



HISTORIC
FRANKLIN
TENNESSEE

MEMORANDUM

MEMORANDUM

May 11, 2016

TO: Eric Stuckey, City Administrator
FROM: Russ Truell, ACA/CFO
RE: Local Sales Tax Report

The local sales tax remittance from the State of Tennessee for May was \$2,689,471 compared to \$2,479,918 for the same month in 2015, an increase of \$209,553 or 8.5%. [The May remittance is for sales tax collected during the month of March, representing the eighth month of the fiscal year on an accrual basis.] During the same period, the State of Tennessee sales tax collections were up 8.5% from the prior year.

Year-to-date, the City has received \$23.3 million compared to \$21.4 million in the previous year, a difference of \$1,818,080 or 8.5%. The State of Tennessee sales tax collections, year-to-date, are \$6.15 billion compared to \$5.70 billion in the prior year, a difference of \$453.7 million or 7.9%.

For budget comparisons, the City anticipated collections of \$22.8 million through nine months of the fiscal year. Through the month of March, the City is \$481,381, or 2.1%, above budgeted collections. As a further comparison, the March collection of \$2.68 million compares to \$1.82 million in 2010, \$1.97 million in 2011, \$2.19 million in 2012, \$2.26 million in 2013 and \$2.42 million in 2014.

The local sales tax collections have increased year-over-year in 69 of the last 72 months reported.



TENNESSEE DEPARTMENT OF REVENUE

COUNTY EXECUTIVE/MAYOR
 WILLIAMSON COUNTY
 1320 W MAIN ST STE 125
 FRANKLIN TN 37064-3700

May 9, 2016
 Month of: APRIL
 Tot. Collections: \$9,320,630.55
 Cost of Admin: \$104,857.10
 Net Collections: \$9,215,773.45

The Department of Revenue has collected and allocated the above total during the month indicated from Local Option Sales Tax as follows:

COUNTY/CITY NAME	TOTAL COLLECTIONS	LESS ADMIN. COSTS	NET COLLECTIONS
WILLIAMSON COUNTY	\$299,213.38	\$3,366.15	\$295,847.23
FRANKLIN	\$5,495,094.67	\$61,819.82	\$5,433,274.85
FAIRVIEW	\$228,840.05	\$2,574.45	\$226,265.60
BRENTWOOD	\$2,655,043.67	\$29,869.24	\$2,625,174.43
SPRING HILL	\$399,869.95	\$4,498.54	\$395,371.41
THOMPSON STATION	\$164,168.67	\$1,846.90	\$162,321.77
NOLENSVILLE	\$78,400.16	\$882.00	\$77,518.16

Note that we have deducted 1.125% state cost of administration leaving the net collections. The Department of Finance and Administration has been notified to issue a payment to the Trustee of your county in the amount of the net collections.

Please be aware that normal Local Option Sales Tax collections may fluctuate. This could be due to additional collections on assessments or reductions as a result of taxpayer refunds or returned checks. Should your collection amount increase significantly, it might be the result of an audit assessment.

For additional information regarding the allocation you may call the Division of Fiscal Services at (615) 532-8944 between 8:00 a.m. and 4:30 p.m., Monday through Friday, holidays excepted.



Department of
**Finance &
Administration**

FOR IMMEDIATE RELEASE
Wednesday, May 11, 2016

CONTACT: Lola Potter
OFFICE: 615-532-8560

APRIL REVENUES

NASHVILLE, Tenn. – Tennessee tax revenues exceeded budgeted estimates in April. Department of Finance and Administration Commissioner Larry Martin today announced that overall April revenues were \$1.8 billion, which is \$185.0 million more than the state budgeted.

“Total reported revenues in April reflect significant improvement over this time last year in both sales and business taxes,” Martin said. “While franchise and excise taxes and income tax revenues are typically large in the month of April, much of the state’s revenue growth is a result of strong sales taxes, reflecting consumer confidence in Tennessee.”

On an accrual basis, April is the ninth month in the 2015-2016 fiscal year.

General fund revenues were more than the budgeted estimates in the amount of \$165.9 million while the four other funds that share in state tax revenues were \$19.1 million more than the estimates.

Sales taxes were \$37.7 million more than the estimate for April and were 8.46% more than April 2015. April collections reflect retail business activity that occurred in March. For nine months revenues are \$311.5 million higher than estimated. The year-to-date growth rate for nine months was 7.96%.

Franchise and excise taxes combined were \$82.5 million higher than the budgeted estimate in April and the growth rate over April 2015 was 2.09%. For nine months revenues are \$293.6 million more than the estimate and the year-to-date growth rate is 4.62%. However, adjusting a large one-time payment received last year, the underlying growth rate is positive 14.75%.

