



HISTORIC
FRANKLIN
TENNESSEE

MEMORANDUM

MEMORANDUM

January 8, 2015

TO: Eric Stuckey, City Administrator

FROM: Russ Truell, ACA/CFO

RE: Local Sales Tax Report

The local sales tax remittance from the State of Tennessee for January was \$2,579,785 compared to \$2,399,941 for the same month in 2014, an increase of \$179,845, or 7.5%. [The January remittance is for sales tax collected during the month of November, representing the fifth month of the fiscal year on an accrual basis.] During the same period, the State of Tennessee sales tax collections were up 6.2% from the prior year.

Year-to-date, the City has received \$12.53 million compared to \$11.68 million in the previous year, a difference of \$848,479 or 7.3%. The State of Tennessee sales tax collections, year-to-date, are \$3.34 billion compared to \$3.12 billion in the prior year, a difference of \$222.9 million or 7.1%.

For budget comparisons, the City anticipated collections of \$12.41 million through five months of the fiscal year. Through the month of November, the City is \$121,646, or 1.0%, above budgeted collections. As a further comparison, the November collection of \$2.48 million compares to \$1.81 million in 2008, \$1.73 million in 2009, \$1.89 million in 2010, \$1.99 million in 2011, \$2.17 million in 2012 and \$2.41 million in 2013.

The local sales tax collections have increased year-over-year in 66 of the last 69 months reported.



TENNESSEE DEPARTMENT OF REVENUE

COUNTY EXECUTIVE/MAYOR
 WILLIAMSON COUNTY
 1320 W MAIN ST STE 125
 FRANKLIN TN 37064-3700

January 8, 2016

Month of: DECEMBER
 Tot. Collections: \$8,847,296.81
 Cost of Admin: \$99,532.08
 Net Collections: \$8,747,764.73

The Department of Revenue has collected and allocated the above total during the month indicated from Local Option Sales Tax as follows:

COUNTY/CITY NAME	TOTAL COLLECTIONS	LESS ADMIN. COSTS	NET COLLECTIONS
WILLIAMSON COUNTY	\$280,151.54	\$3,151.70	\$276,999.84
FRANKLIN	\$5,270,987.48	\$59,298.61	\$5,211,688.87
FAIR VIEW	\$214,552.10	\$2,413.71	\$212,138.39
BRENTWOOD	\$2,518,998.82	\$28,338.74	\$2,490,660.08
SPRING HILL	\$383,403.81	\$4,313.29	\$379,090.52
THOMPSON STATION	\$117,050.17	\$1,316.81	\$115,733.36
NOLENSVILLE	\$62,152.89	\$699.22	\$61,453.67

Note that we have deducted 1.125% state cost of administration leaving the net collections. The Department of Finance and Administration has been notified to issue a payment to the Trustee of your county in the amount of the net collections.

Please be aware that normal Local Option Sales Tax collections may fluctuate. This could be due to additional collections on assessments or reductions as a result of taxpayer refunds or returned checks. Should your collection amount increase significantly, it might be the result of an audit assessment.

For additional information regarding the allocation you may call the Division of Fiscal Services at (615) 532-8944 between 8:00 a.m. and 4:30 p.m., Monday through Friday, holidays excepted.

December Revenues

Friday, January 08, 2016 | 10:09am

NASHVILLE, Tenn. – Tennessee revenue collections for December of 2015 reflected growth more than the same period a year before. Finance and Administration Commissioner Larry Martin reported today that state revenue collections for December were \$1.1 billion, representing 8.95% growth and \$91.1 million more than December 2014. December sales tax collections represent consumer spending that occurred in November.

“Total revenues in December were higher than expected due to collections in the sales and corporate tax categories,” Martin said. “We believe the December sales tax growth rate, which includes ‘Black Friday’ and after-Thanksgiving sales, may have been influenced by lower gasoline prices and renewed consumer confidence. January’s report will give us a clearer picture with Christmas retail activity included.

“We are pleased with strong revenues but are concerned about the economic impact of the stock market and international issues as we begin to work with the Legislature on a responsible spending plan for the next fiscal year.”

On an accrual basis, December is the fifth month in the 2015-2016 fiscal year.

Total collections in December were \$99.3 million more than the budgeted estimate. The general fund recorded collections above the budgeted estimates in the amount of \$93.0 million, and the four other funds that share in state tax revenues were \$6.3 million more than the estimates.

Sales tax collections were \$23.9 million more than the estimate for December. The December growth rate was 6.21%. For five months revenues are \$159.4 million higher than estimated, and the year-to-date growth rate is 7.14%.

