

CITY OF FRANKLIN



2ND QUARTER REPORT

FY 2016

Excellence Innovation Teamwork Integrity Action-Oriented

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Executive Summary

Quarter Ended December 31, 2015

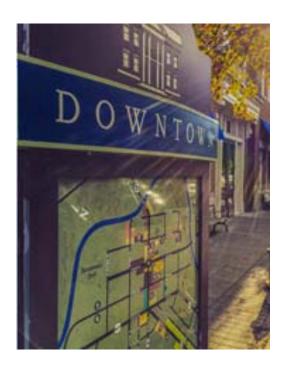
- Consistent with the 2nd quarter of prior years, the General Fund shows a current year surplus as revenue includes property tax billings. The current year surplus is \$2.7 million.
- In the General Fund, local sales taxes are up over 8% over last year.
- With recent development activity,
 - o building permit revenue is up 27%,
 - o road impact fees are almost 3 ½ times collections this point last year,
 - o facilities taxes are 2 ½ times collections this point last year, and
 - o water/sewer development fees are approximately double collections last year.
- In the Street Aid Fund, gasoline taxes are almost 3% higher as the fee is set on gallons sold rather than price.
- In the Capital Projects Fund, the City expects reimbursements from other funds and future bond proceeds to offset the deficit.



All Funds Summary

	Beg Fund			End Fund		Fund Summary
Fund	Balance	Revenue	Expenditures	Balance	Change	on Page
General	\$35,469,448	\$30,745,791	\$27,991,498	\$38,223,741	\$2,754,293	3
Street Aid	\$287,224	\$1,501,703	\$1,607,087	\$181,840	(\$105,384)	4
Sanitation & Envir. Services.	\$618,286	\$4,265,334	\$4,365,552	\$518,068	(\$100,218)	5
Road Impact	\$397,976	\$4,137,715	\$692,305	\$3,843,386	\$3,445,410	6
Facilities Tax	\$6,717,764	\$2,500,861	\$2,734,145	\$6,484,480	(\$233,284)	7
Stormwater	\$4,783,235	\$1,261,820	\$1,169,092	\$4,875,963	\$92,728	8
Drug	\$295,296	\$189,172	\$43,555	\$440,913	\$145,617	9
Hotel/Motel	\$2,749,596	\$1,649,271	\$927,262	\$3,471,605	\$722,009	10
In Lieu of Parkland	\$2,494,076	\$1,753,306	\$0	\$4,247,382	\$1,753,306	11
Transit	\$189,608	\$858,256	\$858,256	\$189,608	\$0	12
CDBG	\$20,212	\$231,086	\$195,842	\$55,456	\$35,244	13
Debt Service	\$709	\$8,821,522	\$2,789,383	\$6,032,848	\$6,032,139	14
Capital Projects	(\$10,104,657)	\$3,428,468	\$4,623,782	(\$11,299,971)	(\$1,195,314)	15
Water & Wastewater Operations	*	\$15,174,325	\$11,231,937	*	\$3,942,388	16
Water & Wastewater Dev. Fees	*	\$3,608,546	\$530,545	*	\$3,078,001	17

^{*} As an enterprise fund (which is similar to a private business), Water & Wastewater does not have a fund balance.



General Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Local Sales Tax	\$16,287,540	\$15,031,917	108.4%	\$30,744,210	53.0%
State Shared Taxes	3,422,333	3,381,465	101.2%	11,172,496	30.6%
Property Taxes	4,839,929	5,240,599	92.4%	5,263,794	91.9%
Alcohol Taxes	1,987,113	1,919,511	103.5%	3,601,389	55.2%
Grants	1,577,542	256,025	616.2%	3,914,026	40.3%
Franchise Fees	481,307	1,425,904	33.8%	2,315,577	20.8%
Building Permits & Fees	1,289,697	1,008,800	127.8%	1,968,539	65.5%
Court Fines & Fees	223,502	284,296	78.6%	720,572	31.0%
In Lieu of Tax (Local)	304,597	23,447	1,299.1%	306,131	99.5%
Interest Income	30,298	31,235	97.0%	197,802	15.3%
Other Revenues	301,933	173,719	173.8%	1,084,605	27.8%
Total Revenues	30,745,791	28,776,918	106.8%	61,289,141	50.2%
Expenditures:					
Salaries & Wages	14,064,252	13,008,313	108.1%	30,747,183	45.7%
Employee Benefits	5,892,452	4,832,604	121.9%	11,404,282	51.7%
Utilities	1,084,351	1,107,238	97.9%	2,306,200	47.0%
Contractual Services	1,654,071	1,500,850	110.2%	3,010,560	54.9%
Repair & Maintenance Services	930,654	785,493	118.5%	1,881,712	49.5%
Debt Service & Lease Payments	1,373,212	1,118,486	122.8%	2,182,216	62.9%
Reimbursement from Other Funds	(1,298,626)	(1,287,739)	100.8%	(2,597,247)	50.0%
Transfers To Other Funds	435,739	2,949,327	14.8%	543,569	80.2%
Capital (>\$25,000)	85,138	171,473	49.7%	2,373,700	3.6%
Other Expenditures	3,770,255	3,882,227	97.1%	9,436,966	40.0%
Total Expenditures	27,991,498	28,068,272	99.7%	61,289,141	45.7%
Total Unallocated Funds	2,754,293	708,646	388.7%	0	0.0%

