



HISTORIC
FRANKLIN
TENNESSEE

MEMORANDUM

MEMORANDUM

December 16, 2015

TO: Eric Stuckey, City Administrator

FROM: Russ Truell, ACA/CFO

RE: Local Sales Tax Report

The local sales tax remittance from the State of Tennessee for December was \$2,485,462 compared to \$2,327,025 for the same month in 2014, an increase of \$158,437, or 6.8%. [The December remittance is for sales tax collected during the month of October, representing the fourth month of the fiscal year on an accrual basis.] During the same period, the State of Tennessee sales tax collections were up 7.0% from the prior year.

Year-to-date, the City has received \$9.95 million compared to \$9.28 million in the previous year, a difference of \$668,635 or 7.2%. The State of Tennessee sales tax collections, year-to-date, are \$2.69 billion compared to \$2.50 billion in the prior year, a difference of \$184.9 million or 7.4%.

For budget comparisons, the City anticipated collections of \$9.86 million through four months of the fiscal year. Through the month of October, the City is \$91,069, or 0.9%, above budgeted collections. As a further comparison, the October collection of \$2.48 million compares to \$1.70 million in 2008, \$1.63 million in 2009, \$1.76 million in 2010, \$1.88 million in 2011, \$2.02 million in 2012 and \$2.11 million in 2013.

The local sales tax collections have increased year-over-year in 65 of the last 68 months reported.



TENNESSEE DEPARTMENT OF REVENUE

COUNTY EXECUTIVE/MAYOR
 WILLIAMSON COUNTY
 1320 W MAIN ST STE 125
 FRANKLIN TN 37064-3700

December 11, 2015

Month of: NOVEMBER
 Tot. Collections: \$8,668,088.98
 Cost of Admin: \$97,516.00
 Net Collections: \$8,570,572.98

The Department of Revenue has collected and allocated the above total during the month indicated from Local Option Sales Tax as follows:

COUNTY/CITY NAME	TOTAL COLLECTIONS	LESS ADMIN. COSTS	NET COLLECTIONS
WILLIAMSON COUNTY	\$312,899.61	\$3,520.12	\$309,379.49
FRANKLIN	\$5,078,266.96	\$57,130.50	\$5,021,136.46
FAIRVIEW	\$225,896.73	\$2,541.34	\$223,355.39
BRENTWOOD	\$2,488,173.06	\$27,991.95	\$2,460,181.11
SPRING HILL	\$370,984.10	\$4,173.57	\$366,810.53
THOMPSON STATION	\$118,418.65	\$1,332.21	\$117,086.44
NOLENVILLE	\$73,449.87	\$826.31	\$72,623.56

Note that we have deducted 1.125% state cost of administration leaving the net collections. The Department of Finance and Administration has been notified to issue a payment to the Trustee of your county in the amount of the net collections.

Please be aware that normal Local Option Sales Tax collections may fluctuate. This could be due to additional collections on assessments or reductions as a result of taxpayer refunds or returned checks. Should your collection amount increase significantly, it might be the result of an audit assessment.

For additional information regarding the allocation you may call the Division of Fiscal Services at (615) 532-8944 between 8:00 a.m. and 4:30 p.m., Monday through Friday, holidays excepted.



FOR IMMEDIATE RELEASE
Tuesday, December 15, 2015

CONTACT: Lola Potter
OFFICE: 615-532-8560

NOVEMBER REVENUES

NASHVILLE, Tenn. – Tennessee revenue collections for November continued to reflect economic growth. Finance and Administration Commissioner Larry Martin reported today that November collections were \$902.6 million, which is 9.58% more than November 2014.

"We believe the current fiscal year will show moderate growth, somewhat better than most recent post-recession years," Martin said. "Sales tax revenues are improved from last year, but economists aren't certain we will sustain this growth pattern. We won't know how after-Thanksgiving retail sales performed until this time next month.

"Franchise and excise taxes, which have been volatile in recent years, have been more than budgeted levels for the last three months."

On an accrual basis, November is the fourth month in the 2015-2016 fiscal year.

November collections were \$50.9 million more than the budgeted estimate. The general fund was over collected by \$42.6 million, and the four other funds that share in state tax collections were over collected by \$8.3 million.

Sales tax collections were \$34.6 million more than the estimate for November. The growth rate was positive 7.04%. Year-to-date the growth rate for four months is positive 7.37%.

