

City of Franklin, Tennessee
Tabulation of Submittals*

Purchasing Office Solicitation No.:		2017-014 (group employee insurance benefits)					
C:		vision benefits					
Notice to proposers published in the <i>Williamson Herald</i> on:		2/9/17					
Number of potential proposers that were notified of / that submitted a proposal in response to this request for proposals:		13 / 7					
Date and time proposal due and publicly opened:		March 16, 2017 2PM					
Present at opening of proposals:		Jake Davis of Cowan Benefits; Sara Sylvis, Tracy Harness, Laura Johnson and Shirley Gower of the City of Franklin Human Resources Department; and Natalie Keene, Suzanne Ward and Brian Wilcox of the City of Franklin					
Target meeting of BOMA at which recommendation is scheduled to be considered:		5/9/17					
Proposals received from:	Description of proposal:	Does the proposal include all required documents?	Does the proposal take any exceptions to the City's procurement solicitation?	Points allocated by proposal evaluation team (out of a possible 100, utilizing evaluation criteria as listed in RFP):	Points allocated by interview panel (out of a possible 100, utilizing evaluation criteria as listed in RFP):	Payment terms:	Proposal is valid and may be accepted through:
Aetna Life Insurance Company 151 Farmington Avenue Hartford, CT 06156 Perry Baines, Account Executive (615) 322-1602 BainesP@aetna.com	C	Yes	Yes (Indemnification - four clarifications)	88.00	not interviewed	net 30 days	7/1/2017
BlueCross BlueShield of Tennessee 1 Cameron Hill Circle Chattanooga, TN 37402 Scott Karner, Large Group Account Executive (615) 386-8555 Scott_Karner@bcbst.com	C	Yes	Yes (Indemnification Agreement, Standard City Ts & Cs: Assignment / Subcontracting, Confidentiality and Proprietary rights, Derivative Works, Waiver, Severability, Precedence, Indemnification, Additions / Modifications, Applicable Law, Termination, Breach, Default, Entire Agreement, Survival)	96.00	86.00	claims invoiced weekly; administration fees invoiced monthly	6/30/2017
Cigna Health and Life Insurance Company (CHLIC) 900 Cottage Grove Road Bloomfield, CT 06002 Allegiance Benefit Plan Management, Inc. 2806 South Garfield Street, PO Box 3018 Missoula, MT 59806-3018 Terence Clair, Senior New Business Manager (615) 595-3370 Terence.Clair@cigna.com	C	No (missing the CoF Std T's & C's, with vendor's contact info inserted)	Yes (Standard Ts & Cs: Precedence, also comments - assignment / subcontracting, indemnification, additions / modifications, applicable law, termination, breach, default, entire agreement; General Terms: see comments - damages, refusal to honor submittal, confidential and / or proprietary information, exceptions as marked)	90.00	82.00	net 30 days	6/30/2017
Humana 320 Seven Springs Way, Suite 200 Brentwood, Tennessee 37067 Rob Haire, Agency Relationship Manager Telephone: 615-585-6084 Email: rhaire@humana.com	C	Yes	Yes (General Ts and Cs: Use of subcontractors, refusal to honor submittal; Standard Ts and Cs: see comments - assignment and contracting, taxes, confidentiality and proprietary rights, arbitration / mediation, indemnification, termination, breach and default)	86.00	not interviewed	net 30 days	7/1/2017

*Shaded submittal is the submittal scored highest by the interview team

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National Vision Administrators, L.L.C. 1200 Route 46 West Clifton, New Jersey 07013-2440 Cindy Foster, Senior Director of Sales (615) 291-6824 cfoster@e-nva.com	C	Yes	Yes (Standard Ts and Cs: Indemnification and Indemnification Agreement; Plan Design deviations / enhancements - contact lens evaluation & fitting, lens option, additional pairs, overage discounts contact lenses)	87.00	not interviewed	net 30 days	7/1/2017
Spectera, Inc. (United Health Care) 9700 Health Care Lane, Minnetonka, MN 55343 Tamara Campbell 10 Cadillac Drive #200 Brentwood, TN 37027	C	No (addendum no. 2 not acknowledged)	Yes (Requests 60 days notice for termination; Indemnification Agreement; proposes to utilize the ASA agreement (unique to vision benefit claims administration))	82.00	not interviewed	net 30 days	not indicated
Vision Service Plan Insurance Company 3333 Quality Drive Rancho Cordova, CA 95670 Lisa Morgan, Account Executive 800.852.7600 x 5328 or 916.858.5328 Lisa.Morgan@vsp.com	C	Yes	Yes (Proposes their standard contract; Derivative works, Arbitration / Mediation; Termination)	87.00	not interviewed	net 30 days	7/1/2017

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