



October 24, 2016

Mr. John Allman
Director, Information Technology
City of Brentwood, Tennessee
615-371-7000

Reference: Motorola Proposal for the WCJCA

Dear Mr. Allman,

Tusa Consulting Services (TCS) is pleased to provide the Williamson County Joint Communications Authority with a recommendation for purchase of the Motorola proposal for a Public Safety Regional Radio Communications System (dated October 17, 2016) and subsequent Addendum received October 19, 2016. The cost breakout by municipality was as follows:

Total printed in proposal	\$30,613,024.00
Large System Discount	-\$8,118,024.00
Grand Total For System	\$22,495,000.00
System Upgrade Agreement (SUA II) Years 2-7	\$1,591,750.00
Post Warranty Maintenance Services Years 2-5	\$2,255,277.00
Grand Total For System + SUA II + Maintenance	\$26,342,027.00
Optional critical building coverage guarantee	\$1,300,000.00 (additional)
City of Franklin (with discount, no SUA II, no Maintenance)	\$4,517,449.00
City of Brentwood (with discount, no SUA II, no Maintenance)	\$4,041,598.00
Williamson County (with discount, no SUA II, no Maintenance)	\$13,935,953.00

Our behalf of the TCS team, we are excited by reaching this milestone and are looking forward to the implementation of the Public Safety Regional Radio Communications System.

Sincerely,

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