Franchise and excise combined collections for November were \$41.1 million, which is \$4.9 million more than the budgeted estimate of \$36.2 million. Year-to-date the growth rate for four months is 24.00%.

Gasoline and motor fuel collections were \$4.3 million more than the budgeted estimate of \$72.0 million. For four months year-to-date collections are \$15.4 million more than the budgeted estimate.

Tobacco tax collections for the month were over collected by \$2.9 million.

Privilege tax collections were \$0.2 million less than the budgeted estimate of \$21.3 million.

Inheritance and Estate taxes were over collected by \$2.4 million for the month. Year-to-date collections for four months are \$7.5 million more than the budgeted estimate.

- MORE -

Business tax collections were \$1.9 million less than the November estimate.

All other taxes were over collected by a net of \$3.9 million.

Year-to-date collections for four months were \$274.2 million more than the budgeted estimate. The general fund was over collected by \$250.5 million and the four other funds were over collected by \$23.7 million.

The budgeted revenue estimates for 2015-2016 are based on the State Funding Board's consensus recommendation of December 16th, 2014 and adopted by the first session of the 109th General Assembly in April 2015. Also incorporated in the estimates are any changes in revenue enacted during the 2015 session of the General Assembly. These estimates are available on the state's website at <http://www.tn.gov/finance/news/category/revenues>.

###

Table 1
Revenue Collections by Fund
November
2015-2016

Fund	2015				2014 Actual	2015	
	Actual	Budgeted	B/(W)	Percent		B/(W)	Percent
General Fund	\$733,345,000	\$690,723,000	\$42,622,000	6.17%	\$667,237,000	\$66,108,000	9.91%
Highway Fund	60,715,000	56,527,000	4,188,000	7.41%	56,047,000	4,668,000	8.33%
Sinking Fund	34,200,000	33,856,000	344,000	1.02%	31,126,000	3,074,000	9.88%
City & County Fund	70,750,000	66,998,000	3,752,000	5.60%	65,661,000	5,089,000	7.75%
Earmarked Fund	3,584,000	3,584,000	0	0.00%	3,583,000	1,000	0.03%
Total	\$902,594,000	\$851,688,000	\$50,906,000	5.98%	\$823,654,000	\$78,940,000	9.58%

Revenue Collections by Tax
November
2015-2016

Tax Source	2015				2014 Actual	2015	
	Actual	Budgeted	B/(W)	Percent		B/(W)	Percent
Franchise & Excise	\$41,110,000	\$36,200,000	\$4,910,000	13.56%	\$16,137,000	\$24,973,000	154.76%
Income	1,437,000	1,077,000	360,000	33.43%	1,277,000	160,000	12.53%
Inheritance & Estate	5,043,000	2,622,000	2,421,000	92.33%	6,715,000	(1,672,000)	-24.90%
Gasoline	56,689,000	52,483,000	4,206,000	8.01%	50,827,000	5,862,000	11.53%
Petroleum Special	5,862,000	5,598,000	264,000	4.72%	5,315,000	547,000	10.29%
Tobacco	23,816,000	20,921,000	2,895,000	13.84%	18,548,000	5,268,000	28.40%
Beer	1,491,000	1,414,000	77,000	5.45%	1,524,000	(33,000)	-2.17%
Motor Vehicle Registration	20,575,000	18,036,000	2,539,000	14.08%	20,071,000	504,000	2.51%
Motor Vehicle Title	1,919,000	1,267,000	652,000	51.46%	938,000	981,000	104.58%
Mixed Drink	8,441,000	7,287,000	1,154,000	15.84%	7,373,000	1,068,000	14.49%
Business	2,631,000	4,520,000	(1,889,000)	-41.79%	4,570,000	(1,939,000)	-42.43%
Privilege	21,078,000	21,283,000	(205,000)	-0.96%	22,633,000	(1,555,000)	-6.87%
Gross Receipts	(198,000)	12,000	(210,000)	-1750.00%	(287,000)	89,000	31.01%
TVA - In Lieu of Tax Payments	28,454,000	29,062,000	(608,000)	-2.09%	28,623,000	(169,000)	-0.59%
Alcoholic Beverage	5,021,000	4,947,000	74,000	1.50%	5,006,000	15,000	0.30%
Sales and Use	665,383,000	630,813,000	34,570,000	5.48%	621,620,000	43,763,000	7.04%
Motor Vehicle Fuel	13,737,000	13,911,000	(174,000)	-1.25%	12,563,000	1,174,000	9.34%
Severance	105,000	222,000	(117,000)	-52.70%	189,000	(84,000)	-44.44%
Coin-operated Amusement	0	13,000	(13,000)	-100.00%	12,000	(12,000)	NA
Unauthorized Substance	0	0	0	NA	0	0	NA
Total	\$902,594,000	\$851,688,000	\$50,906,000	5.98%	\$823,654,000	\$78,940,000	9.58%

