 55' Alley-loaded Homes:

\$575,000 - \$650,000

56' - 60' Alley-loaded Homes:

\$650,000 - \$800,000

65' - 125' Homes:

\$650,000 - \$1,000,000

KEYS TO SUCCESS OF INCLUDING LOTS SMALLER THAN 45'

Lot widths of less than 45 feet are not new to Franklin. In fact, they have been developed in neighborhoods throughout Franklin for the past 20 years. They are developed in **Westhaven, Simmons Ridge, Lockwood**Glen, Echelon, Waters Edge, and Berry Farms. All of these neighborhoods have a mix of lot sizes for economic diversity in home values. Smaller lots provide an invaluable opportunity for families who work in Franklin to live in Franklin.

- Lots smaller than 45' are only located in internal blocks and are not visible from Lewisburg Pike. All lots visible from Lewisburg Pike conform to the standards listed in Envision Franklin
- · Larger lots conforming to the 45' standard are located on all corners of the blocks and along main entry streets
- · Architecture must be designed with historically correct materials, features, and proportions
- · There is no reduction in the quality of homes to achieve the lower prices
- · The streetscape must include inviting front porches, lush landscape, and safe pedestrian zones



PROJECTED IMPACT FEES

Road Impact Fees - \$4,792,340
School Impact Fees - \$5,695,468
Parkland Dedication Impact Fees - \$3,223,696

Total Impact Fees - \$13,711,504

IMPACT FEES & ROW RESERVATION

TOTAL ARTERIAL FEES:

\$2,767,309 \$2,025,031

TOTAL COLLECTOR FEES:

\$4,792,340

TOTAL ROW RESERVATION FOR LEWISBURG PIKE: 9.13 AC

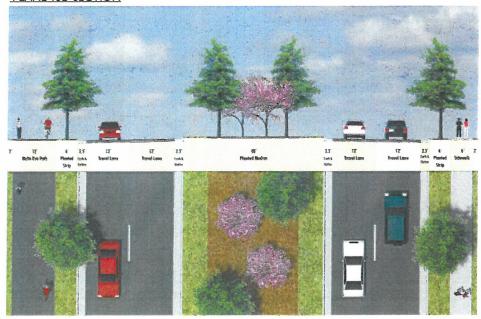
STUDIED INTERSECTIONS

TOTAL ROAD IMPACT FEES:

- GOOSE CREEK BYPASS & LEWISBURG PIKE
- 2. LEWISBURG PIKE & ACCESS FOR PHASE 3
- LEWISBURG PIKE & STREAM VALLEY BLVD / ACCESS FOR PHASE 2
- LEWISBURG PIKE & ACCESS FOR PHASES I AND 2
- LEWISBURG PIKE & LINDEN DR / ACCESS FOR PHASE 5
- LEWISBURG PIKE & ACCESS FOR PHASE 6

FUTURE STREET SECTION

4 LANE 132' SECTION



LEWISBURG PIKE (SR-106 / US-431)

McLemore Road to Goose Creek Bypass

PROJECT OVERVIEW				
OVERALL COST:	\$30,106,000			
TIME FRAME:	tong			
PROJECT DRIVER:	City of Franklin			

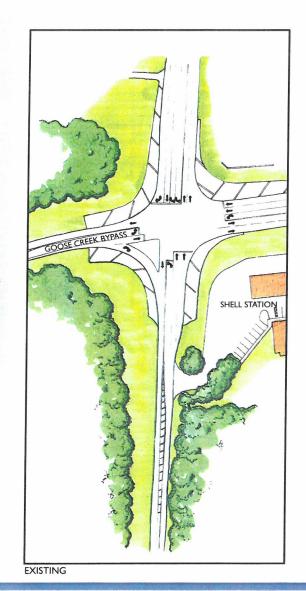
PROJECT CHARACTER			
FUNCTIONAL CLASSIFICATION:	Mulior Arterial		
SEGMENT LENGTH:	2.13 miles		
EXISTING LANES:	2		
PROPOSED LANES:	A		
PROPOSED RIGHT OF WAY:	132 teer		