- Consistent with the 2nd quarter of prior years, the General Fund shows a current year surplus as revenue includes property tax billings. The current year surplus is \$2.7 million.
- Local sales taxes are up over 8% over last year.
- With recent development activity, building permit revenue is up 27%.

Street Aid Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	\$287,224	\$295,259	97.3%	\$287,224	100.0%
State Shared Taxes	975,603	949,677	102.7%	1,893,391	51.5%
Property Taxes	526,008	508,038	103.5%	528,418	99.5%
Interest Income	92	243	37.9%	400	23.0%
Total Revenues	1,788,927	1,753,217	102.0%	2,709,433	66.0%
Expenditures:					
Repair & Maintenance Services	1,606,458	429,606	373.9%	2,400,000	66.9%
Other Expenditures	629	272	231.3%	0	0.0%
Total Expenditures	1,607,087	429,878	373.8%	2,400,000	67.0%
Total Unallocated Funds	181,840	1,323,339	13.7%	309,433	58.8%

- Gasoline taxes are almost 3% higher as the fee is set on gallons sold rather than price.
- Expenditures are primarily for paving activity.

Sanitation Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues				-	
Beginning Fund Balance	\$618,286	\$405,119	152.6%	\$618,286	100.0%
Grants	0	62,855	0.0%	0	0.0%
Sanitation Collection Services	2,585,535	2,431,270	106.3%	5,163,376	50.1%
Tipping Fees	1,603,408	1,005,808	159.4%	2,142,317	74.8%
Other Revenues	76,391	69,542	109.8%	520,084	14.7%
Total Revenues	4,883,620	3,974,594	122.9%	8,444,063	57.8%
Expenditures:					
Salaries & Wages	903,227	955,188	94.6%	2,014,614	44.8%
Employee Benefits	448,946	448,373	100.1%	898,236	50.0%
Utilities	33,735	34,008	99.2%	71,234	47.4%
Contractual Services	0	0	0.0%	10,000	0.0%
Repair & Maintenance Services	311,593	211,409	147.4%	261,382	119.2%
Debt Service & Lease Payments	507,078	437,102	116.0%	757,419	66.9%
Transfers To Other Funds	5,529	8,031	68.8%	589,080	0.9%
Other Expenditures	2,155,444	1,676,301	128.6%	3,237,668	66.6%
Total Expenditures	4,365,552	3,770,412	115.8%	7,839,633	55.7%
Total Unallocated Funds	518,068	204,182	253.7%	604,430	85.7%

- Collection services revenue is 6% higher than last year.
- Tipping fees are 59% higher than last year.
- Even with increased revenue, fund balance decreased by \$100,218 as expenditures exceeded revenue.

Road Impact Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	\$397,976	\$0	0.0%	\$397,976	100.0%
Interest Income	2,290	26	8,807.7%	0	0.0%
Road Impact Fees	4,227,497	1,244,917	339.6%	5,770,361	73.3%
Road Impact Credits	(92,072)	(28,975)	317.8%	0	0.0%
Total Revenues	4,535,691	1,215,968	373.0%	6,168,337	73.5%
Expenditures:					
Transfers To Other Funds	692,305	1,003,023	69.0%	2,739,169	25.3%
Other Expenditures	0	0	0.0%	300,000	0.0%
Total Expenditures	692,305	1,003,023	69.0%	3,039,169	22.8%
Total Unallocated Funds	3,843,386	212,945	1,804.9%	3,129,168	122.8%

FUND SUMMARY

• With recent development activity, road impact fees are almost 3 $\frac{1}{2}$ times collections this point last year.