Table 2
Revenue Collections by Fund
Year-to-Date
August - November
2015-2016

Fund	2015 - 2016				2014-2015	2015-2016	
	Actual	Budgeted	B/(W)	Percent	Actual	B/(W)	Percent
General Fund	\$3,290,971,000	\$3,040,518,000	\$250,453,000	8.24%	\$3,052,997,000	\$237,974,000	7.79%
Highway Fund	237,206,000	230,386,000	6,820,000	2.96%	232,739,000	4,467,000	1.92%
Sinking Fund	136,960,000	135,793,000	1,167,000	0.86%	124,748,000	12,212,000	9.79%
City & County Fund	325,622,000	309,890,000	15,732,000	5.08%	293,976,000	31,646,000	10.76%
Earmarked Fund	14,333,000	14,334,000	(1,000)	-0.01%	14,334,000	(1,000)	-0.01%
Total	\$4,005,092,000	\$3,730,921,000	\$274,171,000	7.35%	\$3,718,794,000	\$286,298,000	7.70%

Revenue Collections by Tax
Year-to-Date
August - November
2015-2016

Tax Source	2015 - 2016				2014-2015	2015-2016	
	Actual	Budgeted	B/(W)	Percent	Actual	B/(W)	Percent
Franchise & Excise	\$491,085,000	\$402,900,000	\$88,185,000	21.89%	\$396,039,000	\$95,046,000	24.00%
Income	12,468,000	7,613,000	4,855,000	63.77%	9,947,000	2,521,000	25.34%
Inheritance & Estate	22,082,000	14,610,000	7,472,000	51.14%	34,585,000	(12,503,000)	-36.15%
Gasoline	223,270,000	209,963,000	13,307,000	6.34%	209,778,000	13,492,000	6.43%
Petroleum Special	22,814,000	22,130,000	684,000	3.09%	21,718,000	1,096,000	5.05%
Tobacco	89,892,000	84,087,000	5,805,000	6.90%	89,292,000	600,000	0.67%
Beer	6,277,000	6,023,000	254,000	4.22%	6,268,000	9,000	0.14%
Motor Vehicle Registration	84,458,000	77,903,000	6,555,000	8.41%	82,154,000	2,304,000	2.80%
Motor Vehicle Title	6,890,000	5,878,000	1,012,000	17.22%	4,146,000	2,744,000	66.18%
Mixed Drink	31,441,000	28,220,000	3,221,000	11.41%	27,820,000	3,621,000	13.02%
Business	15,670,000	15,070,000	600,000	3.98%	21,438,000	(5,768,000)	-26.91%
Privilege	98,380,000	88,484,000	9,896,000	11.18%	101,989,000	(3,609,000)	-3.54%
Gross Receipts	8,576,000	13,285,000	(4,709,000)	-35.45%	13,382,000	(4,806,000)	-35.91%
TVA - In Lieu of Tax Payments	121,280,000	121,507,000	(227,000)	-0.19%	118,070,000	3,210,000	2.72%
Alcoholic Beverage	19,221,000	18,297,000	924,000	5.05%	18,027,000	1,194,000	6.62%
Sales and Use	2,693,559,000	2,558,131,000	135,428,000	5.29%	2,508,594,000	184,965,000	7.37%
Motor Vehicle Fuel	57,153,000	55,792,000	1,361,000	2.44%	54,575,000	2,578,000	4.72%
Severance	540,000	954,000	(414,000)	-43.40%	909,000	(369,000)	-40.59%
Coin-operated Amusement	36,000	74,000	(38,000)	-51.35%	63,000	(27,000)	-42.86%
Unauthorized Substance	0	0	0	NA	0	0	NA
Total	\$4,005,092,000	\$3,730,921,000	\$274,171,000	7.35%	\$3,718,794,000	\$286,298,000	7.70%