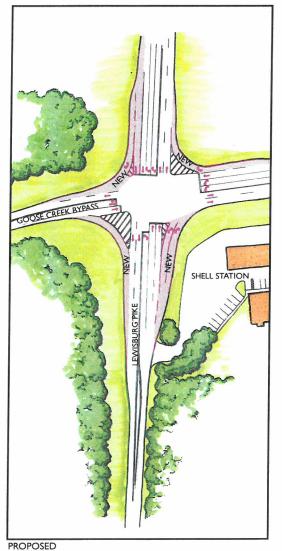
PROJECT SPECIFICS		
LANE WIDTH:	2 foet	
MED:AF&	Yes Yes	
CURB 4 GUTTER:	Ves .	
PARKING:	Ne	
PEDESTRIAN, FAC LITTS	Sidewalk West Sides	
BICYCLE FACILITY:	Mun - Use Trail (East Side)	
TRANSIT FAC UTY:	f-kc	

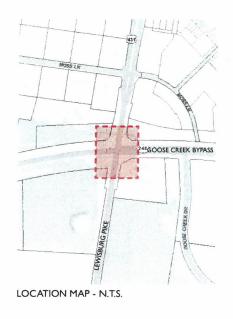
Lewisburg Pike (SR-106/US-431) will be widened to 4 lanes from Goose Creek Bypass (SR-248) to McLemore Road. This major arterial is a key north-south connector that provides an alternative to move people south of the city on a local network instead of the interstate. This segment has a 2015 LOS of B. The 2040 LOS does not change after improvements.

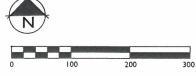


Southbrooke PUD Subdivision Franklin, TN

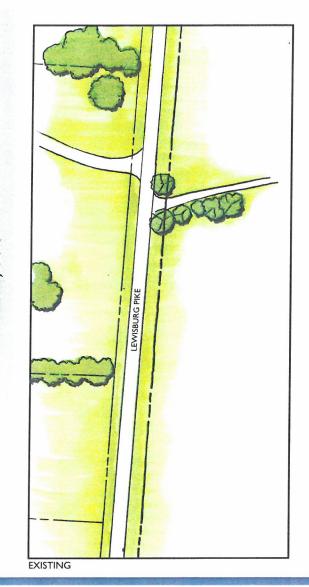


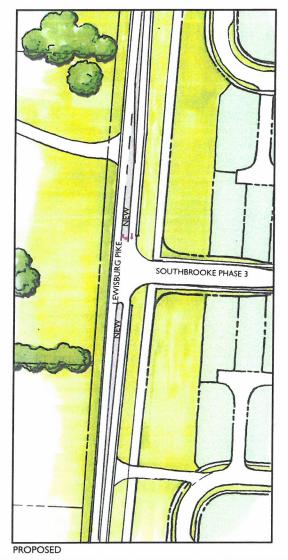


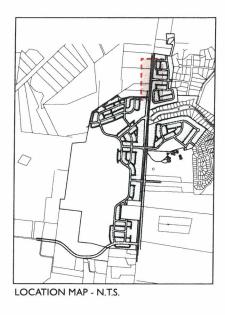


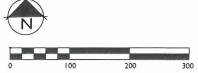


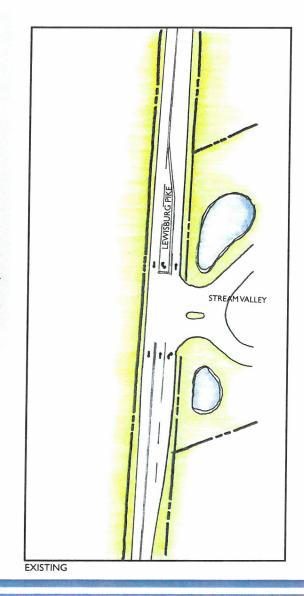
Southbrooke PUD Subdivision Franklin, TN