Facilities Tax Fund

	Current YTD	Prior YTD	Percent Current YTD		Percent Current YTD
	Actuals	Actual	to Prior YTD	Budget	to Budget
Revenues					<u>g</u>
Beginning Fund Balance	\$6,717,764	\$6,253,611	107.4%	\$6,717,764	100.0%
Interest Income	4,569	6,481	70.5%	10,000	45.7%
Facilities Taxes	2,496,292	998,847	249.9%	2,110,407	118.3%
Total Revenues	9,218,625	7,258,939	127.0%	8,838,171	104.3%
Expenditures:					
Contractual Services	0	100	0.0%	0	0.0%
Repair & Maintenance Services	0	951	0.0%	0	0.0%
Capital (>\$25,000)	2,693,556	1,178,956	228.5%	4,996,733	53.9%
Other Expenditures	40,589	56,615	71.7%	288,701	14.1%
Total Expenditures	2,734,145	1,236,622	221.1%	5,285,434	51.7%
Total Unallocated Funds	6,484,480	6,022,317	107.7%	3,552,737	182.5%

- With recent development activity, facilities tax are 2 ½ times collections this point last year.
- Work continues on construction of Station 8.



Stormwater Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues	Hotalio	7101441	10111011115	Daagot	to Budgot
Beginning Fund Balance	\$4,783,235	\$5,511,065	86.8%	\$4,783,235	100.0%
Permits & Fees	40,403	38,887	103.9%	27,500	146.9%
Interest Income	4,819	6,270	76.9%	10,000	48.2%
Stormwater Fees	1,193,207	1,158,102	103.0%	2,400,000	49.7%
Other Revenues	23,391	17,177	136.2%	45,000	52.0%
Total Revenues	6,045,055	6,731,501	89.8%	7,265,735	83.2%
Expenditures:					
Salaries & Wages	376,002	329,726	114.0%	820,803	45.8%
Employee Benefits	183,848	161,748	113.7%	357,228	51.5%
Utilities	27,345	21,405	127.8%	47,217	57.9%
Contractual Services	127,719	57,599	221.7%	130,286	98.0%
Repair & Maintenance Services	33,260	37,319	89.1%	55,370	60.1%
Debt Service & Lease Payments	85,182	0	0.0%	232,154	36.7%
Capital (>\$25,000)	100,397	269,507	37.3%	2,846,000	3.5%
Other Expenditures	235,339	199,070	118.2%	615,250	38.3%
Total Expenditures	1,169,092	1,076,374	108.6%	5,104,308	22.9%
Total Unallocated Funds	4,875,963	5,655,127	86.2%	2,161,427	225.6%

FUND SUMMARY

• Stormwater fees are over 3% higher than last year.

Drug Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues	Aotuuis	Autuai	to i iioi i i ib	Daaget	to Baaget
Beginning Fund Balance	\$295,296	\$165,436	178.5%	\$295,296	100.0%
Interest Income	706	436	161.9%	1,000	70.6%
Drug Fines Received	111,954	15,548	720.1%	93,070	120.3%
Other Revenues	76,512	78,591	97.4%	79,091	96.7%
Total Revenues	484,468	260,011	186.3%	468,457	103.4%
Expenditures:					
Other Expenditures	43,555	56,467	77.1%	127,000	34.3%
Total Expenditures	43,555	56,467	77.1%	127,000	34.3%
Total Unallocated Funds	440,913	203,544	216.6%	341,457	129.1%

FUND SUMMARY

• Drug fine collections are higher than last year's total.

Hotel/Motel Tax Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues				<u> </u>	
Beginning Fund Balance	\$2,749,596	\$1,971,048	139.5%	\$2,749,596	100.0%
Interest Income	2,674	840	318.3%	2,000	133.7%
Hotel/Motel Taxes	1,646,597	1,577,296	104.4%	3,244,619	50.7%
Total Revenues	4,398,867	3,549,184	123.9%	5,996,215	73.4%
Expenditures:					
Contractual Services	54,949	59,503	92.3%	0	0.0%
Repair & Maintenance Services	0	24,900	0.0%	0	0.0%
Transfers To Other Funds	370,138	374,110	98.9%	1,126,678	32.9%
Capital (>\$25,000)	167,135	81,147	206.0%	712,956	23.4%
Other Expenditures	335,040	479,855	69.8%	767,131	43.7%
Total Expenditures	927,262	1,019,515	91.0%	2,606,765	35.6%
Total Unallocated Funds	3,471,605	2,529,669	137.2%	3,389,450	102.4%

FUND SUMMARY

• Hotel/Motel tax collections are 4% higher than last year.



