

City of Franklin, Tennessee
Tabulation of Submittals*

Purchasing Office Solicitation No.:		2019-011 (third-party administrator services for workers compensation self-insurance program)									
Notice to proposers published in the Williamson Herald on:		3/7/19									
Number of potential proposers that were notified of / that submitted a proposal in response to this request for proposals:		10 / 5									
Date and time proposal due and publicly opened:		4/9/19 2:00 PM									
Present at opening of proposals:		Tim Napier, Sara Sylvis and Kevin Townsel of the City of Franklin HR Department; and Leslie Pewitt and Suzanne Ward of the City of Franklin Purchasing Office									
Target meeting of BOMA at which recommendation is scheduled to be considered:		5/28/19									
Proposals received from:	Does the proposal include all required documents?	Does the proposer take any exceptions to the City's procurement solicitation?	Pricing options offered:	life-of-claim claims management			life-of-contract claims management			Payment terms:	Proposal is valid and may be accepted through:
				Total estimated annualized fee for years 1-2 for required services (claims & litigation management, loss control, managed care), using recent annual volumes:	Average points allocated by proposal evaluation team (out of a possible 100, utilizing evaluation criteria as listed in RFP):	Average points allocated by interview panel (out of a possible 100, utilizing evaluation criteria as listed in RFP):	Total estimated annualized fee for years 1-2 for required services (claims & litigation management, loss control, managed care), using recent annual volumes:	Average points allocated by proposal evaluation team (out of a possible 100, utilizing evaluation criteria as listed in RFP):	Average points allocated by interview panel (out of a possible 100, utilizing evaluation criteria as listed in RFP):		
Action Claims Administrators 1201 Military Road #223 Benton, Arkansas 72105 Chad Alexander, Vice President 855-284-5931, ext. 708 calexander@actionclaimsadministrators.com	Yes	Proposer takes no exceptions	flat fee	\$67,937.00	68.67	not interviewed	\$60,937.00	69.04	not interviewed	net 30 days	8/15/2019
			per claim	not quoted	n/a	not interviewed	not quoted	n/a	not interviewed		
Brentwood Services Administrators, Inc. 104 Continental Place, Suite 200 Brentwood, TN 37027 John Smitherman, Senior Vice President 615-714-6684 john.smitherman@bwood.com	Yes (and provided proposed service agreement)	Proposer takes no exceptions	flat fee	\$61,275.00	81.22	67.82	\$61,275.00	79.61	66.21	net 30 days	12/31/2019
			per claim	\$58,885.00	82.00	68.60	\$58,885.00	80.32	66.92		
CorVel Enterprise Comp Inc. 2010 Main Street, Ste 600 Irvine, CA 92614 Jason Wheeler, Account Executive C: 770-547-7692 jason_wheeler@corvel.com	Yes (and provided Sample Special Handling Instruction Agreement)	Proposer takes no exceptions	flat fee	not quoted	n/a	n/a	not quoted	n/a	n/a	net 30 days	10/9/2019
			per claim	\$59,442.00	86.81	89.41	\$53,942.00	87.00	89.60		
Johnston & Associates 830 Crescent Centre Drive, Suite 220 Franklin, TN 37067 Addam Arrington, National Account Executive C: 615-347-1822; O: 615-373-1788 addam.arrington@johnstonandassoc.com	Yes (and provided proposed service agreement)	Proposer takes no exceptions	flat fee	\$70,499.00	71.04	not interviewed	\$70,499.00	69.64	not interviewed	net 30 days	6/30/2019
			per claim	not quoted	n/a	n/a	not quoted	n/a	n/a		
PMA Management Corp. 535 Marriott Drive, Suite 230 Nashville, TN 37214 Brad Wilson, Account Executive C: 804-928-6580; O: 804-967-5699 brad_wilson@pmagroup.com	Yes (and provided proposed agreement)	Proposer takes seven (7) exceptions; in addition, City notes proposal does not hold pricing for extensions, if exercised.	flat fee	\$82,053.00	88.35	91.95	\$75,578.00	88.27	91.87	net 30 days	7/8/2019
			per claim	\$81,258.00	88.49	97.41	\$73,978.00	88.58	92.18		

*Shaded submittal is the submittal scored highest by the interview team