



March 14, 2016

Mr. Russ Truell, CFO City of Franklin, Tennessee 109 Third Avenue South Franklin, TN 37064

Dear Mr. Truell:

Please find enclosed the Consolidated Profit and Loss Statement for the Cool Springs Conference Center for period end February, 2016.

A summary of the financial and distribution date is as follows:

## COOL SPRINGS CONFERENCE CENTER

February, 2016

	CURRENT MONTH		
	ACTUAL	BUDGET	LAST YR
GROSS REVENE	539,652	498,547	476,028
HOUSE PROFIT	44,251	8,298	13,103
Less: FIXED EXPENSES	17,163	19,196	17,800
NET INCOME	27,088	(10,898)	(4,697)
Less: FF&E RESERVE 5% (PY 4%)	26,983	24,927	23,801
NET CASH FLOW	105	(35,825)	(28,499)

YEAR-TO-DATE			
ACTUAL	BUDGET	LAST YR	
4,356,134	3,841,035	4,127,369	
430,634	120,975	251,796	
137,547	153,568	154,355	
293,087	(32,593)	97,441	
217,819	192,053	206,368	
75.269	(224 646)	(108.928)	

TOTAL CURRENT BALANCE DUE TO OWNERS

105.00

TOTAL DUE TO/(FROM) CITY OF FRANKLIN

52.50

TOTAL DUE TO/(FROM) WILLIAMSON COUNTY

52.50

For the 2014/2015 fiscal year, the FF&E reserve was trued up later in the year. For comparison purposes, it is showing above as if it had been recorded at 5% last year.

The financial statements for the Cool Springs Conference Center, subject to routine year-end audit and adjustments, is true and correct in all material respects to the best of my knowledge.

Sincerely,

Randy Hansen Controller Michael Sanders General Manager