

**City of Franklin, Tennessee**  
**Tabulation of Submittals**\*

<b>Purchasing Office Solicitation No.:</b>		<b>2018-016 (third-party administrator services for workers compensation self-insurance program)</b>												
<b>Notice to proposers published in the Williamson Herald on:</b>		3/29/18												
<b>Number of potential proposers that were notified of / that submitted a proposal in response to this request for proposals:</b>		7 / 4												
<b>Date and time proposal due and publicly opened:</b>		4/26/18 2:00 PM												
<b>Present at opening of proposals:</b>		Sara E. Sylvis and Chris Edwards of the City of Franklin HR Department; and Natalie Keene, Suzanne Ward and Brian Wilcox of the City of Franklin Purchasing Office												
<b>Target meeting of BOMA at which recommendation is scheduled to be considered:</b>		6/12/18												
Proposals received from:	Does the proposal include all required documents?	Does the proposal take any exceptions to the City's procurement solicitation?	life-of-claim claims management				life-of-contract claims management				Payment terms:	Proposal is valid and may be accepted through:		
			Pricing options offered:	Total estimated fee for required services (claims & litigation mgmt, loss control and managed care), using estimated volumes, for two-year term of award:	Average points allocated by proposal evaluation team (out of a possible 100, utilizing evaluation criteria as listed in RFP):	Average points allocated by interview panel (out of a possible 100, utilizing evaluation criteria as listed in RFP):	Pricing options offered:	Total estimated fee for required services (claims & litigation mgmt, loss control and managed care), using estimated volumes for two-year term of award:	Average points allocated by proposal evaluation team (out of a possible 100, utilizing evaluation criteria as listed in RFP):	Average points allocated by interview panel (out of a possible 100, utilizing evaluation criteria as listed in RFP):				
Action Claims Administrators 1201 Military Road #223 Benton, Arkansas 72105 Chad Alexander, Vice President 855/284-5931 ext. 708 calexander@actionclaimsadministrators.com	Yes	No	not quoted	not quoted	not quoted	not quoted		flat fee	\$201,628.00	32.04		not interviewed	net 30 days	7/15/2018
								per claim	\$97,248.00	44.95				
Cannon Cochran Management Services, Inc. (CCMSI) Two International Plaza Dr., Suite 301 Nashville, TN 37217 Wendy Lanphere, National Sales Executive 615/361-0069 wlanphere@ccmsi.com	Yes	No	per claim	\$146,012.00	94.01	64.01		per claim	\$141,500.00	87.15	57.15		net 30 days	6/30/2018
PMA Management Corp. 535 Marriott Drive, Suite 230 Nashville, TN 37214 Brad Wilson, Account Executive 804/967-5699 (0); 804/928-6580 (M) brad_wilson@pmagroup.com	Yes	Yes	flat fee	\$164,106.00	96.37	93.03		flat fee	\$151,156.00	91.05	87.72		net 30 days	7/24/2018
			per claim	\$140,256.00	100.00	96.67		per claim	\$132,376.00	93.33	90.00			
Underwriters Safety & Claims 1700 Eastpoint Parkway Louisville, KY 40223 Terry Banaszak, VP - TPA Services 502-489-6224 terryb@uscky.com	Yes	No	not quoted	not quoted	not quoted	not quoted		flat fee	\$97,066.00	60.00		not interviewed	net 30 days	12/31/2018

\*Staff recommendation is to reject all proposals.