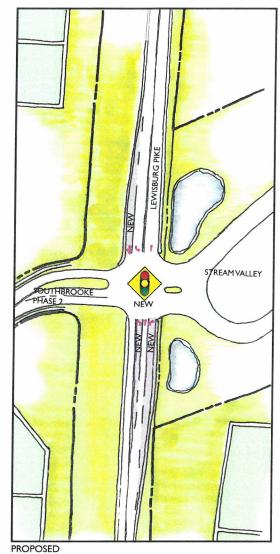


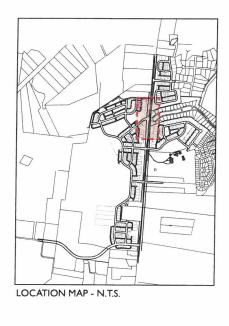


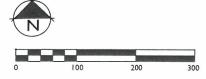




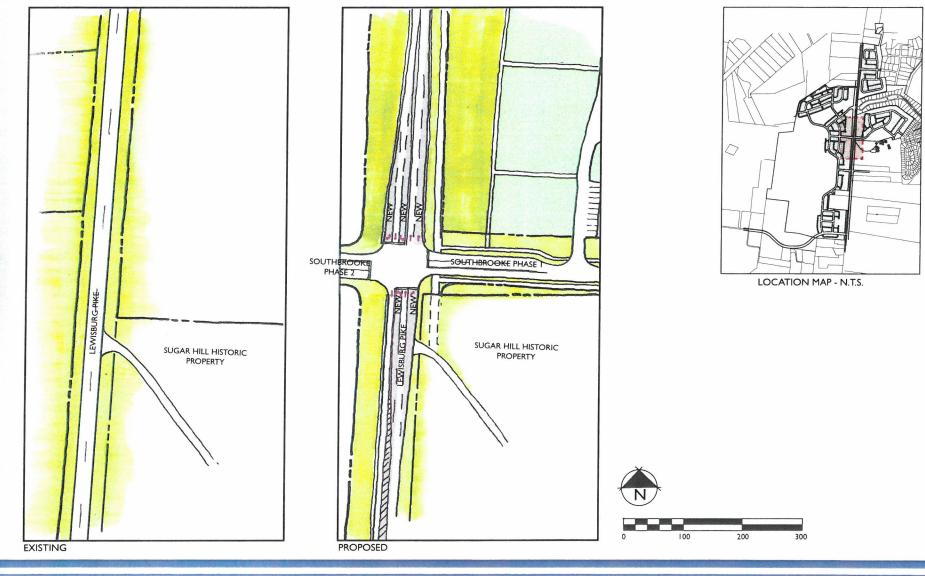






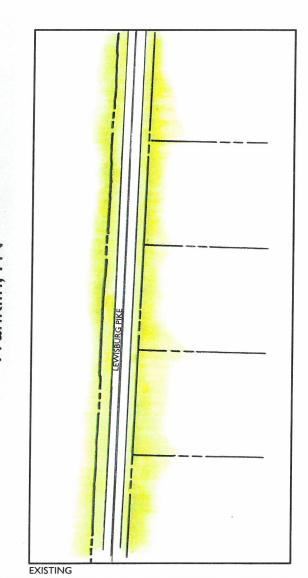


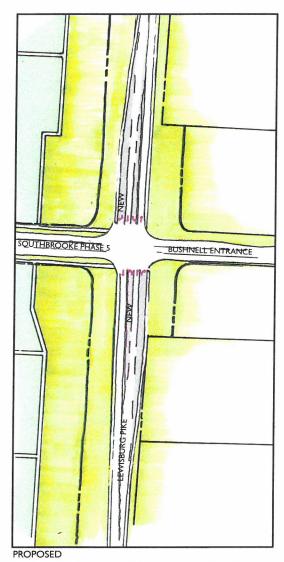
LEWISBURG PIKE & STREAMVALLEY BLVD / ACCESS FOR PHASE 2



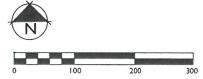
LEWISBURG PIKE & ACCESS FOR PHASES I AND 2