Franchise and excise taxes combined were \$69.7 million more than the budgeted estimate of \$200.8 million. For five months revenues exceeded estimates by \$157.9 million.

Gasoline and motor fuel collections for December increased by 0.64%, which is \$2.8 million more than the budgeted estimate of \$71.8 million. For five months revenues are \$18.2 million more than estimates.

Tobacco tax collections were \$1.6 million less than the budgeted estimate of \$20.3 million, but for five months they have recorded \$4.2 million more than estimated.

Privilege tax collections were \$0.3 million more than the budgeted estimate of \$18.9 million. Year-to-date collections for five months are \$10.2 million more than the budgeted estimate.

Inheritance and estate taxes were above estimates by \$1.0 million for the month. For five months collections are \$8.5 million more than the budgeted estimate.

Business tax collections were \$1.0 million less than the December estimate.

All other taxes for December recorded a net increase of \$4.2 million compared to estimates.

Year-to-date collections for five months were \$373.5 million more than the budgeted estimate. The general fund recorded \$343.4 in collections above estimates and the four other funds \$30.1 million.

The budgeted revenue estimates for 2015-2016 are based on the State Funding Board's consensus recommendation of December 16th, 2014 and adopted by the first session of the 109th General Assembly in April 2015. Also incorporated in the estimates are any changes in revenue enacted during the 2015 session of the General Assembly. These estimates are available on the state's website at <http://www.tn.gov/finance/article/fa-budget-rev>.

- See more at:

<http://www.tn.gov/finance/news/23082#sthash.Hq1s5M37.dpuf>

Table 1
Revenue Collections by Fund
December
2015-2016

Fund	2015				2014	2015	
	Actual	Budgeted	B/(W)	Percent	Actual	B/(W)	Percent
General Fund	\$942,764,000	\$849,799,000	\$92,965,000	10.94%	\$859,331,000	\$83,433,000	9.71%
Highway Fund	58,140,000	54,465,000	3,675,000	6.75%	55,930,000	2,210,000	3.95%
Sinking Fund	34,078,000	33,808,000	270,000	0.80%	31,026,000	3,052,000	9.84%
City & County Fund	69,859,000	67,478,000	2,381,000	3.53%	67,490,000	2,369,000	3.51%
Earmarked Fund	3,585,000	3,583,000	2,000	0.06%	3,584,000	1,000	0.03%
Total	\$1,108,426,000	\$1,009,133,000	\$99,293,000	9.84%	\$1,017,361,000	\$91,065,000	8.95%

Revenue Collections by Tax
December
2015-2016

Tax Source	2015				2014	2015	
	Actual	Budgeted	B/(W)	Percent	Actual	B/(W)	Percent
Franchise & Excise	\$270,523,000	\$200,800,000	\$69,723,000	34.72%	\$219,270,000	\$51,253,000	23.37%
Income	4,798,000	3,075,000	1,723,000	56.03%	2,837,000	1,961,000	69.12%
Inheritance & Estate	3,678,000	2,655,000	1,023,000	38.53%	4,811,000	(1,133,000)	-23.55%
Gasoline	54,946,000	53,751,000	1,195,000	2.22%	55,080,000	(134,000)	-0.24%
Petroleum Special	5,569,000	5,569,000	-	0.00%	5,567,000	2,000	0.04%
Tobacco	18,735,000	20,333,000	(1,598,000)	-7.86%	21,027,000	(2,292,000)	-10.90%
Beer	1,415,000	1,269,000	146,000	11.51%	1,261,000	154,000	12.21%
Motor Vehicle Registration	17,959,000	15,859,000	2,100,000	13.24%	15,871,000	2,088,000	13.16%
Motor Vehicle Title	1,864,000	1,198,000	666,000	55.59%	814,000	1,050,000	128.99%
Mixed Drink	7,129,000	6,842,000	287,000	4.19%	6,692,000	437,000	6.53%
Business	5,144,000	6,122,000	(978,000)	-15.98%	6,191,000	(1,047,000)	-16.91%
Privilege	19,139,000	18,852,000	287,000	1.52%	19,049,000	90,000	0.47%
Gross Receipts	168,000	(8,000)	176,000	2,200.00%	120,000	48,000	40.00%
TVA - In Lieu of Tax Payments	28,454,000	29,062,000	(608,000)	-2.09%	28,623,000	(169,000)	-0.59%
Alcoholic Beverage	5,160,000	5,498,000	(338,000)	-6.15%	4,893,000	267,000	5.46%
Sales and Use	649,485,000	625,554,000	23,931,000	3.83%	611,539,000	37,946,000	6.21%
Motor Vehicle Fuel	14,137,000	12,492,000	1,645,000	13.17%	13,533,000	604,000	4.46%
Severance	120,000	209,000	(89,000)	-42.58%	175,000	(55,000)	-31.43%
Coin-operated Amusement	3,000	1,000	2,000	200.00%	8,000	(5,000)	-62.50%
Unauthorized Substance	0	0	0	NA	0	0	NA
Total	\$1,108,426,000	\$1,009,133,000	\$99,293,000	9.84%	\$1,017,361,000	\$91,065,000	8.95%

