

January 15, 2016

Franklin Marriott Cool Springs 700 Cool Springs Boulevard Franklin, TN 37067 t: 615.261.6100 f: 615.261.6161 Marriott.com/BNACS

Mr. Russ Truell, CFO City of Franklin, Tennessee 109 Third Avenue South Franklin, TN 37064

Dear Mr. Truell:

Please find enclosed the Consolidated Profit and Loss Statement for the Cool Springs Conference Center for period end December 2015.

A summary of the financial and distribution date is as follows:

## COOL SPRINGS CONFERENCE CENTER

December, 2015

	C	URRENT MO	NTH
	ACTUAL	BUDGET	LAST YR
GROSS REVENE	878,415	827,430	816,051
HOUSE PROFIT	241,771	208,184	194,563
Less: FIXED EXPENSES	16,785	19,196	17,931
NET INCOME	224,986	188,988	176,632
Less: FF&E RESERVE 5% (PY 4%)	43,933	41,372	40,803
NET CASH FLOW	181,053	147,616	135,829

	YEAR-TO-DATE				
ACTUAL		BUDGET	LAST YR		
	3,306,040	2,865,655	3,303,406		
	381,011	117,144	300,111		
	108,616	115,176	118,694		
	272,395	1,968	181,417		
	165,314	143,283	165,170		
	107,081	(141,315)	16,247		

TOTAL CURRENT BALANCE DUE TO OWNERS

181,053.00

TOTAL DUE TO CITY OF FRANKLIN

90,526.50

TOTAL DUE TO WILLIAMSON COUNTY

90,526.50

For the 2014/2015 fiscal year, the FF&E reserve was trued up later in the year. For comparison purposes, it is showing above as if it had been recorded at 5% last year.

The financial statements for the Cool Springs Conference Center, subject to routine year-end audit and adjustments, is true and correct in all material respects to the best of my knowledge.

Sincerely,

Randy Hansen Controller Michael Sanders General Manager