



HISTORIC
FRANKLIN
TENNESSEE

MEMORANDUM

MEMORANDUM

December 24, 2014

TO: Eric Stuckey, City Administrator

FROM: Russ Truell, ACA/CFO

RE: Local Sales Tax Report

The local sales tax remittance from the State of Tennessee for December was \$2,327,025 compared to \$2,117,978 for the same month in 2013, an increase of \$209,047, or 9.9%. [The December remittance is for sales tax collected during the month of October, representing the fourth month of the fiscal year on an accrual basis.] During the same period, the State of Tennessee sales tax collections were up 7.3% from the prior year.

Year-to-date, the City has received \$9.28 million compared to \$8.52 million in the previous year, a difference of \$760,774 or 8.9%. The State of Tennessee sales tax collections, year-to-date, are \$2.51 billion compared to \$2.35 billion in the prior year, a difference of \$156.3 million or 6.6%.

For budget comparisons, the City anticipated collections of \$9.01 million through four months of the fiscal year. Through October, the City is \$ 277,413, or 1.0%, above budgeted collections. As a further comparison, the October collection of \$2.32 million compares to \$1.70 million in 2008, \$1.63 million in 2009, \$1.76 million in 2010, \$1.88 million in 2011 and \$2.02 million in 2012.



TENNESSEE DEPARTMENT OF REVENUE

COUNTY EXECUTIVE/MAYOR
 WILLIAMSON COUNTY
 1320 W MAIN ST STE 125
 FRANKLIN TN 37064-3700

December 8, 2014
 Month of: NOVEMBER
 Tot. Collections: \$7,999,387.59
 Cost of Admin: \$89,993.12
 Net Collections: \$7,909,394.47

The Department of Revenue has collected and allocated the above total during the month indicated from Local Option Sales Tax as follows:

COUNTY/CITY NAME	TOTAL COLLECTIONS	LESS ADMIN. COSTS	NET COLLECTIONS
WILLIAMSON COUNTY	\$292,160.10	\$3,286.80	\$288,873.30
FRANKLIN	\$4,754,550.18	\$53,488.69	\$4,701,061.49
FAIRVIEW	\$197,457.73	\$2,221.40	\$195,236.33
BRENTWOOD	\$2,273,618.34	\$25,578.21	\$2,248,040.13
SPRING HILL	\$318,166.75	\$3,579.38	\$314,587.37
THOMPSON STATION	\$104,381.89	\$1,174.30	\$103,207.59
NOLENSVILLE	\$59,052.60	\$664.34	\$58,388.26

Note that we have deducted 1.125% state cost of administration leaving the net collections. The Department of Finance and Administration has been notified to issue a payment to the Trustee of your county in the amount of the net collections.

Please be aware that normal Local Option Sales Tax collections may fluctuate. This could be due to additional collections on assessments or reductions as a result of taxpayer refunds or returned checks. Should your collection amount increase significantly, it might be the result of an audit assessment.

For additional information regarding the allocation you may call the Division of Fiscal Services at (615) 532-8944 between 8:00 a.m. and 4:30 p.m., Monday through Friday, holidays excepted.

$$4701061.49 \div 2 = 2,350,530.75$$

$$(-) \times 1\% = 23,505.31$$

$$2,327,025.44$$



STATE OF TENNESSEE
DEPARTMENT OF FINANCE AND ADMINISTRATION
STATE CAPITOL
NASHVILLE, TENNESSEE 37243-0285

LARRY B. MARTIN
COMMISSIONER

FOR IMMEDIATE RELEASE
THURSDAY, DECEMBER 11, 2014

CONTACT: DAVID THURMAN
615-741-4806

NOVEMBER REVENUES

NASHVILLE, Tenn. – State revenue collections for November were \$823.7 million, which is 3.10% more than November 2013.

“We continue to believe that this fiscal year will reflect moderate growth, somewhat better than recent years,” Finance and Administration Commissioner Larry Martin said. “Sales tax revenues are showing significant improvement over this time last year, but it remains to be seen if this growth pattern is sustainable. November collections represent spending that occurred in October, so we won’t see after-Thanksgiving retail sales numbers until next month.

“Franchise and excise taxes remain volatile and have been less than what we budgeted for the past two months, and that concerns us.”

On an accrual basis, November is the fourth month in the 2014-2015 fiscal year.