Table 2
Revenue Collections by Fund
Year-to-Date
August - December
2015-2016

Fund	2015 - 2016				2014-2015	2015-2016	
	Actual	Budgeted	B/(W)	Percent	Actual	B/(W)	Percent
General Fund	\$4,233,735,000	\$3,890,317,000	\$343,418,000	8.83%	\$3,912,328,000	\$321,407,000	8.22%
Highway Fund	295,347,000	284,851,000	10,496,000	3.68%	288,669,000	6,678,000	2.31%
Sinking Fund	171,038,000	169,601,000	1,437,000	0.85%	155,775,000	15,263,000	9.80%
City & County Fund	395,481,000	377,368,000	18,113,000	4.80%	361,467,000	34,014,000	9.41%
Earmarked Fund	17,917,000	17,917,000	0	0.00%	17,916,000	1,000	0.01%
Total	\$5,113,518,000	\$4,740,054,000	\$373,464,000	7.88%	\$4,736,155,000	\$377,363,000	7.97%

Revenue Collections by Tax
Year-to-Date
August - December
2015-2016

Tax Source	2015 - 2016				2014-2015	2015-2016	
	Actual	Budgeted	B/(W)	Percent	Actual	B/(W)	Percent
Franchise & Excise	\$761,607,000	\$603,700,000	\$157,907,000	26.16%	\$615,309,000	\$146,298,000	23.78%
Income	17,266,000	10,688,000	6,578,000	61.55%	12,784,000	4,482,000	35.06%
Inheritance & Estate	25,761,000	17,265,000	8,496,000	49.21%	39,396,000	(13,635,000)	-34.61%
Gasoline	278,216,000	263,714,000	14,502,000	5.50%	264,858,000	13,358,000	5.04%
Petroleum Special	28,383,000	27,700,000	683,000	2.47%	27,285,000	1,098,000	4.02%
Tobacco	108,627,000	104,420,000	4,207,000	4.03%	110,318,000	(1,691,000)	-1.53%
Beer	7,692,000	7,292,000	400,000	5.49%	7,529,000	163,000	2.16%
Motor Vehicle Registration	102,415,000	93,759,000	8,656,000	9.23%	98,024,000	4,391,000	4.48%
Motor Vehicle Title	8,754,000	7,077,000	1,677,000	23.70%	4,960,000	3,794,000	76.49%
Mixed Drink	38,570,000	35,063,000	3,507,000	10.00%	34,512,000	4,058,000	11.76%
Business	20,814,000	21,192,000	(378,000)	-1.78%	27,629,000	(6,815,000)	-24.67%
Privilege	117,520,000	107,335,000	10,185,000	9.49%	121,038,000	(3,518,000)	-2.91%
Gross Receipts	8,744,000	13,278,000	(4,534,000)	-34.15%	13,502,000	(4,758,000)	-35.24%
TVA - In Lieu of Tax Payments	149,734,000	150,569,000	(835,000)	-0.55%	146,693,000	3,041,000	2.07%
Alcoholic Beverage	24,381,000	23,796,000	585,000	2.46%	22,921,000	1,460,000	6.37%
Sales and Use	3,343,044,000	3,183,685,000	159,359,000	5.01%	3,120,133,000	222,911,000	7.14%
Motor Vehicle Fuel	71,291,000	68,284,000	3,007,000	4.40%	68,108,000	3,183,000	4.67%
Severance	660,000	1,162,000	(502,000)	-43.20%	1,085,000	(425,000)	-39.17%
Coin-operated Amusement	39,000	75,000	(36,000)	-48.00%	71,000	(32,000)	-45.07%
Unauthorized Substance	0	0	0	NA	0	0	NA
Total	\$5,113,518,000	\$4,740,054,000	\$373,464,000	7.88%	\$4,736,155,000	\$377,363,000	7.97%