

Franklin Marriott Cool Springs 700 Cool Springs Boulevard Franklin, TN 37067 t: 615.261.6100 f: 615.261.6161 Marriott.com/BNACS

February 15, 2016

Mr. Russ Truell, CFO City of Franklin, Tennessee 109 Third Avenue South Franklin, TN 37064

Dear Mr. Truell:

Please find enclosed the Consolidated Profit and Loss Statement for the Cool Springs Conference Center for period end January 2016.

A summary of the financial and distribution date is as follows:

COOL SPRINGS CONFERENCE CENTER

January, 2016

·	CURRENT MONTH		
	ACTUAL	BUDGET	LAST YR
GROSS REVENE	510,443	476,833	347,935
HOUSE PROFIT	5,372	(4,467)	(61,417)
Less: FIXED EXPENSES	11,767	19,196	17,861
NET INCOME	(6,395)	(23,663)	(79,278)
Less: FF&E RESERVE 5% (PY 4%)	25,522	23,842	17,397
NET CASH FLOW	(31,917)	(47,504)	(96,675)

YEAR-TO-DATE			
ACTUAL	BUDGET	LAST YR	
3,816,482	3,342,488	3,651,341	
386,384	112,677	238,693	
120,384	134,372	136,555	
266,000	(21,695)	102,138	
190,836	167,126	182,567	
75,164	(188,820)	(80,429)	

TOTAL CURRENT BALANCE DUE TO OWNERS

(31,917.00)

TOTAL DUE TO/(FROM) CITY OF FRANKLIN

(15,958.50)

TOTAL DUE TO/(FROM) WILLIAMSON COUNTY

(15,958.50)

For the 2014/2015 fiscal year, the FF&E reserve was trued up later in the year. For comparison purposes, it is showing above as if it had been recorded at 5% last year.

The financial statements for the Cool Springs Conference Center, subject to routine year-end audit and adjustments, is true and correct in all material respects to the best of my knowledge.

Sincerely,

Randy Hansen Controller Michael Sanders General Manager