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In Lieu of Parkland Fund

	Current	Prior	Percent		Percent
	YTD	YTD	Current YTD		Current YTD
	Actuals	Actual	to Prior YTD	Budget	to Budget
Revenues					
Beginning Fund Balance	\$2,494,076	\$0	0.0%	\$2,494,076	100.0%
Interest Income	2,666	394	676.6%	0	0.0%
In Lieu of Parkland Fees	1,750,640	66,240	2,642.9%	1,530,323	114.4%
Transfer From General Fund	0	2,280,119	0.0%	0	0.0%
Total Revenues	4,247,382	2,346,753	181.0%	4,024,399	105.5%
Total Unallocated Funds	4,247,382	2,346,753	181.0%	4,024,399	105.5%

- Over \$1.7 million has been collected in 2016 through the 2nd quarter.
- There are no expenditures currently budgeted for this fund in 2016.



Transit Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues				-	
Beginning Fund Balance	\$189,608	\$400,695	47.3%	\$189,608	100.0%
Grants	366,608	258,000	142.1%	1,140,841	32.1%
Interest Income	1,759	1,634	107.6%	2,900	60.7%
Transit Fares	49,249	53,154	92.7%	111,000	44.4%
Transfer From General Fund	435,740	669,208	65.1%	543,569	80.2%
Other Revenues	4,900	4,900	100.0%	10,000	49.0%
Total Revenues	1,047,864	1,387,591	75.5%	1,997,918	52.4%
Expenditures:					
Capital (>\$25,000)	58,725	55,415	106.0%	225,000	26.1%
Other Expenditures	799,531	955,344	83.7%	1,583,310	50.5%
Total Expenditures	858,256	1,010,759	84.9%	1,808,310	47.5%
Total Unallocated Funds	189,608	376,832	50.3%	189,608	100.0%

- An operating subsidy of \$543,569 is budgeted in 2016.
- Additional grant collections are anticipated for this fund.

CDBG Fund

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues					
Beginning Fund Balance	\$20,212	\$23,717	85.2%	\$20,212	100.0%
Grants	230,971	210,639	109.7%	274,706	84.1%
Interest Income	115	63	182.5%	100	115.0%
Total Revenues	251,298	234,419	107.2%	295,018	85.2%
Expenditures:					
Contractual Services	75,842	77,975	97.3%	122,706	61.8%
Repair & Maintenance Services	120,000	94,878	126.5%	150,000	80.0%
Other Expenditures	0	37,786	0.0%	2,000	0.0%
Total Expenditures	195,842	210,639	93.0%	274,706	71.3%
Total Unallocated Funds	55,456	23,780	233.2%	20,312	273.0%

FUND SUMMARY

• Grant revenues exceeds expenditures as outstanding receivables from 2015 have been collected in 2016.

Debt Service Fund

	Current YTD	Prior YTD	Percent Current YTD		Percent Current YTD
	Actuals	Actual	to Prior YTD	Budget	to Budget
Revenues				-	
Beginning Fund Balance	\$709	\$195,118	0.4%	\$709	100.0%
Property Taxes	7,232,613	6,350,472	113.9%	7,426,254	97.4%
Interest Income	1,909	915	208.6%	5,000	38.2%
Rebate on BAB/RZEDB Bonds	419,028	419,480	99.9%	825,401	50.8%
Transfer from Sanitation Fund	5,529	8,031	68.8%	606,544	0.9%
Transfer from Road Impact Fund	692,305	1,003,023	69.0%	2,739,169	25.3%
Transfer from Hotel/Motel Tax Fund	370,138	374,110	98.9%	1,126,678	32.9%
Transfer from Water & Sewer Fund	100,000	100,000	100.0%	200,000	50.0%
Total Revenues	8,822,231	8,451,149	104.4%	12,929,755	68.2%
Expenditures:					
Debt Service & Lease Payments	2,789,383	3,250,115	85.8%	12,924,146	21.6%
Total Expenditures	2,789,383	3,250,115	85.8%	12,924,146	21.6%
Total Unallocated Funds	6,032,848	5,201,034	116.0%	5,609	107,556.6%

FUND SUMMARY

• Consistent with the 2nd quarter of prior years, the General Fund shows a current year surplus as revenue includes property tax billings. The current year surplus is \$6,032,848.