- MORE -

Gasoline and motor fuel revenues for April increased by 18.25% compared to April 2015 and were \$9.9 million more than the budgeted estimate of \$70.6 million. For nine months revenues have exceeded estimates by \$33.1 million.

Tobacco taxes were \$1.2 million less than the April budgeted estimate of \$21.8 million. For nine months they are \$10.8 million more than the budgeted estimate.

Inheritance and estate taxes were \$6.7 million more than the April estimate. On a year-to-date basis revenues for nine months are \$15.1 million more than the budgeted estimate.

Hall income taxes for April were \$35.7 million more than the budgeted estimate. For nine months collections are \$44.6 million more than the budgeted estimate.

Privilege taxes were \$6.5 million more than the April estimate and on a year-to-date basis, August through April, revenues are \$23.3 million more than the estimate.

Business taxes were \$4.2 million more than the April estimate. For nine months revenues are \$10.8 million more than the budgeted estimate.

All other taxes exceeded estimates by a net of \$3.0 million.

Year-to-date revenues for nine months were \$757.1 million more than the budgeted estimate. The general fund recorded \$698.4 million more than budgeted estimates and the four other funds were \$58.7 million more than the budgeted estimate.

The budgeted revenue estimates for 2015-2016 are based on the State Funding Board's consensus recommendation of December 16, 2014 and adopted by the first session of the 109th General Assembly in April 2015. Also incorporated in the estimates are any changes in revenue enacted during the 2015 session of the General Assembly. These estimates are available on the state's website at <http://www.tn.gov/finance/article/fa-budget-rev>.

###

Table 1
Revenue Collections by Fund
April
2015-2016

Fund	2016				2015 Actual	2016	
	Actual	Budgeted	B/(W)	Percent		B/(W)	Percent
General Fund	\$1,531,304,000	\$1,365,437,000	\$165,867,000	12.15%	\$1,451,320,000	\$79,984,000	5.51%
Highway Fund	67,365,000	67,015,000	350,000	0.52%	62,077,000	5,288,000	8.52%
Sinking Fund	34,766,000	34,351,000	415,000	1.21%	31,565,000	3,201,000	10.14%
City & County Fund	165,197,000	146,787,000	18,410,000	12.54%	156,750,000	8,447,000	5.39%
Earmarked Fund	3,584,000	3,584,000	0	0.00%	3,582,000	2,000	0.06%
Total	\$1,802,216,000	\$1,617,174,000	\$185,042,000	11.44%	\$1,705,294,000	\$96,922,000	5.68%

Revenue Collections by Tax
April
2015-2016

Tax Source	2016				2015 Actual	2016	
	Actual	Budgeted	B/(W)	Percent		B/(W)	Percent
Franchise & Excise	\$526,224,000	\$443,700,000	\$82,524,000	18.60%	\$515,466,000	\$10,758,000	2.09%
Income	260,962,000	225,216,000	35,746,000	15.87%	255,916,000	5,046,000	1.97%
Inheritance & Estate	9,794,000	3,126,000	6,668,000	213.31%	4,967,000	4,827,000	97.18%
Gasoline	57,435,000	48,768,000	8,667,000	17.77%	46,796,000	10,639,000	22.73%
Petroleum Special	5,849,000	5,281,000	568,000	10.76%	5,022,000	827,000	16.47%
Tobacco	20,579,000	21,783,000	(1,204,000)	-5.53%	24,300,000	(3,721,000)	-15.31%
Beer	1,221,000	1,361,000	(140,000)	-10.29%	1,379,000	(158,000)	-11.46%
Motor Vehicle Registration	32,897,000	30,108,000	2,789,000	9.26%	31,513,000	1,384,000	4.39%
Motor Vehicle Title	2,366,000	1,740,000	626,000	35.98%	1,169,000	1,197,000	102.40%
Mixed Drink	8,185,000	8,004,000	181,000	2.26%	7,609,000	576,000	7.57%
Business	66,052,000	61,860,000	4,192,000	6.78%	62,553,000	3,499,000	5.59%
Privilege	31,357,000	24,887,000	6,470,000	26.00%	27,385,000	3,972,000	14.50%
Gross Receipts	8,000	44,000	(36,000)	-81.82%	29,000	(21,000)	-72.41%
TVA - In Lieu of Tax Payments	28,454,000	29,062,000	(608,000)	-2.09%	28,623,000	(169,000)	-0.59%
Alcoholic Beverage	5,586,000	5,162,000	424,000	8.21%	5,017,000	569,000	11.34%
Sales and Use	727,974,000	690,304,000	37,670,000	5.46%	671,196,000	56,778,000	8.46%
Motor Vehicle Fuel	17,190,000	16,551,000	639,000	3.86%	16,234,000	956,000	5.89%
Severance	83,000	211,000	(128,000)	-60.66%	115,000	(32,000)	-27.83%
Coin-operated Amusement	0	6,000	(6,000)	-100.00%	5,000	(5,000)	-100.00%
Unauthorized Substance	0	0	0	NA	0	0	NA
Total	\$1,802,216,000	\$1,617,174,000	\$185,042,000	11.44%	\$1,705,294,000	\$96,922,000	5.68%