November collections were \$6.1 million less than the budgeted estimate. The general fund was under collected by \$3.5 million and combined the four other funds were under collected by \$2.6 million.

Sales tax collections were \$24.9 million above the estimate for November. The growth rate was positive 7.28%. Year to date, the growth rate for four months is positive 6.65%.

Franchise and excise combined collections for November were \$16.1 million, which is \$29.0 million below the budgeted estimate of \$45.1 million. Year to date, the growth rate for four months is 2.44%.

Gasoline and motor fuel collections were \$5.3 million less than the budgeted estimate of \$74.0 million. For four months, year-to-date collections are \$0.2 million above the budgeted estimate.

Tobacco tax collections for the month were under collected by \$4.5 million.

Privilege tax collections were \$0.4 million more than the budgeted estimate of \$22.2 million.

Inheritance and Estate taxes were over collected by \$2.3 million for the month. Year-to-date collections for four months are \$10.0 million above the budgeted estimate.

Business tax collections were \$2.2 million above the November estimate.

All other taxes were over collected by a net of \$2.9 million.

Year-to-date collections for four months were \$95.5 million more than the budgeted estimate. The general fund was over collected by \$87.5 million and the four other funds were over collected by \$8.0 million.

The budgeted revenue estimates for 2014-2015 are based on the State Funding Board’s consensus recommendation of December 17th, 2013 and adopted by the second session of the 108th General Assembly in April 2014. They are available at <http://www.tn.gov/finance/bud/Revenues.shtml>.

Table 1
Revenue Collections by Fund
November
2014-2015

Fund	2014				2013	2014	
	Actual	Budgeted	B/(W)	Percent		Actual	B/(W)
General Fund	\$667,237,000	\$670,767,000	(\$3,530,000)	-0.53%	\$640,081,000	\$27,156,000	4.24%
Highway Fund	56,047,000	59,336,000	(3,289,000)	-5.54%	55,522,000	525,000	0.95%
Sinking Fund	31,126,000	30,954,000	172,000	0.56%	34,091,000	(2,965,000)	-8.70%
City & County Fund	65,661,000	65,083,000	578,000	0.89%	66,312,000	(651,000)	-0.98%
Earmarked Fund	3,583,000	3,584,000	(1,000)	-0.03%	2,901,000	682,000	23.51%
Total	\$823,654,000	\$829,724,000	(\$6,070,000)	-0.73%	\$798,907,000	\$24,747,000	3.10%

Revenue Collections by Tax
November
2014-2015

Tax Source	2014				2013	2014	
	Actual	Budgeted	B/(W)	Percent		Actual	B/(W)
Franchise & Excise	\$16,137,000	\$45,100,000	(\$28,963,000)	-64.22%	\$34,651,000	(\$18,514,000)	-53.43%
Income	1,277,000	1,038,000	239,000	23.03%	841,000	436,000	51.84%
Inheritance & Estate	6,715,000	4,443,000	2,272,000	51.14%	6,537,000	178,000	2.72%
Gasoline	50,827,000	53,456,000	(2,629,000)	-4.92%	54,434,000	(3,607,000)	-6.63%
Petroleum Special	5,315,000	5,580,000	(265,000)	-4.75%	5,585,000	(270,000)	-4.83%
Tobacco	18,548,000	23,080,000	(4,532,000)	-19.64%	21,962,000	(3,414,000)	-15.55%
Beer	1,524,000	1,428,000	96,000	6.72%	1,485,000	39,000	2.63%
Motor Vehicle Registration	20,071,000	19,788,000	283,000	1.43%	17,673,000	2,398,000	13.57%
Motor Vehicle Title	938,000	972,000	(34,000)	-3.50%	809,000	129,000	15.95%
Mixed Drink	7,373,000	6,305,000	1,068,000	16.94%	6,249,000	1,124,000	17.99%
Business	4,570,000	2,395,000	2,175,000	90.81%	6,048,000	(1,478,000)	-24.44%
Privilege	22,633,000	22,248,000	385,000	1.73%	18,946,000	3,687,000	19.46%
Gross Receipts	(287,000)	83,000	(370,000)	-445.78%	(64,000)	(223,000)	348.44%
TVA - In Lieu of Tax Payments	28,623,000	27,200,000	1,423,000	5.23%	27,076,000	1,547,000	5.71%
Alcoholic Beverage	5,006,000	4,717,000	289,000	6.13%	4,759,000	247,000	5.19%
Sales and Use	621,620,000	596,723,000	24,897,000	4.17%	579,426,000	42,194,000	7.28%
Motor Vehicle Fuel	12,563,000	14,944,000	(2,381,000)	-15.93%	12,261,000	302,000	2.46%
Severance	189,000	224,000	(35,000)	-15.63%	186,000	3,000	1.61%
Coin-operated Amusement	12,000	0	12,000	NA	43,000	(31,000)	NA
Unauthorized Substance	0	0	0	NA	0	0	NA
Total	\$823,654,000	\$829,724,000	(\$6,070,000)	-0.73%	\$798,907,000	\$24,747,000	3.10%