Southbrooke PUD Subdivision Franklin, TN



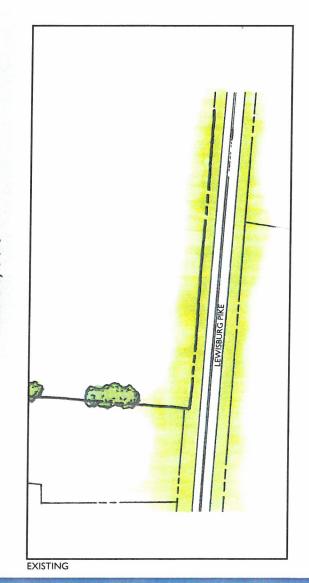


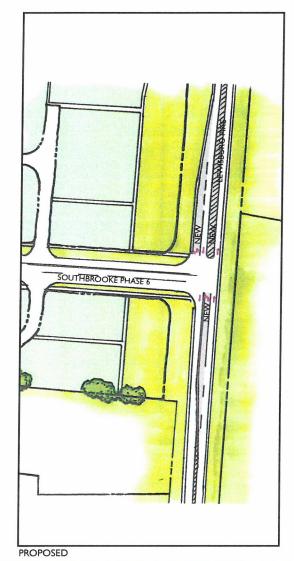




LEWISBURG PIKE & LINDEN DR / ACCESS FOR PHASE 5

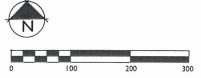
Southbrooke PUD Subdivision Franklin, TN











LEWISBURG PIKE & ACCESS FOR PHASE 6



Avalon - Franklin, TN



View from McEwen Drive

Southbrooke PUD Subdivision Franklin, TN

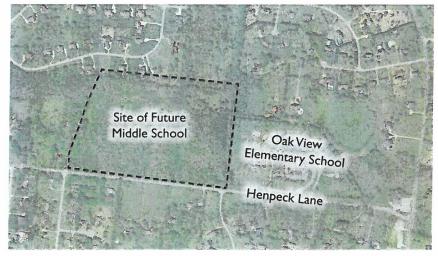




PROJECTED IMPACT FEES

School Impact Fees - \$5,695,468

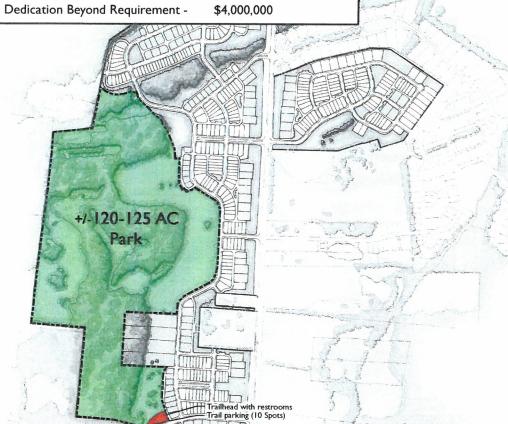
PLANNED SCHOOL SITES IN THE AREA





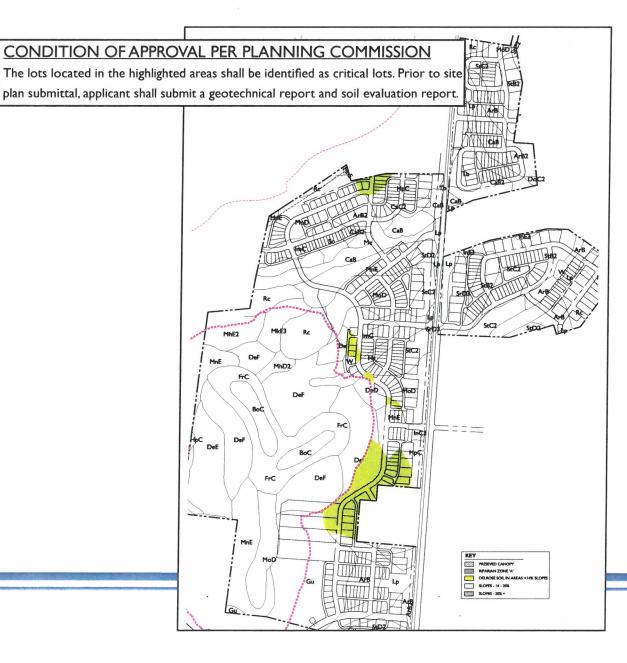
PROJECTED IMPACT FEES

Required Parkland Dedication Fees -\$3,223,696 Value of dedicated land -\$7.5 Million





PARKLAND DEDICATION



LOT SETBACKS



LOT SETBACKS