Table 2
Revenue Collections by Fund
Year-to-Date
August - April
2015-2016

Fund	2015 - 2016				2014-2015	2015-2016	
	Actual	Budgeted	B/(W)	Percent	Actual	B/(W)	Percent
General Fund	\$8,415,796,000	\$7,717,414,000	\$698,382,000	9.05%	\$7,925,603,000	\$490,193,000	6.18%
Highway Fund	535,126,000	526,104,000	9,022,000	1.71%	523,870,000	11,256,000	2.15%
Sinking Fund	309,030,000	306,161,000	2,869,000	0.94%	281,015,000	28,015,000	9.97%
City & County Fund	797,428,000	750,597,000	46,831,000	6.24%	740,409,000	57,019,000	7.70%
Earmarked Fund	32,251,000	32,251,000	0	0.00%	32,250,000	1,000	0.00%
Total	\$10,089,631,000	\$9,332,527,000	\$757,104,000	8.11%	\$9,503,147,000	\$586,484,000	6.17%

Revenue Collections by Tax
Year-to-Date
August - April
2015-2016

Tax Source	2015 - 2016				2014-2015	2015-2016	
	Actual	Budgeted	B/(W)	Percent	Actual	B/(W)	Percent
Franchise & Excise	\$1,779,092,000	\$1,485,500,000	\$293,592,000	19.76%	\$1,700,458,000	\$78,634,000	4.62%
Income	300,804,000	256,231,000	44,573,000	17.40%	289,500,000	11,304,000	3.90%
Inheritance & Estate	45,733,000	30,626,000	15,107,000	49.33%	66,861,000	(21,128,000)	-31.60%
Gasoline	485,443,000	459,498,000	25,945,000	5.65%	462,400,000	23,043,000	4.98%
Petroleum Special	49,769,000	48,262,000	1,507,000	3.12%	47,700,000	2,069,000	4.34%
Tobacco	191,950,000	181,160,000	10,790,000	5.96%	194,634,000	(2,684,000)	-1.38%
Beer	12,902,000	12,684,000	218,000	1.72%	12,745,000	157,000	1.23%
Motor Vehicle Registration	204,725,000	192,275,000	12,450,000	6.48%	196,884,000	7,841,000	3.98%
Motor Vehicle Title	16,574,000	13,214,000	3,360,000	25.43%	8,749,000	7,825,000	89.44%
Mixed Drink	69,736,000	64,561,000	5,175,000	8.02%	62,374,000	7,362,000	11.80%
Business	113,436,000	102,642,000	10,794,000	10.52%	109,992,000	3,444,000	3.13%
Privilege	214,809,000	191,525,000	23,284,000	12.16%	207,300,000	7,509,000	3.62%
Gross Receipts	8,787,000	13,534,000	(4,747,000)	-35.07%	13,417,000	(4,630,000)	-34.51%
TVA - In Lieu of Tax Payments	263,550,000	266,815,000	(3,265,000)	-1.22%	261,185,000	2,365,000	0.91%
Alcoholic Beverage	45,881,000	43,787,000	2,094,000	4.78%	42,413,000	3,468,000	8.18%
Sales and Use	6,155,556,000	5,844,019,000	311,537,000	5.33%	5,701,861,000	453,695,000	7.96%
Motor Vehicle Fuel	129,732,000	124,090,000	5,642,000	4.55%	122,884,000	6,848,000	5.57%
Severance	1,085,000	2,001,000	(916,000)	-45.78%	1,696,000	(611,000)	-36.03%
Coin-operated Amusement	67,000	103,000	(36,000)	-34.95%	94,000	(27,000)	-28.72%
Unauthorized Substance	0	0	0	NA	0	0	NA
Total	\$10,089,631,000	\$9,332,527,000	\$757,104,000	8.11%	\$9,503,147,000	\$586,484,000	6.17%