Table 2
Revenue Collections by Fund
Year-to-Date
August - November
2014-2015

Fund	2014 - 2015				2013-2014	2014-2015	
	Actual	Budgeted	B/(W)	Percent	Actual	B/(W)	Percent
General Fund	\$3,052,997,000	\$2,965,511,000	\$87,486,000	2.95%	\$2,898,574,000	\$154,423,000	5.33%
Highway Fund	232,739,000	233,456,000	(717,000)	-0.31%	224,525,000	8,214,000	3.66%
Sinking Fund	124,748,000	124,187,000	561,000	0.45%	136,764,000	(12,016,000)	-8.79%
City & County Fund	293,976,000	285,804,000	8,172,000	2.86%	265,424,000	28,552,000	10.76%
Earmarked Fund	14,334,000	14,334,000	0	0.00%	11,599,000	2,735,000	23.58%
Total	\$3,718,794,000	\$3,623,292,000	\$95,502,000	2.64%	\$3,536,886,000	\$181,908,000	5.14%

Revenue Collections by Tax
Year-to-Date
August - November
2014-2015

Tax Source	2014 - 2015				2013-2014	2014-2015	
	Actual	Budgeted	B/(W)	Percent	Actual	B/(W)	Percent
Franchise & Excise	\$396,039,000	\$415,801,000	(\$19,762,000)	-4.75%	\$386,619,000	\$9,420,000	2.44%
Income	9,947,000	7,398,000	2,549,000	34.46%	6,275,000	3,672,000	58.52%
Inheritance & Estate	34,585,000	24,562,000	10,023,000	40.81%	38,468,000	(3,883,000)	-10.09%
Gasoline	209,778,000	208,469,000	1,309,000	0.63%	205,199,000	4,579,000	2.23%
Petroleum Special	21,718,000	21,697,000	21,000	0.10%	21,180,000	538,000	2.54%
Tobacco	89,292,000	92,808,000	(3,516,000)	-3.79%	90,024,000	(732,000)	-0.81%
Beer	6,268,000	6,232,000	36,000	0.58%	6,099,000	169,000	2.77%
Motor Vehicle Registration	82,154,000	82,261,000	(107,000)	-0.13%	79,535,000	2,619,000	3.29%
Motor Vehicle Title	4,146,000	4,116,000	30,000	0.73%	3,975,000	171,000	4.30%
Mixed Drink	27,820,000	24,285,000	3,535,000	14.56%	23,961,000	3,859,000	16.11%
Business	21,438,000	8,321,000	13,117,000	157.64%	37,473,000	(16,035,000)	-42.79%
Privilege	101,989,000	92,784,000	9,205,000	9.92%	87,357,000	14,632,000	16.75%
Gross Receipts	13,382,000	14,212,000	(830,000)	-5.84%	11,865,000	1,517,000	12.79%
TVA - In Lieu of Tax Payments	118,070,000	114,500,000	3,570,000	3.12%	115,500,000	2,570,000	2.23%
Alcoholic Beverage	18,027,000	17,342,000	685,000	3.95%	17,320,000	707,000	4.08%
Sales and Use	2,508,594,000	2,431,852,000	76,742,000	3.16%	2,352,275,000	156,319,000	6.65%
Motor Vehicle Fuel	54,575,000	55,688,000	(1,113,000)	-2.00%	52,746,000	1,829,000	3.47%
Severance	909,000	964,000	(55,000)	-5.71%	883,000	26,000	2.94%
Coin-operated Amusement	63,000	0	63,000	NA	132,000	(69,000)	-52.27%
Unauthorized Substance	0	0	0	NA	0	0	NA
Total	\$3,718,794,000	\$3,623,292,000	\$95,502,000	2.64%	\$3,536,886,000	\$181,908,000	5.14%