Capital Projects Fund

	Current YTD	Prior YTD	Percent Current YTD		Percent Current YTD
	Actuals	Actual	to Prior YTD	Budget	to Budget
Revenues					
Beginning Fund Balance	(\$10,104,657)	(\$18,878,175)	53.5%	\$0	0.0%
Property Taxes	526,008	508,038	103.5%	0	0.0%
Grants	161,118	0	0.0%	0	0.0%
Interest Income	0	541	0.0%	0	0.0%
Facilities Taxes	673,923	460,900	146.2%	0	0.0%
Other Revenues	2,067,419	1,693,173	122.1%	0	0.0%
Total Revenues	(6,676,189)	(16,215,523)	41.2%	0	0.0%
Expenditures:					
Contractual Services	44,311	24,202	183.1%	0	0.0%
Repair & Maintenance Services	0	1,886	0.0%	0	0.0%
Capital (>\$25,000)	4,337,844	8,038,807	54.0%	0	0.0%
Other Expenditures	241,627	472,061	51.2%	0	0.0%
Total Expenditures	4,623,782	8,536,956	54.2%	0	0.0%
Total Unallocated Funds	(11,299,971)	(24,752,479)	45.7%	0	0.0%

FUND SUMMARY

• The City expects reimbursements from other funds and future bond proceeds to fund the deficit.

Water/Sewer Operations

	Current YTD	Prior YTD	Percent Current YTD		Percent Current YTD
_	Actuals	Actual	to Prior YTD	Budget	to Budget
Revenues					
Interest Income	\$12,231	\$24,682	49.6%	\$85,500	14.3%
Customer Service	14,297,662	12,899,085	110.8%	24,394,503	58.6%
Other Revenues	864,432	132,552	652.1%	228,800	377.8%
Total Revenues	15,174,325	13,056,319	116.2%	24,708,803	61.4%
Expenditures:					
Salaries & Wages	1,709,411	1,649,951	103.6%	3,891,979	43.9%
Employee Benefits	844,573	716,134	117.9%	1,593,639	53.0%
Utilities	816,794	769,826	106.1%	1,689,572	48.3%
Contractual Services	650,564	300,246	216.7%	529,500	122.9%
Repair & Maintenance Services	247,953	182,259	136.0%	346,732	71.5%
Debt Service & Lease Payments	321,015	342,977	93.6%	1,535,573	20.9%
Transfers To Other Funds	100,000	100,000	100.0%	200,000	50.0%
Capital (>\$25,000)	2,048,643	2,839,231	72.2%	5,171,107	39.6%
Other Expenditures	4,492,984	4,685,279	95.9%	8,220,204	54.7%
Total Expenditures	11,231,937	11,585,903	96.9%	23,178,306	48.5%
Total Unallocated Funds	3,942,388	1,470,416	268.1%	1,530,497	257.6%

FUND SUMMARY

• Customer service revenue, which comes from commercial and residential water and sewer bills, is over 10% higher than last year.

Water/Sewer Development Fees

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
Revenues	7101000	7.0.0.0.0			to Daaget
Interest Income	\$48,197	\$39,054	123.4%	\$0	0.0%
Customer Service	21,000	0	0.0%	0	0.0%
Access Fees	2,289,093	996,115	229.8%	0	0.0%
System Development Fees	1,245,228	636,132	195.7%	0	0.0%
Other Revenues	5,028	5,435	92.5%	0	0.0%
Total Revenues	3,608,546	1,676,736	215.2%	0	0.0%
Expenditures:					
Contractual Services	0	1,060	0.0%	0	0.0%
Debt Service & Lease Payments	469,678	513,959	91.4%	0	0.0%
Capital (>\$25,000)	60,927	11,004	553.7%	0	0.0%
Other Expenditures	(60)	(62)	96.8%	0	0.0%
Total Expenditures	530,545	525,961	100.9%	0	0.0%
Total Unallocated Funds	3,078,001	1,150,775	267.5%	0	0.0%

FUND SUMMARY

 Access fees and system development fees are approximately double collections last year.

On the Horizon

4/14/2016 Budget & Finance Committee – 2017 Budget Presentations continue

5/6/2016 Proposed Budget Distributed to BOMA

5/12/2016 Budget Hearings (as needed)

Finance Department Information

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